

4th edition

Supply Chain Simulation and Optimization with



design	optimize	experiment	innovate

Decision-oriented teaching notes for model-based management decision making

Prof. Dr. Dmitry Ivanov

Berlin School of Economics and Law Professor of Supply Chain Management

To be cited as: Ivanov D. (2019). Supply chain simulation and optimization with anyLogistix: Teaching notes. Berlin School of Economics and Law.

© Prof. Dr. Dmitry Ivanov, 2019. All rights reserved.

Table of Contents	7
Foreword	0
	9 10
	10
	10
Theoretical Background and Principles of Decision-making Support in Supply Chain Mana using anyLogistix	gement 12
Supply Chain Management	12
Model-based Decision-Making in Supply Chain Management	12
Principles of Supply Chain Simulation and Optimization in anyLogistix	13
Simulation and Optimization for Decision-Making Support in Supply Chain Management	14
Introducing anyLogistix	19
Understanding Projects	19
Understanding Scenarios	19
Option 1: Setting Up a Green Field Analysis Experiment	24
Option 2: Setting Up a Network Optimization Experiment	24
Option 3: Setting Up a Simulation Experiment	25
Chapter 1: Green Field Analysis and Basics of Simulation for Two-stage Supply (Chain 27
Our Learning Objectives	27
Theoretical background	27
Performing a Green Field Analysis (GFA) for a New Facility	29
Our Green Field Analysis Case Study: Facility Location Planning	29
Creating a Scenario	30
Defining Supply Chain Structure and Parameters	31
Adding Customers and their Locations	31
Defining Products and Customer Demand	32
Importing Data from Microsoft Excel workbooks	36
Creating Groups	36
New GFA Experiment	37
Creating a New Experiment	37
Determining the Optimal Location for a Single Warehouse	37
Determining the Minimal Number of Warehouses and their Locations	38
Discussion Questions	39
New Simulation Experiment	39
What is a simulation experiment?	39
KPI Dashboard	40
KPI System	41
Revenue, Costs, Service Level, Lead Time and On-time Delivery	42
Inventory control policy	43
Transportation Distance and Costs	44

tix		

3

Sourcing Policy Definition	46
Experiments and Analyses	47
Simulation Experiments for Multiple Warehouses with Real Routes	47
Simulation Experiments for Single Warehouses with Real Routes	52
Chapter 2. Network Optimization and Advanced Simulation with Inventory and Transportation Control: Three-stage Supply Chain	55
Our Learning Objectives	55
Theoretical background	55
Supply chain design and network optimization	55
Combining optimization and simulation in supply chain design	57
Inventory control	58
Transportation policies and routing	65
Our Case Study: Distribution Network Design, Inventory Control and Transportation Policies	66
Network Optimization	66
Starting the Case Study	66
Demand and Expected Lead Time	67
Transportation Policy and Costs	68
Stochastic demand and lead time	68
Reviewing the Path Table's Parameters	69
Grouping Supply Chain Elements	70
New Network Optimization Experiment	70
Preparing Data	70
Performing the NO experiment	74
Capacitated Network Optimization Experiment	77
Transportation Network Optimization (TO)	78
Creating a new TO scenario	79
Performing TO experiment	80
Simulation Experiment	81
Inventory Control Policy	81
Sourcing Policy	82
Defining Operational Costs at Distribution Centres	82
Creating a KPI Dashboard	82
Tab 1: Financial and Customer Performance KPI	83
Tab 2: Operational Performance KPI	86
Tab 3: Inventory and Capacity Dynamics	89
Experiment and Result Analysis	91
Experimental Results	91
Result Analysis	94
Impact of Inventory Control Policy	95
Experiment	97
Results Analysis	99

4	

Using AnyLogic to Extend anyLogistix	100
Impact of Transportation Policy	102
Experiment	102
Results Analysis	104
Chapter 3. Simulation with Production Factories and Sourcing Policies: Fou	ır-Stage Supply 106
Our Learning Objectives	106
Theoretical background	106
Production Factories	107
Case Study: Smartphone Supply Chain	107
Assessment Questions:	108
Supply Chain Design	108
Multi-stage Supply Chain Design	108
Transportation, Sourcing and Inventory Policy	108
Production Policy and Bill of Materials (BOM)	110
Production and Sales Batches	110
AS-IS Simulation	110
Experiment Preparation and KPI Dashboard	110
Experimental Result for Pessimistic Scenario	111
Experimental Result for Optimistic Scenario	112
Result Analysis	113
Sourcing Policies	114
Our Case Study: Extended Supply Chain for Smartphones	114
Improvement Action: Single Distribution Center - Increased Capacity	114
Result Analysis	115
Improvement Action: New Distribution Center - Dual Sourcing	116
Changing the Scenario's Sourcing Policy	116
Experimental Result	118
Result Analysis	119
Comparison to New Distribution Center – Single Sourcing	120
Chapter 4. Risk Management in Supply Chains	
Our Learning Objectives	124
Theoretical Background	124
Operational and disruption risks: Bullwhip effect and Ripple effect	124
Simulation and optimization applications to supply chain risk management	125
Bullwhip Effect in the Supply Chain: Our Case-Study	130
Experiment and Bullwhip Effect Analysis	130
Supply Chain Design and Policies	131
KPI Dashboard	132
Experiments and Result Analysis	134

Batching and Ordering Rules	136
Transportation Batches	136
Sales and Production Batches	136
Ordering Rules	137
Impact of Batching and Ordering Rules on Bullwhip Effect	137
Comparison Experiment	141
Ripple Effect in the Supply Chain	142
Case Study: A Distribution Center Stops Working for a Month	142
Events	142
Simulation Experiment for Ripple Effect	143
Analysis of Proactive and Reactive Policies	145
Impact of Inventory Increase	145
Impact of a Backup Distribution Center	145
Impact of Recovery Strategies	147
Safety Stock Estimation Experiment	147
Variation Experiment	148
Create New Variation Experiment	149
Performing a Variation Experiment	150
Risk Analysis Experiment	150
Create New Risk Analysis Experiment	151
Performing New Risk Analysis Experiment	151
Literature	155
Summary and Discussion Questions	156
Avoiding Typical Conceptual Mistakes	159
Convenience Hints	161
Appendix 1: Examples of Case Study Problem Statements	163
Example 1	163
Example 2	168
Example 3	168
Example 4	168
Example 5	168
Appendix 2: Case-Studies on Combined Usage of Optimization and Simulation for Chain Design	Supply 171
Case Study 1: Multi-Product Supply Chain Redesign	171
Scenario Settings	174
Simulation Experiments	175
AS-IS Supply Chain Simulation	175
Supply Chain Redesign	176
Case Study 2: Network Optimization Approach and Optimization-based Simulation	180
Case Study	180

		6

Simulation Experiment	181
Optimization Experiment	181
Optimization-based Simulation Experiment	183
Case-study 3: Simulation and network optimization	185
Case-Study 4: Three-stage, one-period supply network design	193
Problem statement	193
Input data	194
Customers and demand	194
DCs and factories	195
Paths and flows	196
Network optimization experiments	196
How to analyse the optimization results and make a management decision	198
Variation experiment	200
Case-Study 5: Four-stage, multi-period supply chain planning with capacity disruptions, in and transportation constraints	ventory, 201
Problem statement	201
Setting the management problem in anyLogistix Network Optimizer	202
Supply chain design	202
Demand and periods	202
Transportation capacities and disruptions	203
Warehouse storage capacities	204
Costs and profits	204
Network optimization results	205
Additional features	206

About the Author

Prof. Dr. Dr. habil. Dmitry Ivanov is professor of Supply Chain and Operations Management at Berlin School of Economics and Law (HWR Berlin), deputy director and executive board member of Institute for Logistics (IfL) at HWR Berlin, and faculty director of M.A. Global Supply Chain and Operations Management program at HWR Berlin.

He has been *teaching* classes for more than 20 years in operations management, supply chain management, logistics, management information systems, and strategic management at undergraduate, master's, PhD, and executive MBA levels at different universities worldwide in English, German, and Russian. He has given guest lectures, presented scholarly papers and has been a visiting professor at numerous universities in Asia, Europe and North America.

His *research* explores structural dynamics and control in complex networks, with applications to supply chain resilience, scheduling in Industry 4.0 systems, supply chain simulation, risk analytics and digital supply chain twins. He is co-author of structural dynamics control methods for supply chain management. He applies mathematical programming, simulation, control and fuzzy theoretic methods. Based upon triangle "process-model-technology", he investigates the dynamics of complex networks in production, logistics, and supply chains. Most of his courses and research focuses on the interface of supply chain management, operations research, industrial engineering, and digital technology.

His *academic* background includes industrial engineering and management, operations research, and applied control theory. He studied industrial engineering and production management in St. Petersburg and Chemnitz and graduated with honors. He gained his PhD (Dr.rer.pol.), Doctor of Science (ScD), and Habilitation (Dr. habil.) degrees in 2006 (TU Chemnitz), 2008 (FINEC St. Petersburg), and 2011 (TU Chemnitz) respectively. Prior to becoming an academic, he was mainly engaged in *industry and consulting*, especially for process optimization in manufacturing and logistics and ERP systems. His practical expertise includes numerous projects on the application of operations research and process optimization methods to operations design, logistics, scheduling and supply chain optimization. Prior to joining the Berlin School of Economics and Law, he was professor and acting chair of Operations Management at University of Hamburg.

His research record includes around 300 publications, with 70 papers in prestigious academic journals and the leading books "Global Supply Chain and Operations Management", "Structural Dynamics and Resilience in Supply Chain Risk Management" and "Handbook of Ripple Effects in the Supply Chain". Professor Ivanov's research has been published in various academic journals, including Annals of Operations Research, Annual Reviews in Control, Central European Journal of Operations Research, Computers and Industrial Engineering, European Journal of Operational Research, IEEE Transactions on Engineering Management, International Journal of Integrated Supply Management, International Journal of Inventory Research, International Journal of Production Research, International Journal of Production Economics, International Journal of Technology Management, International Journal of Systems Science, International Transactions in Operational Research, Journal of Scheduling, Omega, Transportation Research: Part E, etc. He is a recipient of German Chancellor Scholarship (2005-2006), Best Paper Awards of International Journal of Production Research (2018 and 2019), and Commended Paper Award at International Conference LogDynamics (2018). He is listed in WiWo ranking 2019 ", The Best Reseachers in Business and Management" in categories TOP 100 and Long-Term Stars.

He is leading working groups, tracks and sessions on the Digital Supply Chain, Supply Chain Risk Management and Resilience in global research communities. He is Editor of International Journal of Integrated Supply Management and an Associate Editor in International Journal of Production Research and International Journal of Systems Science. He is an editorial board member, associate and guest-editor in different journals, including Annals of Operations Research, International Journal of Production Economics, International Journal of Production Research, International Transactions in Operational Research, International Journal of Integrated Supply Management, International Journal of Information Management, International Journal of Inventory Research, International Journal of Physical Distribution & Logistics Management, International Journal of Systems Science, Production Journal, and Resources, Conservation and Recycling. He is Chairman of IFAC TC 5.2 "Manufacturing Modelling for Management and Control" and Co-Chairman of the IFAC TC 5.2 Working group "Supply Network Engineering". He has been member of numerous associations, including CSCMP, GOR, INFORMS, POMS, and VHB. He regularly presents his research results and has been chairman, IPC and Advisory Board member of many international conferences where he has organized numerous tracks and sessions (including IFAC MIM, INCOM, EURO, INFORMS, IFORS, OR, POMS, IFAC World Congress, IFIP PRO-VE, LDIC, to name a few). He is General Chair of IFAC MIM 2019 – one of the worldwide largest conferences in manufacturing, operations and supply chain management.

Contact:

Dr. Dmitry Ivanov Professor of Supply Chain and Operations Management Berlin School of Economics and Law

https://blog.hwr-berlin.de/ivanov

Foreword

anyLogistix is an easy-to-understand tool students and professionals can use to address a wide range of supply chain management (SCM) problems. This guide explains how to use anyLogistix to create supply chain models, conduct experiments and analyze the results. By reducing technical complexity to a minimum, anyLogistix allows students to focus on management decision analysis and use KPIs for operational, customer and financial performance measurement and decision-making.

This guide groups the content into three parts regarding facility location planning using GFA (Greenfield analysis), network optimization and simulation that correspond to three basic process structures — two-stage, three-stage and four-stage supply chains — as well supply chain-based risk management. It presents simulation and optimization examples by describing how to develop and build models and evaluate KPI. It also discusses how to use these models and their simulation and optimization results to improve management decision-making.

Because this guide is focused on management issues, it uses simple terms to describe model developments. If you want to import sample models and use them to perform experiments, you can point to anyLogistix's **File** menu and then click **Import**.

Please excuse any errors in the text and formatting. This guide is a work in progress and we welcome any comments and suggestions that may help us improve it.

This guide's author has also co-authored the textbook "Global Supply Chain and Operations Management" by Springer

(<u>http://www.springer.com/us/book/9783319242156</u>) and its companion web site *http://global-supply-chain-management.de* where additional AnyLogic and AnyLogistix models can be found. In addition, he has also authored the e-book "Operations and Supply Chain Simulation with AnyLogic" (http://www.anylogic.com/books).

The author deeply thanks the AnyLogic Company for their valuable feedback and improvement suggestions.

Introduction

How to use this book

The ALX book aims to provide an overview of how to use anyLogistix to solve practical problems in supply chain management (SCM) and logistics. In doing so, the ALX book:

- provides an overview of anyLogistix;
- explains how to develop anyLogistix models with different degrees of complexity degrees;
- suggests a set of practical problem settings in supply chain management and logistics that can be modelled using anyLogistix;
- describes step-by-step how to use anyLogistix for decision-making support in supply chain management and logistics problem settings;
- figures out some cases for further development using anyLogistix.

The ALX book can be used as a self-study guide or in the classroom for exemplifying different SCM and logistics topics or guiding students as they create their own models. The book is structured as follows (Table I-1).

Section	Content	Scenario as Excel file	Corresponding chapter in the textbook Global Supply Chain and Operations Man- agement	Complexity level
Introduction	Principles of anyLogistix Basics of technical work with anyLogistix Basics of applying simulation and optimization to supply chain management		Chapter 1 Chapter 3	Basic
Chapter 1	Greenfield Analysis Simple Simulation	Scenarios for Chap- ter 1	Chapter 7	Basic
Chapter 2	Network Optimization Advanced Simulation (Inven- tory Control and Shipment Pol- icy) Vehicle Routing Optimization	Scenarios for Chap- ter 2	Chapter 8 Chapter 13 Chapter 14	Advanced I
Chapter 3	Advanced Simulation (Produc- tion and Sourcing Policies)	Scenarios for Chap- ter 3	Chapter 5 Chapter 12	Advanced I
Chapter 4	Risk Analysis in the Supply Chain (Bullwhip Effect and Rip- ple Effect)	Scenarios for Chap- ter 4	Chapter 15	Advanced II

Table	I-1:	ALX	book	structure
-------	------	-----	------	-----------

	Variation and Comparison Ex- periments Risk Analysis Experiment		
Appendix 1	Examples of case-studies that can be developed using anyLogistix (without solutions)	Scenarios for App. 1	Advanced I- III
Appendix 2	Advanced examples of case- studies with simulation and op- timization (with solutions)	Scenarios for App. 2	Advanced I- III

We recommend starting the ALX book by reading the **Introduction**. Next, the examples from Chapter 1 should be studied using the supplementary Excel files (cf Table I-1). How to import scenarios is explained in **Chapter 1** in the form of Excel files and follows step-by-step explanations in the ALX Handbook. At the same time, we also recommend watching the Webinar and educational videos provided by The AnyLogic Company as well as the standard model samples which come with anyLogistix software (you will find them in **Help**). In **Help – ALX Help**, you will find detailed explanations for all tables, parameters, and statistics used in anyLogistix. After completing Chapter 1, you will be able to perform Greenfield Analysis and some simple simulations on a basic level.

Chapter 2 introduces network optimization and transportation optimization. It also extends the Chapter 1 materials on simulation, and explains inventory control policies and shipment policies. After completing Chapter 2, you will be able to perform network optimization and advanced supply chain simulations.

Chapter 3 extends the materials of Chapter 2 on simulation and explains production and sourcing policies in the framework of a multi-echelon supply chain. After completing Chapter 3, you will be able to perform advanced supply chain simulations.

Chapter 4 focuses on supply chain risks and explains how anyLogistix can be used to analyze the bullwhip and ripple effects in the supply chain. It also introduces variation, comparison and risk analysis experiments. After completing Chapter 4, you will be able to perform risk analysis for supply chains.

Appendix 1 contains some example supply chain problems that can be solved using anyLogistix (without solutions). **Appendix 2** contains more advanced example problems and their corresponding simulation and optimization solutions.

The respective chapters of the textbook Ivanov D., Tsipoulanidis, A., Schönberger, J. (2019) <u>Global Supply Chain and Opera-</u> <u>tions Management: A decision-oriented introduction into the creation of value</u>, 2nd Edition, Springer Nature, Cham

are depicted in Table I-1. Short theoretical background information is given about the relevant problem settings in each chapter.

Theoretical Background and Principles of Decision-making Support in Supply Chain Management using anyLogistix

Supply Chain Management

A *supply chain* is a network of organizations and processes where enterprises (suppliers, manufacturers, distributors and retailers) cooperate and coordinate along the value chain to acquire raw materials, to convert these raw materials into products, and to deliver these products to customers (Ivanov et al. 2017).

Supply chain management (SCM) is a cross-department and cross-enterprise integration and coordination of material, information and financial flows to use the supply chain resources in the most rational way along the value chain, from raw material suppliers to customers (Ivanov et al. 2017).

Supply chain management integrates production and logistics processes at several levels. *Strategic* issues include decisions such as the size and location of manufacturing plants or distribution centers, the structure of service networks and designing the supply chain. *Tactical* issues include production, transportation and inventory planning. Finally, *operative* issues address production scheduling and control, inventory control and vehicle routing.

Model-based Decision-Making in Supply Chain Management

Decision-making in supply chain management implies the use of qualitative and quantitative methods. Quantitative methods are typically based on optimization or simulation.

Model-based decision-making process is shown in Figure I-1.



Figure I-1: Model-based decision-making process (Ivanov et al. 2017)

We can observe that a *real management problem* is the initial point of the decisionmaking process. For example, this could be a facility location problem where we are trying to decide where to locate the facilities and which quantities should be shipped from the facilities to the markets.

The next step is to transform the real problem into a *mathematical model*. For this transformation, we need to reduce the *complexity* of reality or in other words simplify the reality. For example, we aggregate demand into fixed quantities instead of considering fluctuations in demand.

The simplifications are necessary to represent the management problem as a mathematical model. This model can then be solved with the help of existing *algorithms* in a reasonable time. In our example, we formulate the facility location problem as a mixedinteger linear programming model that can be solved with the help of simplex and branch&bound algorithms. For implementation of the mathematical model, *software* is needed. For example, the professional solver CPLEX is used in anyLogistix. Software will calculate the *solution*. In our example, the solution would include suggestions on where to open facility locations and which product quantities should be shipped from each opened facility to each of the markets so that total production and logistics costs are minimal.

However, it is important to consider whether this solution is automatically our *decision*. NO! This is a solution to the mathematical problem. Management expertise is needed to transfer this mathematical solution into managerial decisions. First, the simplifications of reality should be reviewed. Second, so called *soft facts* such as risks, flexibility, etc. should be included in the analysis. This need for managerial expertise is why we call these models *decision-supporting quantitative methods*.

To understand the application of quantitative methods to SCM in practice, SCM courses are often enhanced by decision-support software such as anyLogistix. Universities can use anyLogistix to support SCM, operations and logistics courses.

Principles of Supply Chain Simulation and Optimization in anyLogistix

anyLogistix makes it possible to develop real-life examples for many of the most important supply chain management domains, including:

- Facility Location Planning
 - Center-of-Gravity Method for Single and Multiple Locations
 - > Network Optimization using Mixed-Linear Programming
- Capacity Planning of Distribution Centers
- Inventory Control Policies and Ordering Rules
- Sourcing Policies (Single and Multiple Sourcing)
- Transportation Policies (Full Truckload/FTL and Less-Than-Load/LTL)
- Batching in Transportation, Production, and Sales
- Bullwhip Effect and Ripple Effect Analysis in the supply chain

You can use KPI (key performance indicators) to assess the quality of your decisions in these areas as well as their impact on financial, operational and customer performance in the supply chain. The anyLogistix software can assess the impacts and interfaces of decisions and KPIs in all these domains to help you better answer the following questions:

- Where are the best locations for our warehouses, distribution centers and production sites?
- What are the best policies for replenishment, sourcing and transportation?
- How robust is our supply chain?
- What will happen if we change our inventory policy?
- What will happen if we increase a distribution center's capacity?
- What will happen if demand changes?
- What will happen if we add a new product?
- What does an out-of-stock event cost?

You can model the supply chain in two ways (Figure I-2):

- Analytical modeling that uses optimization models to investigate the supply chain
- Simulation modeling that uses a set of objects and rules that describe their dynamic behavior and their interaction to represent the supply chain



Figure I-2: Analytical and Simulation methods in anyLogistix

Simulation and Optimization for Decision-Making Support in Supply Chain Management

Both optimization and simulation have certain application areas, advantages and disadvantages. anyLogistix uses both and helps to understand differences and application issues. For example, you can optimize the supply chain's facility locations and then simulate their inventory control policies, transportation and sourcing rules (cf. Figure I-1 and I-2).

You'll usually start the *first stage* of a project (i.e., a scenario in anyLogistix) at the strategic level by using a green field analysis (GFA), sometimes called a center-of-gravity analysis, to define the optimal locations of distribution centers. At this stage, a high level of abstraction with a minimum number of details is used. Existing data, such as customer locations, demand per customer, the number and location of DCs, and/or service distances, are used as inputs to the analysis. The output of the analysis is an

approximate, optimal location for a production or warehousing facility at which the cost of all in- and outbound transportation is minimized.

During the *second stage* – the NO (network optimization), you'll extend the problem setting by including feasible facility locations and use other parameters — such as fixed facility costs, inventory carrying costs, facility opening/closure costs, CO₂ emissions, many periods — and perform network optimizations. Network optimization is a decision-supporting quantitative model for supply chain management (SCM), which allows a supply chain manager to easily compare alternative network designs according to a customizable cost objective function. In contrast to the GFA, through an optimization analysis many alternative network designs and paths can be compared according to their impact on supply chain efficiency. The results also allow the maximal profitability of each potential alternative network design to be compared with one another. However, a real supply chain is complex and subject to uncertainty, and it is difficult to include many time-dependent, dynamic factors in optimization.

As your problem becomes more detailed, we extend the analysis in the *third stage* using simulations which provide an overview of the effects of different combinations of inventory control, sourcing, transportation, and production policies (Figure I-3).





According to Ivanov et al. (2017, p.61), "Simulation is imitating the behavior of one system with another". In a simulation, supply chain processes in time can be observed and improved. By changing input parameters, the goal of the simulation is to understand the dynamics and material flow of the supply chain: "Simulation is an ideal tool for further analyzing the performance of a proposed design derived from an optimization model" (Ivanov et al. 2017, p. 61). To run a simulation, some critical data is needed, such as inventory control policy, sourcing policy, shipment policy, bills of material, production policy, etc. Supply chain simulation can be of strategic and operational support. Strategic support might include decisions concerning the number and location of facilities, stock levels, and transportation and supply planning. Operational

support might include process control, predictions of developments in upcoming periods, trends detection, or decision support for choosing alternatives in unexpected situations such as operational risks of demand fluctuations (i.e., bullwhip effect) or disruption risks of facility breakdowns (i.e., ripple effect).

Finally, you will use the results of GFA, NO and Simulation for decision-making. In doing so, it will be important task to validate the results using sensitivity analysis and compare different scenarios subject to some KPIs. This will be done using Variation and Comparison analysis in anyLogistix. Conducting a sensitivity analysis with different iterations, a so called "variation" analysis, highlights the best result in the model and provides a check for robustness (Watson et al. 2013, p. 63-77). This can best be done by altering various key input parameters such as demand, inventory, or costs. The results then show whether any changes will have severe impacts on the network with regards to cost increases and savings decreases (Watson et al. 2013, p. 77).

How simulation and optimization are combined depends on the modeling objective. Three major combinations can be distinguished as follows (Figure I-3):

- Optimization as a starting point and simulation as an extended analysis method, e.g., for précising solutions obtained analytically using dynamic process analysis,
- Simulation as a starting point and optimization as an extended analysis method, e.g., for obtaining optimal parameters values in supply chain design, and
- Hybrid simulation-optimization techniques, e.g., simulation-based optimization, i.e., for iterative improvement of supply chain performance.



Figure I-3: Optimization and simulation combination variants

Optimization seeks the best solution for an operations or supply chain problem. It works by representing problem choices as decision variables and seeking values that extremized objective functions of the decision variables subject to constraints on variable values expressing the limits on possible decision choice. Optimization is an analysis method that determines the best possible option for solving a particular supply chain management problem. An optimization model comprises an objective function, a constraint system, and a set of decision variables and input parameters.

The drawback is the difficulty in developing a model with the detail to represent complexity and uncertainty that is also simple enough to be solved.

What's more, most optimization models are deterministic and static. Unless there are mitigating circumstances, optimization is the preferred approach. However, most supply chain and operations problems are dynamic. Their mutually dependent parameters and variables are difficult to restrict to an optimization model.

Simulation imitates the dynamic behavior of one system with another. By changing the simulated supply chain, one expects to better understand the physical supply chain's dynamics. Rather than deriving a mathematical solution, you experiment by changing the system's parameters and studying the results. Another advantage of simulation is to visualize the processes and structures.

However, since simulation works on the "what happens if..?" principle, the questions of result extremity, completeness and consistency remain open. That's why simulation can be an ideal tool for analyzing the performance of a proposed supply chain design you derive from an optimization model. Optimization-based simulation is a promising area to support supply chain and operations managers.

An optimal decision is the best decision which can be made according to some goal, criteria or objectives.

Note: The drawback of using optimization is the difficulty in developing a model that is sufficiently detailed and accurate in representing the complexity and uncertainty of the SCM, while keeping the model simple enough to be solved. Optimal decisions are "fragile" and presume certain problem dimensionality, fullness, and certainty of the model. In addition, the optimal solutions are usually very sensitive to deviations. Moreover, decision-making is tightly interconnected with dynamics and should be considered as an adaptive tuning process and not as a "one-way" optimization.

Optimization can also be applied as a validation tool for simulation models which can be run using the optimization results. Analytical optimization methods are used to define the supply chain design with aggregate parameters such as annual capacities, demands, etc. Using a number of parameters such as transportation costs, real routes, and feasible facility locations, it becomes possible to perform network optimization.

By reducing the aggregation and abstraction level, we extend the analytical network optimization models through simulation. In comparison to analytical closed form analysis, simulation has the advantage that it can handle complex problem settings with situational behavior changes in the system over time. The simulations in anyLogistix can be run using the optimization results and include additional, time-dependent inventory, production, transportation, and sourcing control policies which are difficult to implement at the network optimization level.

In addition to the standard functionality you'll find in anyLogistix, you can use AnyLogic to extend a policy or structural object (Figure I-4).



Figure I-4: An AnyLogic extension helps improve anyLogistix's supply chain modeling.

You can use AnyLogic's agent-based, discrete-event and system dynamics simulation models to customize inventory control, sourcing, transportation and production policies as well as distribution centers, customers and suppliers.

As an example, you might decide to <u>not</u> define a distribution center's processing time as a fixed time. Instead, you could embed a simulated distribution center you built in AnyLogic that uses details such as forklift capacities, real layouts and loading and unloading times.

We think you will find working with anyLogistix to be intuitive, and you'll find helpful descriptions of the program's features throughout this book.

Enjoy your supply chain simulation and optimization with anyLogistix!

Introducing anyLogistix

Understanding Projects

The anyLogistix software uses projects to organize data and experiments. Each project can include any number of scenarios and experiments. When you create a project, anyLogistix creates a dedicated database to store your project information.

Note: You can only work on one anyLogistix project at a time.

Understanding Scenarios

Your simulation and optimization starts when you create a scenario or import one from a Microsoft Excel workbook. A scenario is made up of the supply chain's:

- Design structure
- Sourcing, transportation, inventory control and production policies
- Parameters of the structural elements and policies

After you've created or imported a scenario, you can perform the following experiments (Figure I-5):

- Supply Chain Optimization: Green Field Analysis (GFA) and Network Optimization
- Supply Chain Analysis: Optimization-based simulation, simulation, variation, and comparison



Figure I-5: An overview of the anyLogistix process that starts when you create a scenario and ends with your experiment's results.

The following illustrations introduce you to anyLogistix's user interface and show you how to create new project. If you're using the program for the first time, the **Projects** dialog box will open automatically. To open it at any other time, point to the **File** menu and click **Select Project**.

🙆 anyLogistix	"The Party of States of State St.			- 6 8
File Extensions Settings Help	N.			
GFA NO SIM + 🗲				
	List of ALX projects	Project is not selected	el Project name: Database:	New project Default
		New Project dialog		Cancer

Figure I-6: Using anyLogistix's Projects Menu.

	Project name:	New project	Enter the name of your project
	Database:	Default v	
		OK Cancel	
Used	lefault database set	tings and click "OK"	Project is not selected
		Select your project	
			Create Delete Edit
		Click "OK"	OK Cancel

Figure I-7: Creating a project in anyLogistix.

Figure I-8 shows the basic steps you'll use to log on to anyLogistix's project database. If you haven't created a user account, the program will prompt you to set up a username and password.



Figure I-8: Logging on to anyLogistix's project database.

As you've seen, your anyLogistix project contains scenarios that describe the supply chain. Figure I-9 shows the basic steps you'll need to perform to create a scenario.

PanyLogistix PLE - Non-commercial use only - New project File Extensions Settings Help Get Support Feature Request				
GFA NO SIM TO				
+ New Scenario				2 Name the scenario
Import Scenario	Scenario name:	New scenario		2. Nume the scenario
Import Example	Scenario type:	Greenfield Analysis (G	FA)	
	Creation date:	7/28/19		3. Choose the scenario
	Start date:	1/ 1/19		type
1. Click this button to	End date:	12/31/19		
create new scenario	Description:		^	
			~	
	Add scenario data	\bigcirc		
4. Click "OK"	button	OK	Cancel	

Figure I-9: Creating a scenario.

After you select a scenario from the list that displays on the left part of your screen (Figure I-10), you'll see a list of options for that scenario. For example, you may see options such as **Scenario Data** and **Experiment Settings**.

If you click **Data** for the selected scenario, a map with your supply chain objects will display in the right part of your screen. You can use the toolbar on top of the map to add objects to your supply chain, show or hide sourcing paths and show or hide object names. At the bottom of the screen, you'll see a list of tables you'll use to set up the supply chain.



Figure I-10: A sample of anyLogistix's graphical user interface.

Figure I-11 shows how you can change scenario data.



Figure I-11: A detailed look at anyLogistix's scenario data view.

Figure I-12 helps you understand anyLogistix's navigation menus.



Figure I-12: An overview of anyLogistix's menus.

Option 1: Setting Up a Green Field Analysis Experiment

The image below (Figure I-13) shows you how to prepare a green field analysis (GFA) experiment. In anyLogistix's left pane, click the **GFA** heading, click **Simple GFA**, and then click **GFA experiment**. Afterward, you'll need to select your experiment's settings.

3myLogistix PLE - Non-commercial use anly - New project Ele. Estensions: Satismas: Halo, Get Sunnost: Estimate Research Electronic Satismas: Satismas Halo, Get Sunnost: Estimate Research Satismas Satismas Halo, Get Sunnost: Satismas S		1. Click "GFA expe experimen	eriment" t it settings	o open		
GFA [1] NO [1] SIM TO New scenario GFA (6) GFA (7) GFA (7) Custo GFA	xperiment	O P S	(
5. Run the experiment	Experiment durat	tion:	× #	Groups of Objects Filter	Included	
+ New Scenario	End date: Number of si Service distant Distance step for 100	12/31/19 12/31/19 tes: 1 ce: 200 statistics:	1	(All customers) (All sites) 2. Defi	ne desired ou	tputs
Basic All In use [2] Q Ad	d Product measure m ³ Distance measure km Suppliers to sites	ment unit: ement unit: s transportation discount	¥	3. Choose pro	oduct measur	ement unit rement uni
	50 New sites icon:	8				

Figure I-13: A green field analysis (GFA) experiment's settings.

Option 2: Setting Up a Network Optimization Experiment

The following image (Figure I-14) shows you how to set up a network optimization experiment. In anyLogistix's left pane, click the **NO** heading, click **Simple NO** to select the network optimization scenario, and then click **NO experiment**.

		1. Click "NO exper	experiment" iment setting	to open s	
NO US Distribution Network	Data	1		🚯 🕻	
NO OS DIALIDADON NELITOR	NO experimen				3. Run the experiment
	External tables	Experiment due All periods	ration:		
		Start date:	1/ 1/19		
		End date:	12/31/19		
		lgnore straight Select demand	routes variation type:	O	
		Exact demand	1	Ŧ	
		Select search ty	pe for N best so	lutions:	
		Find N best		¥.	
		Number of bes	t solutions to fin	-	Define number of best solution to find
		10			
		Optimization ti	me limit, sec.		

Figure I-14: Network optimization experiment settings.

Option 3: Setting Up a Simulation Experiment

The image below (Figure I-15) shows you how to set up a simulation experiment. In anyLogistix's left pane, click the **SIM** heading, click **Simulation Experiment** and then decide which statistics you want AnyLogistix to collect during the experiment.



Figure I-15: Simulation experiment settings.

Figures I-16 and I-17 show you how to work with anyLogistix's dashboard. You'll use this dashboard—which may include one or many pages—to display the statistics the program collects during your experiment.



Figure I-16: Simulation experiment settings: dashboard (1 of 2).

e Extensions Settings Help Get Support	Feature Request					
FA [1] NO [1] SIM [1] TO			x1			
SIM Budget Comparison (20% Incre	Data	Experiment duration:		BanyLogistix PLE - Non-commercial use only - N	ew project	Real Procession of Control of Con
	Simulation experiment	All periods	Ψ	CEA III NO III SIM III TO	Peature Request	
	Variation experiment	Start date:	1/ 1/19 B*	SIM Budget Comparison (20% Incre	Data	
	Comparison experiment	End date:	12/31/19 🛛 🖓		Simulation experiment	All pariods
	Safety stock estimation	Random read: 0			Variation experiment	Start date: 1/ 1/10
	Risk analysis experiment	fight of the second sec			Comparison experiment	End data: 12/21/10
	Custom experiment	Finances statistics uni	USD Y		Safety stock estimation	
	EALCH INT LAURES	Product statistics unit	m ³ v		Risk analysis experiment	Kandom seed: U
		Time statistics unit:	day 🔻		Custom experiment	Press this button to delete
		Distance statistics uni	km v		External tables	Product statistics unit: dobjects from the dashboard
New Scenario		Configure stati	tics			Time statistics unit: day
Import Scenario		Pre-processor				Distance statistics unit: km
	Profit. Revenue. Total Cost	000		+ New Scenario		Onfigure statistics
Profit and Loss Statement				- Import Scenario		Pre-processor
ervice Level	Statistics name Value	Unit	dd item	Profit and Loss Statement	Profit, Revenue, Total Cost	
wailable Inventory		-	earunge	Service Level	Statistics name Value	Unit
ulfilment				Lead Time		Exit editing
				Available Inventory		
Ψ				Fulfillment		
Comparison				Ţ		
				Comparison		
al ""						
Choose "Rea	rrange" to enter					
into dashboa	rd editing mode	Drag the	corner to c	hange the		To exit the editing mode left-click
		uind	size for the			autside of the area or right -lick and
		windows	size for the	e statistics		outside of the area of right-click and
						choose "Exit editing"

Figure I-17: Simulation experiment settings: dashboard (image 2 of 2).

Figure I-18 shows you the steps you need to complete to set up a variation experiment. You'll start by navigating to the right to the experiments tree and clicking **Variation experiment**. Afterward, you must select the scenario you want, define the variations and then select the statistics you want anyLogistix to collect.



Figure I-18: Variation experiment settings.

If you want more information about anyLogistix's user interface, you can open the program's Help feature by pointing to the **Help** menu and clicking **anyLogistix Help**.

Chapter 1: Green Field Analysis and Basics of Simulation for Two-stage Supply Chain

Our Learning Objectives

- 1. Develop the analytical and management skills to use the center-of-gravity method and simulation to select the optimal locations for your company's facilities
- 2. Develop the technical skills you need to use anyLogistix to create two-stage supply chain models, perform experiments and measure performance
- 3. Understand the major trade-offs in facility location planning that affect the number of sites, lead time and demand uncertainty
- 4. Understand the areas of simulation and optimization

Theoretical background

The theoretical background described in this and further chapters is based on the textbook Ivanov D., Tsipoulanidis, A., Schönberger, J. (2019) Global Supply Chain and Operations Management: A decision-oriented introduction into the creation of value, Springer Nature, Cham.

The objective of the green field analysis (GFA) is to determine the best location for our distribution center. We want to find the location that allows us to fulfill our customer demands at the lowest total transportation cost.

GFA, also known as center-of-gravity analysis, is a common method for determining optimal locations for new facilities (Ivanov et al. 2019). The issues we need to consider during a green field analysis are our customers' locations, the distances from our warehouse(s) to our customers, and our customers' demands for our products.

The GFA is used to find the optimal location within a network to setup a new production facility or warehouse, while a "brown" field analysis, utilizing the same technique, can be used to adjust existing networks (Ivanov et al. 2019). Identifying the optimal location for a production or warehousing facility is determined by finding the point at which the sum of the distances from all suppliers to the factory (demand point), weighted by the volume of product flow between each supplier and the potential factory, is minimal. Likewise, to determine the optimal location for a warehouse, the distances from the customers to the warehouse, weighted by their respective demands, are calculated.

To conduct the GFA, a high level of abstraction with a minimum number of details is used. Existing data, such as customer locations, demand per customer, the number and location of DCs, and/or service distances, are used as inputs to the analysis. Program parameters for the GFA include how many possible results the program should calculate and whether the program should use real roads. The output of the analysis is an approximate, optimal location for a production or warehousing facility (Ivanov 2017). This optimal point is called the "center or gravity" (Ivanov et al. 2019). As explained, these so called "Gravity models" determine the location at which the cost of all in- and outbound transportation is minimized (Chopra and Meindl, 2016).

In technical terms, an ordered pair of (x;y)-coordinates represents each customer location. You can't change these data; they are input data or problem *parameters*.

By contrast, your new warehouse's (x;y)-coordinates $(p_x;p_y)$ are variable. We will determine them after it calculates the data you provide in a way that matches the parameters you set. As a result, we say p_x and p_y are this scenario's *decision variables*.

We also assume our transportation cost is linearly proportional to the distance and the transportation volume (that is, the demand). We can see the total transportation costs will depend on the coordinates $(p_x;p_y)$ of our prospective warehouses and distances. We assume the transportation costs from the prospective warehouse $(p_x;p_y)$ to a customer location $(x_i;y_i)$ is more or less equal to the distance and demand.

With that in mind, we need to determine the distances $d((p_x;p_y); (x_i;y_i))$ between the *i*-customer location and the warehouse to calculate transportation costs. To minimize the payments to the forwarding company, you must vary p_x as well as p_y as long as $Z(p_x;p_y)$ becomes minimal.

Total costs $Z(p_x;p_y)$ is a determinant in GFA since we seek to find optimal location of a warehouse subject to total costs minimization to serve all customer demands from the warehouse. We *assume* that the total transportation cost sum is proportional to the distance and the transportation volume (i.e., the demand). This leads us to the formulation of the *objective function*, as shown in Eq. (1.1):

$$Z(p_x; p_y) = \sum_{i=1}^{N} d((p_x, p_y); (x_i, y_i)) \cdot D(x_i, y_i) \to \min$$
(1.1)

We can observe that the total transportation costs depend on the coordinates p_x and p_y of the prospective warehouses and distances. We assume that total transportation cost sum from the prospective warehouse location $(p_x;p_y)$ to a customer location $(x_i;y_i)$ is more or less equivalent to the distance and demand. Therefore, the distance $d((p_x;p_y); (x_i;y_i))$ between the *i*-th customer location and the warehouse should be determined to calculate transportation costs.

To minimize the payments to the forwarding company, it is necessary to vary p_x as well as p_y as long as $Z(p_x;p_y)$ becomes minimal.

The function Z is continuous and differentiable and the decision variables are unrestricted. Hence, we can determine the optimal point of Z by differential calculus. The following consecutive steps have to be executed in the given order. The first derivative Z' of Z is determined and the zero of Z' is determined. Then we have

$$\frac{dZ}{dp_x} = \frac{Np_x}{\sqrt{(x_i - p_x)^2 + (y_i - p_y)^2}} - \sum_{i=1}^N \frac{x_i}{\sqrt{(x_i - p_x)^2 + (y_i - p_y)^2}}$$
(1.2)

$$\frac{dZ}{dp_{y}} = \frac{Np_{y}}{\sqrt{(x_{i} - p_{x})^{2} + (y_{i} - p_{y})^{2}}} - \sum_{i=1}^{N} \frac{y_{i}}{\sqrt{(x_{i} - p_{x})^{2} + (y_{i} - p_{y})^{2}}}$$
(1.3)

The model (1.1) is called the *center-of-gravity model* of location analysis. Using demand data, formulas (1.4) and (1.5) are used to calculate optimal coordinates of the warehouse.

$$p_{x} = \frac{\sum_{j=1}^{N} \frac{D(x_{j}; y_{j}) \cdot x_{j}}{\sqrt{(p_{x} - x_{j})^{2} + (p_{y} - y_{j})^{2}}}}{\sum_{j=1}^{N} \frac{D(x_{j}; y_{j})}{\sqrt{(p_{x} - x_{j})^{2} + (p_{y} - y_{j})^{2}}}}$$

$$p_{y} = \frac{\sum_{j=1}^{N} \frac{D(x_{j}; y_{j}) \cdot y_{j}}{\sqrt{(p_{x} - x_{j})^{2} + (p_{y} - y_{j})^{2}}}}{\sum_{j=1}^{N} \frac{D(x_{j}; y_{j})}{\sqrt{(p_{x} - x_{j})^{2} + (p_{y} - y_{j})^{2}}}}$$
(1.4)

The determination of an optimal pair of coordinates for the warehouse again requires the determination of the directional derivatives. These two functions are then set equal to 0 and we get the expressions (1.4) and (1.5), respectively, to express p_x and p_y .

Note that the model (1.1)-(1.5) is valid for determining the location of a single warehouse's location. In anyLogistix, we can determine multiple locations and even the number of locations needed subject to a maximum service distance from warehouse to customer. This can be useful for comparing the costs of efficient vs responsive (short maximum distances to customers) supply chains.

In addition to the mathematical result of the GFA, supply chain managers should consider several other variables: a potential increase in production volume and future expansion needs; quality of the potential infrastructural network; qualifications of prospective employees; options for suppliers; and the regional availability of logistics service providers who could handle inbound and outbound transport. Certain taxation benefits provided by local government can also influence a company's decision about where to locate a facility (Ivanov et al. 2019).

Performing a Green Field Analysis (GFA) for a New Facility

Our Green Field Analysis Case Study: Facility Location Planning

Suresh, a supply chain manager at a German-based retail network, needs to decide where his company should build their new distribution centers and how many centers they need to open to minimize supply chain costs. The data he needs for his analysis are the company's:

- Customers and their geographical locations
- Products and measurement units
- Customer demand
- Per-kilometer transportation costs
- Distances in the supply network

He began gathering the data by asking sales and marketing managers to estimate the annual demand from customers in different regions and then grouping those regions into ten major markets. Afterward, Suresh asked the transportation manager to estimate the company's shipment costs.

In this case study, we'll use anyLogistix to help Suresh improve the distribution center network. The following steps will show you how to:

- 1. Create a scenario and define the supply chain's structure and parameters
- 2. Define the supply chain's customer demand, transportation and sourcing policies
- 3. Parametrize the sites and policies
- 4. Perform the Green Field Analysis experiment to determine the best locations for one or many warehouses
- 5. Create a KPI dashboard and collect statistics on supply chain performance
- 6. Simulate the supply chain design with the new greenfield locations and determine their impact

Creating a Scenario

The first step in building a decision-support model for facility location planning is to create a new scenario. Figure 1, below, shows you the basic steps you need to complete to create a scenario and make it available in anyLogistix's central panel. Each scenario has a supply chain structure and parameters you can use during your simulation and optimization experiments.

Figure 1: Creating a scenario.

You can modify a scenario's properties by right-clicking the scenario's name to open the context menu, and then clicking **Properties**. You can also import a scenario from a Microsoft Excel workbook and use it to perform an experiment.

ManyLogistix PLE - Non-commercial use only -	New project							
File Extensions Settings Help Get Suppo	rt Feature Request							
GFA [1] NO SIM TO Greenfield Analysis	Data		> 3	9 🧿			(in the second	7
+ New Scenario	GFA experiment GFA with roads experiment Custom experiment External tables	t	Russia ASIA Chree Japan na OCEANNA New Southern Ocean	th Pacific Doean okylau Zee South Oc	Canada ORTH AMERICA Menco Altannia Pachin Coceno Para Pachin Pachin Pachin Pachin Pachin	EUROPE Sean Tarking Group AFRICA Suda Studa	Russie AS(A non back India Ocean OCEANIA No Southern Ocean	Cenada NORTH AMERICA Thi Pacific Ocean Alexan We Zea South Pacific Ocean We Zea South Pacific
Import Scenario Basic All In use [2] O	Add Remove	Gener	rate	15	at	ANTARCTICA	orcial	at
Customers	# Name	Туре	Locatio	n	Inclusion Type	Icon		
Demand Periods [1] Products [1]	Filter Y	Filter	Y Filter	Ŧ	Filter T	Filter	T	

Figure 2: Using the Start window to prepare a new scenario.

We've named our new scenario **Green Field Analysis** (GFA), and it now displays in the program's list of scenarios. Our next step is to define the supply chain's structure and parameters.

Defining Supply Chain Structure and Parameters

Adding Customers and their Locations

Our first step in defining the supply chain's structure is to define our customer locations. To define a location, right-click on the map, click **Create Customer** and enter the required information (Figure 3). Afterward, anyLogistix adds the customer location and its latitude and longitude to the list of customers (Figure 4).



Figure 3: Defining a new customer.

anyLogistix PLE - Non-commercial use only - New	v project		The Print Law and Public		
ile Extensions Settings Help Get-Support Fi	Feature Request				
GFA [1] NO SIM TO		×		👧 🦰 🦿 🗞	
1. Green Field Analysis	Data			herlands 8	8
	GFA experiment		Leon L	ind said	Foiality
	GFA with roads experimen	t d	ala	Belaium 8 Germey	Bob dial U
	Custom experiment	nele		Luxembourg	Czechia
New Scenario	External tables			e maina a	A.CO.
Import Scenario				S CON	Siovakia
Basic All In use [6]	Add Remove	Generate			
Customers [10]	# Namo	Tuno	Location	Inclusion Type Icon	
Demand [10]	# Name	Type		Eiter	
Periods [1]		-			
Products [1]	1 Hamburg	Customer	 Hamburg locatior 	Include 🔻	8
rodació (r)	2 Berlin	Customer	 Berlin location 	Include v	8
	3 Hannover	Customer	 Hannover locatior 	Include 🔻	8
	4 Dresden	Customer	 Dresden location • 	Include v	8
	5 Frankfurt	Customer	 Frankfurt locatior 	Include 🔻	8
	6 Erfurt	Customer	 Erfurt location 	Include v	8
	7 Munchen	Customer	 Munchen locatior 	Include v	8
	8 Stuttgart	Customer	 Stuttgart location 	Include v	8
	9 Cologne	Customer	 Cologne location * 	Include v	8
	10 Nurnberg	Customer	 Nurnberg locatior 	Include 🔻	8

Figure 4: A view of anyLogistix's list of Customers.

Defining Products and Customer Demand

Before we define customer demand, we need to use the **Products** table to add and define the products we will ship to our customers. In our example, we'll define a new product (**Water**) by opening the **Products** table and clicking **Add** (Figure 5).



Figure 5: Adding and defining a product.

To set the product's demand parameters, click the **Demand** heading on the screen's left pane. The **Demand** table that opens lists our customers and allows us to select each customer's demand type and demand parameters. In time, anyLogistix will use these values to compute our service levels.

anyLogistix PLE - Non-commercial use only - New	project							
Extensions Settings Help Get Support Fe	eature Request			AN	The Ha	nie w the the the the	ASATS	
FA [1] NO SIM TO					0 🔊	A Frank Stranger	(K)X	7
1. Green Field Analysis	Data			n -		+	martin	
	GFA experir	nent		AX S	Rruss	Cologne Ge	ermany Charles	Dres
	GFA with ro	ads experime	nt	HALK (Lille	aium	Futer	
	Custom exp	eriment		(ms)	h - #	Frankfurt am Main	XARY	
New Scenario	External tab	les			2 million	A Luxembourg		X
Import Scenario				.e Havre	1 Company	MARTIN	Nuremberg	20
	Add	Parmovia	Eve	and G	ANT PERSON			$(1, \cdot)$
All In use [6]	Add	Kennove	LAP		cherote			
ustomers [10]	# Custo	mer	Product		Demand Type	Parameters	Time Period	
emand [10]	Filter	т	Filter	т	Filter Y	Filter	Filter Y	
eriods [1]	1 Hami	ourg	Water	v	Type to filter 🚽 🗸	Order interval=5. Ouantitv=10	(All periods)	Ŧ
roducts [1]	2 Porlir		Water	~	Periodic demand	Order integral=5. Quantity=12	(All pariods)	-
	2 Defin		water		Historic demand	Order Interval=5, Quantity=12	(All periods)	
	3 Hann	over	Water	Ŧ		Order interval=5, Quantity=8	(All periods)	Ŧ
	4 Dreso	len 🦷	Water	∇	Periodic demand v	Order interval=5, Quantity=8	(All periods)	v.
	5 Frank	furt	Water	v	Periodic demand 🔻	Order interval=5, Quantity=10	(All periods)	Ŧ
	6 Erfurt		Water	V	Periodic demand v	Order interval=5, Quantity=7	(All periods)	w.
	7 Muno	hen 🦷	Water	v	Periodic demand 🔻	Order interval=5, Quantity=13	(All periods)	Ŧ
	8 Stuttg	jart 🦷	Water	∇	Periodic demand 🔻	Order interval=5, Quantity=8	(All periods)	w.
	9 Colog	ne .	Water	v	Periodic demand 🔻	Order interval=5, Quantity=12	(All periods)	Ŧ
	10 Nurn	berg .	Water	v	Periodic demand 🔻	Order interval=5, Quantity=8	(All periods)	w.

Figure 6: Selecting product demand data.

For now, we'll use two parameters—**Order Interval** and **Quantity**—to define customer periodic demand. By setting the **Order Interval** value to five days and the **Quantity** value to eight, we've ensured our simulated customers will send a new eight-unit order to the distribution center every five days.

You can set customer demand to be *deterministic* or *stochastic* by using the **Demand** table's **Demand Type** column to select **Periodic demand** or **Historic demand**.

You can use periodic demand if you know the sales quantity that takes place during a given period. In this example, we know we can expect to sell five water pallets within ten days. By contrast, historical demand assumes you use data about sales over a longer period such as the previous year. To define our historical data, we'll select the **Historic demand** option and click **Add** (Figure 7).

A	bb	Remove				
#	Date		Quant	ity		
		T			т	
1	<mark>29</mark> .04.20	16 💵 12:2	10			
2	4/30/16	12:27 PM	20			

Figure 7: Setting up historical demand.

To define periodic demand data, we select the **Periodic demand** option and then define the customer's demand for a given period. For example, Figure 8 shows you how to set **Customer #1**'s demand for five water pallets over a ten-day period.

anyLogistix PLE - Non-commercial use only - Ne	w project		and the summary find		
ile Extensions Settings Help Get Support	Feature Request	1/ Stational Station	The Haque	144432	1 × 1 × 1 × 1 × 1
GFA [1] NO SIM TO					
1. Green Field Analysis	Data	o n			
+ New Scenario	GFA experiment GFA with roads experime Custom experiment External tables	int e Havre	Antwerp Brussels Lile Belgium Luxembourg	re Ge	International Action of the Ac
sic All In use [6]	Add Remove	Evened	Canavata		
Customers [10]	# Customer	Order interval,	days 🔻 5		Time Period
emand [10]	Filter Y	Quantity	▼ 10	Ŧ	Filter
eriods [1]	1 Hamburg T			, Quantity=10	(All periods) 🔹
oducts [1]	2 Berlin *		OK Cancel	i, Quantity=12	(All periods)
	3 Hannover	Water	Periodic demand Order interval=	i, Quantity=8	(All periods)
	4 Dresden	Water	Periodic demand Order interval=	i, Quantity=8	(All periods)
	5 Frankfurt *	Water	Periodic demand V Order interval=5	, Quantity=10	(All periods)
	6 Erfurt	Water	Periodic demand Order interval=	, Quantity=7	(All periods)
	7 Munchen	Water	Periodic demand V Order interval=5	, Quantity=13	(All periods)
	8 Stuttgart	Water	Periodic demand Order interval=	, Quantity=8	(All periods)
	9 Cologne •	Water	Periodic demand Order interval=	, Quantity=12	(All periods)
	10 Nurnberg	Water	Periodic demand Order interval=	i, Quantity=8	(All periods)

Figure 8: A Periodic demand setup.

To make our analysis more valuable, we'll change the default customer names—for example, **Customer 1** and **Customer 2**—to the names of the markets we serve such as Hamburg and Berlin. To do this, open the **Customer** table and change the **Name** values as needed.

Figure 9 below shows the results of our renaming process.

🙆 anyLogistix PLE - Non-commercial use only - Ne	ew project		ACTUAL VALUE				
File Extensions Settings Help Get Support Feature Request							
GFA [1] NO SIM TO				TX III			
1. Green Field Analysis	Data		+ A A A A A A A A A A A A A A A A A A A	and the state of the			
	GFA experiment		Cologne Germany	Dresden			
	GFA with roads experimen	t Lille Ro	laium	AN ARA X			
	Custom experiment			Read Strate			
- New Scenario	External tables	and have been and	Frankturäm Main	Prague			
	External tables	e Havre	Luxembourg	iberg			
Import Scenario		A MARY AND	J STREAMEN 7 10	the pulled a star			
Basic All In use [6]	Add Remove	Generate					
Customers [10]	# Namo	Tuno Location	Inclusion Type Icon				
Demand [10]	# Wallie						
Deriada (10)	Filter	Filter Y Filter Y	Filter Y				
Periods [i]	1 Hamburg	Customer • Hamburg location	Include 🔻 😣				
Products [1]	2 Berlin	Customer The Berlin location	Include 🔻 🙁				
	3 Hannover	Customer Thannover location	Include 🔻 🙁				
	4 Dresden	Customer	Include 🔻 🙁				
	5 Frankfurt	Customer Trankfurt location	Include 🔻 🙁				
	6 Erfurt	Customer Trifurt location	Include 🔻 🙁				
	7 Munchen	Customer Munchen location	Include 🔻 🙁				
	8 Stuttgart	Customer Transformer Stuttgart location	Include 🔻 🙁				
	9 Cologne	Customer Cologne location	Include 🔻 🙁				
	10 Nurnberg	Customer v Nurnberg location	Include 🔻 🙁				

Figure 9: Renaming customers.

Now, we'll define the periodic demand for each customer (Figure 10).

🔗 anyLogistix PLE - Non-commercial use only - Ne	w project				10.7.0		- The second			
File Extensions Settings Help Get Support	Feature Re	equest								
GFA [1] NO SIM TO	_						Hadile	A CAR	ART	Z.
1. Green Field Analysis	Data				n	F) F) F)		A Kity	302	- K
	GFA e	xperiment			AXX		Brussels	Cologne	Germany	Dree
	GFA v	vith roads e	xperimer	nt	AL AL	Lille	Belgium	APAK SSF	The cost	Dr. wo
	Custo	m experime	ent			1-30		Frankfurt am M	lain and the	on the
+ New Scenario	Exterr	nal tables			(m 1)	X2 Aia		Luxembourg		m
- Import Scenario					le Havre	JAP !!		States and the	Nuremberg	Sant
Basic All In use [6]	Ad	ld f	Remove	Expa	and C	Generate				
Customers [10]	#	Customer		Product		Demand Type	Pai	ameters	Time Period	
Demand [10]		Filter	т	Filter	т	Filter	Y Filte	r	Filter	т
Periods [1]	1	Hamburg	Ŧ	Water	v	Periodic dema	nd 🔻 Ore	ler interval=5, Quantity=10) (All periods)	Ŧ
Products [1]	2	Berlin	v	Water	v	Periodic dema	nd 🔻 Ore	der interval=5, Quantity=12	(All periods)	v.
	3	Hannover	v	Water	v	Periodic dema	nd 🔻 Ore	ler interval=5, Quantity=8	(All periods)	Ŧ
	4	Dresden	v	Water	V	Periodic dema	nd = Ore	ler interval=5, Quantity=8	(All periods)	Ψ.
	5	Frankfurt	T	Water	v	Periodic demai	nd • Or	ler interval=5, Quantity=10) (All periods)	v
	6	Erfurt	T	Water	V	Periodic dema	nd = Ore	ler interval=5, Quantity=7	(All periods)	Ψ.
	7	Munchen	Ŧ	Water	V	Periodic dema	nd • Or	ler interval=5, Quantity=13	(All periods)	v
	8	Stuttgart	T	Water	V	Periodic dema	nd 🔻 Ore	der interval=5, Quantity=8	(All periods)	Ψ.
	9	Cologne	v	Water	V	Periodic dema	nd 🔻 Ore	der interval=5, Quantity=12	(All periods)	Ŧ
	10	Nurnberg	∇	Water	V	Periodic demar	nd = Ore	der interval=5, Quantity=8	(All periods)	v.

Figure 10: Setting the experiment's demand data.

Note: If you want a flexible approach to demand data, you can define **Time Periods** (for example, spring, summer, winter and fall) and use the **Demand Fore-cast** table to define demand coefficients (Figure 11).

 \rightarrow You can define stochastic demand, we can select different types of distributions clicking the arrow in the respective parameter (that is, order interval or quantity):

SanyLogistix PLE - Non-commercial use only New	w project		
File Extensions Settings Help Get Support	Nature Request		
GFA [1] NO SIM TO			The liter
1. Green Field Analysis	Data		The part is
	GFA experiment	Antwerp Prisode Cologne Germany	Dresden
	GFA with roads experimen	Lille Belgium	To Pro-X
	Custom experiment	Frankfurter Main	Praque
+ New Scenario	External tables	Luxembourg	Cze
🤄 Import Scenario		Nure Nure	nberg
Basic All In use [6]	Add Remove	Europed Conserts	
Customers [10]	# C	Order interval, days	and a lateral second
Demand [10]	# Customer		e Period
Periods (1)	ritter Y	Quantity Type to filter	
Products (1)	1 Hamburg 🔻	Value Value 5, Quantity=10 (All	periods) 🔹
Products [1]	2 Berlin *	Uniform 5, Quantity=12 (All	periods) 🔻
	3 Hannover *	Water Periodic dem Exponential val=5, Quantity=8 (All	periods) 🔹
	4 Dresden 🔻	Water Periodic dem Normal val=5, Quantity=8 (All	periods)
	5 Frankfurt *	Water Periodic dem Lognormal val=5, Quantity=10 (All	periods) 🔹
	6 Erfurt 🔻	Water v Periodic demand v Order interval=5, Quantity=7 (All	periods) 🔻
	7 Munchen 🔻	Water Periodic demand Order interval=5, Quantity=13 (All	periods) 🔹
	8 Stuttgart 💌	Water Periodic demand T Order interval=5, Quantity=8 (All	periods) 🔻
	9 Cologne 🔻	Water • Periodic demand • Order interval=5, Quantity=12 (All	periods) 🔻
	10 Nurnberg 🔹	Water Theriodic demand Therioder Order interval=5, Quantity=8 (All	periods) 🔹

Basic Advanced All C		Ac	dd Remove	e			
Locations		#	Name	Start		End	
Measurement Unit Conversions			T	7	T		т
Measurement Units		1	Basic period	1/1/16		1/1/17	
Period Groups							
Periods							

Figure 11: Defining Periods

Note: Parameters Period (order interval) and Quantity will determine the customer ordering logic in our future simulation experiment. For example, in case of Period=5 and Quantity=10, the customer will order at a DC 10 units every 5 days.

Importing Data from Microsoft Excel workbooks

If you have a long list of customers and products or you want to avoid manually entering demand data, you can import this data from a Microsoft Excel workbook. To do so, point to the **File** menu and then click **Import**.

You can import sample ALX scenarios and your own scenarios with experiments. You can also accelerate the scenario creation process by using a Microsoft Excel workbook to create a scenario. After your scenario is complete, you can import it into anyLogistix.

Creating Groups

The problem in this example is simple, but other problems can be complex. To simplify your simulation modeling and experiments, you might want to group similar objects, such as distribution centers, customers or suppliers. You'll do this in the **Groups** table (Figure 12).

Network and the second	ew project						
File Extensions Settings Help Get Support Feature Request							
GFA [1] NO SIM TO			PARK I H				
1. Green Field Analysis	Data		Khang And				
	GFA experiment	Antwerp	Germany				
	GFA with roads experim		ALL RATE ATTA				
	Custom experiment	# Customer Included	rankfur em Main				
+ New Scenario	External tables	Filter Y Filter Y	Cze Cze				
🤄 Import Scenario		1 Hamburg 💽	Nuremberg				
Basic All In use [6]	Add Remov	2 Berlin					
Customore (10)		3 Hannover					
Demand (10)	# Name	4 Dresden	Suppliers Groups				
Groups [1]	Thies	5 Frankfurt	Lutei A Lutei A				
Locations [10]	1 Customers	6 Erfurt	Ш				
Periods [1]		7 Munchen					
Products [1]		8 Stuttgart					
		OK Cancel					

Figure 12: Creating a group.

To create a group, click **Add** and then enter the new group's name (for example, **Customers**). Second, we open the list of all customers in the new **Customers** table and
activate those we need in the group. For distribution centers and factories, we activate objects in the **Sites** column. Supplier groups are created in the **Suppliers** column.

After you create your groups, you can use them in sourcing, transportation, inventory and production policy definitions instead of individual objects. In the **Product groups** table, you can group individual products in a similar way. This helps to *reduce model-ing complexity and your time when setting up different sourcing and transportation policies in future*.

With our data set up, we are ready to perform our first experiment.

New GFA Experiment

Creating a New Experiment

In **Experiments**, we select Green Field Analysis. We select our new **Green Field Analysis** scenario (Figure 13).

anyLogistix PLE - Non-commercial use only - N	ew project								
ile Extensions Settings Help Get Support	Feature Request								
GFA [1] NO SIM TO		\triangleright							
1. Green Field Analysis	Data 📀	Experiment duration:				Groups of Objects	Included		
	GFA experiment	All periods	All periods 🔹			Global Character Street		Filter	*
	GFA with roads experiment	Start date:	1/ 1/16						
	Custom experiment External tables		1/ 1/17		1	(All customers)			
						(All sites)		\bigcirc	
		Number of sites: 1				Customers		\bigcirc	
		 Service distance 							
		Distance step for s							
		100							
		Product measurem	nent unit:						
		m ³							
+ ivew Scenario		Distance measurer	ment unit:						
- Import Scenario		km		T					

Figure 13: Setting data for a Green Field Analysis experiment.

We'll start by selecting the locations and customers we want to include in our analysis. In this example, we'll include all our customers. Second, we can perform the computation in two modes:

- Define optimal location for a single warehouse
- Define minimal number of warehouses and their locations subject to a maximum service distance.

Determining the Optimal Location for a Single Warehouse

In a Green Field Analysis experiment, the default value for the **Desired number of sites** parameter is **1**. While you can easily change the default value if you want to consider more than one location, we'll continue our work to determine the optimal location for a single warehouse (Figure 14).

SanyLogistix PLE - Non-commercial use only - N	New proje	ct				-					
File Extensions Settings Help Get Support	Feature	Request									
GFA [1] NO SIM TO							Bremer	Hamburg	the states		
T. Green Field Analysis	Dat	а					12 miles		a pulled for the state		
	GFA	\ experimen	it	^ K		Netherlands		Said -	6-Balin		
	F	Result		1	The Hague						
	GFA	with roads	experiment	S.			AA	3 What	The Cash is a		
	Cus	tom experir	ment	5	Antworn		Hart -	3 and	the stand the st		
	Evt	rnal tablec			Prussele	Co	ologne 2	Germany	Dresden		
	LAG			(A)	Lille Relain	m	XXXXXX		The state of the s		
				L.	- Harris	or S.	S SANK K	AR	Chick My Sur K-		
		Frankfur-perviain									
				A	TAN JY	Luxembour	g det	Number	Czechia		
				14			Con Mar	Wuletiberg	Thomas I have a		
				Pa	ris 33		Shut	nart	the internet of the		
+ New Scenario				The	the with	AR	Strasbourg	E KIN	The second second		
- Import Scenario				T.J.	(La la	STY	THE ST	Munic	h Vienna		
	Flows			de	ALL K	2 / 7		- I			
Flows	110005										
New Sites		From	То	Product	Period	Flow, m ^a	Distance, km	Flow Cost Esti			
Distance by Demand											
Demand by Distance	1	GFA DC	Erfurt	Water	Basic period: 2	513.8	44.56	22,892.86	E		
benand by bistance	2	GFA DC	Dresden	Water	Basic period: 2	587.2	279.27	244,079.7			
Add new tab	4	GFA DC	Frankfurt	Water	Basic period: 2	734.0	144.26	105.887.01			
	5	GFA DC	Cologne	Water	Basic period: 2	880.8	254.92	224,532.03			
	6	GFA DC	Munchen	Water	Basic period: 2	954.2	301.19	287,399.99			
	7	GFA DC	Hamburg	Water	Basic period: 2	734.0	301.78	221.509.5	-		

Figure 14: Computed optimal location for single warehouse.

Determining the Minimal Number of Warehouses and their Locations

In our experiment, we select the **Service distance** option and enter a value in the box. In this example (Figure 15), the maximum service distance is 300 kilometers.

SanyLogistix PLE - Non-commercial use only - N	New project		100 Aug 100 - 140							
GFA [1] NO SIM TO			\triangleright							
1. Green Field Analysis	Data	9	Experiment duration	1:		#	Crowne of Objects	to dealer d		
	GFA experiment	^	All periods			#	Groups of Objects	s includ		
	Result		Start date:	1/ 1/16		1.7	Tinter	1		1
	GFA with roads experiment		End date:	1/ 1/17		1	(All customers)			
	Custom experiment		Number of sites	. 1		2	(All sites)		\bigcirc	
	External tables		Rumber of sites			3	Customers		\bigcirc	
			 Service distance 	: 300						
			Distance step for sta	itistics:						
			Product measureme	ent unit:						
			m ³		T					
+ New Scenario			Distance measurem	ent unit:						
- Import Scenario			km		T					

Figure 15: Settings to determine minimal number of warehouses and their locations based on the value we enter for the maximum service distance.

📀 anyLogistix PLE - Non-commercial use only - N	Vew proje	ect										
File Extensions Settings Help Get Support	Feature	e Request										
GFA [1] NO SIM TO							Braman	Paris and a second seco	A Bonal USE	Strat		
1. Green Field Analysis	Dat	ta		 And 			Diemen	1.5	Come -	5.		
	GFA	A experimen	t	~		letherlands		1.5	Berlin			
	1	Result			The Hague	21-3	# ADot		- MARTIN	Polan		
	Result 2					tak		To he be				
GFA with roads experiment				Antwerp		ALX.	Starty	King (
	Cus	stom experin	nent	ANT	Brussels	Col	ogne 7	Germany	Dresden	arin		
External tables			F	Lille Belgiun	BRIN	A KA	Thidy	Bolog Man	"S Chi			
External tables				+	The second second	allon?	Frankfurt om M	ain	Praque	Son That		
					Marger?	Luxombourg	- Solo	they is	Czophia	11156-5		
				the for		Luxenbourg	h 24135	Nurtherg	1 Senter Stand	12AD		
				alt	15 stand		See Charl		Trace in the			
+ New Scenario				Pari	Sty N	Ster	Strasbourg Strasbourg		the set	Side Side		
C Incord Councils				X	LAN 7	ALS	Loh St	A Lake	Vien	na		
Import Scenario				in	Krey Y	XX	and sin	Ma	ch There are	273 2		
Flows	Flows	;							E	Ø G C		
Flows										A		
New Sites		From	То	Product	Period	Flow, m ³	Distance, km	Flow Cost Esti				
Distance by Demand		654.06	54.1			512.0	472.72	00.050.0				
Demand by Distance	2	GFA DC	Dresden	Water	Basic period: 2	587.2	263.83	154 020 50		=		
	3	GFA DC	Frankfurt	Water	Basic period: 2	734.0	18319	134 464 94				
Add new tab	4	GFA DC	Munchen	Water	Basic period: 2	954.2	146.83	140 103.38				
	5	GFA DC	Stuttgart	Water	Basic period: 2	587.2	156.38	91,825.21				
	6	GFA DC	Numberg	Water	Basic period: 2	587.2	0.56	327.96				
	7	GFA DC 2	Berlin	Water	Basic period: 2	880.8	242.38	213.491.42		-		

Figure 16: Computation result for the minimal number of warehouses and their locations that meets our need for a maximum service distance of 300 km.

The information in Figure 16 shows us the company needs to install two distribution centers if they want their maximum service distance to be 300 km. This would result in transportation costs reduction from \$1,580,871 in the case with 1 DC to \$1,141,590 in case with 2 DCs.

Note: You can export the results of your green field analysis to a new scenario as NO or SIM. Doing so will help you perform optimization and simulation experiments.

Note: to compute the sum of costs or flows in GFA Results, just slightly drag the heading of the column "Period" in table "Product flows" in the space over the table.

Discussion Questions

- 1. If we reduced the maximum service distance, would the number of distribution centers change? Try to compute the case with a maximum service distance of 150 km!
- 2. What other costs and factors should be part of your facility location planning?

New Simulation Experiment

What is a simulation experiment?

Our simulation experiment is to analyze the performance of the supply chain designed in GFA and observe supply chain behavior in dynamics. The static view on supply chain structure in GFA will become a *dynamic* form in simulation. In this example, we'll simulate the effect of those two new distribution centers. How well will they help us meet our goal of a maximum service distance of 300 km? First, we need to convert the results of our green field analysis to a SIM scenario by right-clicking **Result 2** in **GFA 1** and **Convert to SIM** (Figure 17). Afterward, AnyLogistix displays **GFA 1: Results 2** in our list of scenarios in **SIM**.

SanyLogistix PLE - Non-commercial use only	- New project		Robert Die Antonio and State	
File Extensions Settings Help Get Supp	ort Feature Request			
GFA [1] NO SIM TO			Bremen	Badan 53
1. Green Field Analysis	Data		and the standard standard	
	GFA experiment	^	Netherlands	2 1 Cutothing
	Result		The Hague	Polar
	Result 2 Cor	nvert to GFA scenario	- SHADAAA PA	12 philip
	GFA with r Cor	nvert to NO scenario	Antwerp Germany Dre	isden
	Custom ex Cor	nvert to SIM scenario	Brussels	and the second
	External ta	nvert to TO scenario	Belgium	Restant Lan
	Ren	ame	Frankfurt om Main	Prague
	Del	ete	Luxembourg	Czechia
			AND SEL MERCENTER AND SE A New Array	Part That the
			Paris	
+ New Scenario			Strasbourg	Ske Ske
-			Munich	Vienna
Import Scenario			at the man and the for the	AS Der Z

Figure 17: Our transformation of the green field analysis to a SIM scenario.

KPI Dashboard

We select **GFA1: Results 2** as the scenario for simulation experiment and right click on the blank area to add a new KPI via **Add item** (Figure 18).

Note: anyLogistix uses a general term ("statistics") instead of KPI. However, this book uses KPI because it is more familiar to managers.

Full list of KPIs can be accessed via Configure statistics

ManyLogistix PLE - Non-commercial use only - Non-commercial use onl	ew project			-		
File Extensions Settings Help Get Support	Feature Request					
GFA [1] NO SIM [2] TO			×1			
2. SIM GFA 1. Results 2	Data 📀	Experiment duration:				
New scenario	Simulation experiment	All periods		T		
	Variation experiment	Start date:	1/ 1/19			
	Comparison experiment	End date:	12/31/19			
	Safety stock estimation	Random seed: 0				
	Risk analysis experiment					
	Custom experiment	Finances statistics unit	t: USD	T		
	External tables	Product statistics unit:	m ³	T		
		Time statistics unit:	day	T		
New Scepario		Distance statistics unit	² km	T		
		🔅 Configure statis	tics			
import scenario						
Dashboard						
Add new tab	Ad	ld item				
	Re	arrange				
Comparison						
	-					

Figure 18: Adding a new KPI to a dashboard.

Note: If anyLogistix's configuration interface changes in upcoming releases, you may have to use another method to structure your KPIs. However, the underlying principles will not change.

To add KPI to the dashboard, right-click on the dashboard, select **Add item**, and then use the following screen to select the KPIs and the form (Figure 19) the KPIs will take.

AnyLogistik PLE - Nor File Extensions Settin GFA (1) NO 2. SIM GFA 1. Re New scenario	Statistics selection Finances Distance Products Ratio Time Vehicles Orders Cash to Serve CO2 Emissions	Collapse Expand	Preview Table Line Bar chart Histogram chart Best-Mean-Worst Line Statistics name Value Unit Value Valu	
+ New	Other Custom table Preset Additional settings # Detail by Filte	Contains T Filter	Daily O Accumul Show T Filter T	ste
Dashboard Add new tab			OK Cancel	

Figure 19: Starting to create a KPI dashboard.

KPI System

By default, anyLogistix classifies the 200 KPIs into six groups:

- KPIs for distribution centers
- KPIs for factories
- KPIs for distribution centers with storage
- KPIs for distribution centers with staff
- KPIs for customers
- KPIs for suppliers

Predefined KPIs can help us analyze financial, operational and customer performance. The KPIs in **Statistics collection** are organized in the following groups:

Group	Provides
Finances	Detailed information on generated revenue and incurred expenses
Distance	Detailed information on the distance covered by the vehicles
Products	Detailed information on the volume of products in stock

Table 1: KPI classifications.

Orders	Detailed information on the quantity of processed (as well as dropped/lost) orders and products.
Ratio	Detailed information on the quality of provided delivery services based on an analysis of the received or initially dropped orders and ordered products
Time	Detailed information on time spent processing tasks or idle time
Vehicles	Statistics related to this group provide detailed information on vehi- cles used during the Simulation experiment for the specified Sce- nario
Cash to Serve	Statistics related to this group provide detailed information on cash flows within the supply chain
CO ₂ Emissions	Statistics related to this group show data on CO2 emissions within the designed supply chain
Other	Shows statistics on the amount of available staff, rating of DC, amount of delayed batches and etc.
Custom table	A table created by the user within the Anylogic environment
Preset	Grouped sets of regular statistics that allow users to better view and analyze data

In each group, we need to select the KPI and chart type (a table, line, bar chart or histogram chart). For a large model, we can filter or detail KPI by products, types and objects:

- Types: Distribution Center, Factory, Supplier and Customer,
- Objects: individual distribution centers, factories, suppliers and customers
- Products: individual products

Revenue, Costs, Service Level, Lead Time and On-time Delivery

We will create a KPI dashboard for our example. Since we're using a two-stage supply chain, we will take a closer look at the following KPIs for distribution centers and customers:

Financial performance:

• Transportation costs, fixed warehousing costs, total costs, total profit, total revenue

Customer performance:

• ELT service level*, customer revenue, OTD (on-time-delivered) orders, delayed orders, lead-time (that is, the time within which the product is expected to be received by the customer)

anyLogistix uses two types of service levels:

• The **Service level** measures the probability all customer orders that arrive within a given time interval will be completely delivered from stock on hand. Said another way, a lack of stock will not delay the deliveries.

• The **ELT service level** is the ratio of orders delivered within the "Expected lead time" (table demand) to total orders.

• The Service level does not allow a backlog. If a supply chain can't fulfil the order,

-	Ra	atio
		Bullwhip Effect by Product
		ELT Service Level by Orders
		ELT Service Level by Products
		ELT Service Level by Revenue
		Gates Utilization
		Production Utilization
		Service Level by Orders
		Service Level by Products
		Service Level by Revenue

the order is rejected. By comparison, the **ELT service level** includes account backlog and transportation time to the customer.

Since we created distribution centers during our green field analysis, we haven't defined distribution center-based parameters. We need to define variable processing and fixed warehousing

costs (**Other costs** in the Facility expenses table and **Outbound processing costs** in the **Processing costs** table) (Figure 20).

Customers [10]	#	Facility	Expense Type		Value	Currency		Time Unit		Product Unit	
DCs and Factories [2]		Filter Y	Filter	т	Filter Y	Filter	т	Filter	т	Filter	т
Demand [10]	1	Green Field Analysis GFA DC 0	Other costs	v	66	USD		dav			
Facility Expenses [2]	2	Groop Field Applysis GEA DC 1	Other costs	~	66			dav			
Groups [3]	2		Other costs		00	030		uay			
Inventory [2]	#	Source	Product		Туре	Units		Cost		Currency	
Locations [12]		Filter Y	Filter	T	Filter Y	Filter	т	Filter	т	Filter	T
Paths [1]	1	Green Field Analysis GFA DC 0	Water	Ŧ	Outbound ship 🔻	m ³	Ŧ	10		USD	Ŧ
Periods [1]	2			_			_	40		1160	_
Processing Cost [2]	2	Green Field Analysis GFA DC 1	water	V	Outbound ship *	m	v	10		USD	

Figure 20: Distribution center cost parameters

For both distribution centers, we define fixed warehousing costs per day at \$66. Outbound processing costs are set at \$10 per m³. Fixed warehousing costs is defined as **Other Cost**. Inventory holding costs can be defined by **interest ratio** or by setting **carrying costs** for each unit per year. In addition, if we have inventory, we need to define **facility costs** per month per m³.

Note: We'll discuss inventory management problems in the supply chain and their implementation in anyLogistix in Chapter 2.

We also need to define our product's cost and selling price:

#	Name		Unit		Selling Price		Cost		Currency	
	Filter	T	Filter	т	Filter	Т	Filter	т	Filter	т
1	Water		m³	Ŧ	100		50		USD	Ŧ

Inventory control policy

Inventory control policies are the heart of anyLogistix simulation. We will discuss them in detail in Chapter 2. Inventory control policies determine the decision logic of a distribution center or factory regarding stock replenishment. For the given example, we define a simplified ordering logic "No replenishment" (cf. Inventory Policy descriptions in anyLogistix Help) with some initial stock (it is necessary to start the simulation) (Figure 21).

SanyLogistix PLE - Non-commercial use only - New pr	project	23
File Extensions Settings Help Get Support Feat	ature Request	
GFA [2] NO [3] SIM [21] TO		
11. Copy of NO (SIM) 1 NO results	Data 📀 1d + + + + + + + + P Retherlands	<u> </u>
22. Appendix	Simulation experiment Poland	
24. Copy of Appendix NO results	Variation experiment	
2. SIM GFA 1. Results 2	Comparison experiment	ne
	Safety stock estimation	•
+ New Scenario	Risk analysis experiment	• ~
E Import Scenario	Custom experiment	Mo
Basic All In use [13]	Add Remove Expand	
DCs and Factories [2]	# Facility Product Policy Type Policy Parameters Initial Stock, units Periodic Chee	ck
Demand [10]	Filter Y Filter Y Filter Y Filter Y Filter	
Facility Expenses [2]	1 Green Field Analysis GFA DC 0 v Water v No replenishmen v No parameters 3.952.8	
Groups [3]	2 Groop Field Applyris GEA DC 1 w Water v No replanishment No parameters 2 074.4	
Inventory [2]		
Locations [12]		
Paths [1]		
Periods [1]		
Processing Cost [2]		
Products [1]		
Sourcing [2]		
Vehicle Types [1]		

Figure 21: Inventory control policy

Note: "Period" in Table "Inventory" cannot be 0: the minimum value is 1.

Transportation Distance and Costs

The final step in input data setting is defining transportation distances and costs. We'll start by using **Vehicle Types** to define a vehicle type as well as the vehicle's capacity and speed (Figure 22).

ManyLogistix PLE - Non-commercial use	only - New project	Calculator		and the second sec	· · ·	
File Extensions Settings Help Get S	Support Feature Request					
GFA [1] NO SIM [1] TO	Data		\$		remen	month S ? V
+ New Scenario	Simulation experiment Variation experiment Comparison experiment Safety stock estimation Risk analysis experiment Custom experiment External tables		N The Hague Antwerp Brussels Belgium Paris	etherlands Cologne Franktur Luxembourg Strasbourg	Germany Germany Stam Main Nuroverg Stagart	Baslin Protection Prague Czechia Vienna
Basic All In use [13]	Add Remove					
Locations [12]	# Name 0	Capacity	Capacity Unit	Speed	Speed Unit	
Paths [1]	Filter Y F	ilter T	Filter Y	Filter	Filter	
Periods [1] Processing Cost [2] Products [1] Sourcing [2] Vehicle Types [1]	1 Truck 5	50	m ³ v	80	km/h ▼	



We now need to use the **Paths** option to define routes and shipment parameters (Figure 23).

🔗 anyLogistix PLE - Non-commercial use (only - New project		X
File Extensions Settings Help Get S	upport Feature Request		
GFA [1] NO SIM [1] TO 2. SIM GFA 1. Results 2	Data 🔗	Bremen	\mathbf{a}
+ New Scenario	Simulation experiment Variation experiment Comparison experiment Safety stock estimation Risk analysis experiment Custom experiment External tables	Netherlands The Hague Antwerp Brussels Belgium Frankfur am Main Livembourg Paris Strasbourg Strasbourg Musioh Vienna	Pola
Basic All In use [13]	Add Remove Expand		
Locations [12]	# From To	Cost Calculation Cost Calculation CO2 Calculation Currency Distance	Di
Paths [1]	Filter Y Filter	Y Filter Y Filter Y Filter Y Filter Y	Fill
Periods [1] Processing Cost [2]	1 (All locations) (All locations)	T) Distance-based T.2 * distance + 0 0 * distance + 0 USD V 0	k

Figure 23: Routes and shipment parameter definition.

In **Paths**, the first step is to define the routes as **From-To**. In our example (Figure 23), we identify only one group of routes "From All locations To All locations". If our model used different supply chain layers such as distribution centers, production factories and suppliers, we could add other paths to differentiate shipment parameters.

Second, we need to define a rule for calculating shipment costs. In our example, we select **Distance-based cost** and then set up a coefficient of 1.2 per kilometer. In simple terms, this means we will pay \$1.20 for one kilometer.

Product-based
Product&distance-based
Fixed delivery
Distance-based
Product&distance-based limited distance
Cost per Drop
Type to filter

Third, we can explicitly define the distance and transportation time or allow AnyLogistix to use truck speed and customer locations to compute them. In this example, we'll allow the program to calculate these values.

Fourth, we can decide which distance metrics to use: straight distances or real routes. For simplicity, **we will use straight lines**.

Fifth, you can select Full Truckload (**FTL**) or Less than Load (**LTL**) transportation options and define minimal load for FTL as well as the rules for order aggregation.

Vehicle Ty	уре	Transportation P	olicy	Min Lo	Aggregate	Aggregation Period
	T.		т	T	T	Υ
Truck	Ŧ	FTL	Ŧ	0.6		10

Note: Use the **MinLoad** and **Aggregation Period** columns to define the rules for transportation batching. In this example, we allow shipments with a minimum load of

60% but limit the wait period to 10 days. In ten days, the truck will be dispatched for shipment even if the load is below 60%.

Note: "Aggregation period" in Table "Paths" cannot be 0: the minimum value is 1.

Sourcing Policy Definition

We need to use the **Sourcing** table to define our sourcing rules. The most general rule could be that all sites (that is, all distribution centers) can supply all customers.

👌 anyLogistix PLE - Non-commercial use	only - New project		
File Extensions Settings Help Get	Support Feature Request		
GFA [1] NO SIM [1] TO 2. SIM GFA 1. Results 2	Data 🔮	▶ 🗿 🗿 🌮 Bremen	The stand of the s
+ New Scenario	Simulation experiment Variation experiment Comparison experiment Safety stock estimation Risk analysis experiment Custom experiment External tables	Netherlands The Hague Antwerp Brussels Belgium Frankfurt sm Main Luxembourg Paris Strasbourg	Berlin ermany Dreaden Prague Czechia Musich
Basic All In use [13]	Add Remove Expand		
Locations [12]	# Delivery Destinat Product	Type Parameters Sources	Time Period Inclusion Type
Paths [1]	Filter T Filter	T Filter T Filter T Filter	T Filter T Filter T
Periods [1]	1 [Customers and Water	▼ First (Fixed Sour ▼ No parameters Green F	Field Anal v (All periods) v Include v
Products [1]	2 [Customers and* Water	 First (Fixed Sour No parameters 	Field Anal v (All periods) v Include v
Sourcing [2]			

Figure 24: Sourcing rules.

In addition, we can select among different sourcing rules as follows:

First (Fixed Source)
Cheapest (Fixed Source)
Closest (Fixed Source)
Fastest (Fixed Source)
Cheapest (Dynamic Sources)
Closest (Dynamic Sources)
Fastest (Dynamic Sources)
Most Inventory (Dynamic Sources)
Uniform Split (Multiple Sources)
Split by Ratio (Multiple Sources)
Type to filter

Note: In multi-stage supply chains, you can make your simulation modeling flexible and convenient by setting up sourcing policies for each supply chain echelon. Even in a two-stage supply chain, you might need to set up different sourcing policies for different distribution centers, products and customers.

Figure 25 shows our new KPI dashboard.

🔗 anyLogistix PLE - Non-commercial use	only - New project Calculator	Although the spectrum start and	
File Extensions Settings Help Get S	upport Feature Request		
GFA [1] NO SIM [1] TO		> []> [] ×1	
2. SIM GFA 1. Results 2	Data 🛛 🛃 Exp	periment duration:	
	Simulation experiment A	ll periods 🔹	
	Variation experiment Star	rt date: 1/ 1/16	
+ New Scenario	Comparison experiment	d date: 1/ 1/17	
- Import Scenario	Safety stock estimation		
Dashboard	Outbound processing cost, Profit, Revenue 🕲 🚛 🕻	Revenue, Total cost, Profit E 🞯 🗖 🗋	Fulfillment Received (Orders On-time), Fulf 🛞 🕞 🗋
Add new tab	Statistics name Value Unit	8 6 4 2 0	Statistics name Value Unit
	Lead time E @ Fb	Demand Received (Products), Fulfillment Sl	Service Level by Orders, Service Level the market of the service level the service l
Comparison	0 50 100 150 200 250 300 3 Days	366	0 50 100 150 200 250 300 366 Days

Figure 25: KPI dashboard

You can customize the manner anyLogistix presents each KPI by enlarging the KPI window and using a toolbar (Figure 26).

Reven	nue, Prof	it, Tota ≌¥[घ]	l cost 🖲 🔶	÷ € €	<u>\</u> @[- 	*							
10 10 9														
8														

Figure 26: KPI presentation customization in the toolbar

Note: To make a diagram smaller or larger, right-click in the dashboard area, select **rearrange**, and then draw the diagram's lower-right corner. To delete a diagram, close it.

Experiments and Analyses

Simulation Experiments for Multiple Warehouses with Real Routes

We're ready to run a simulation experiment and analyze KPI (Figure 27).



Figure 27: Experimental results.

We can see from the experiment's results how our supply chain would perform by analyzing the following KPIs (Table 2).

Table 2: KPIs for GFA analysis with two distribution centers.

КРІ	Value
Financial DC performance:	
Other cost, \$	48 444.0
Outbound processing cost, \$	70 080.0
Profit, \$	446 685.0
Revenue, \$	700 800.0
Total cost, \$	254 115.0
Transportation cost, \$	135 591.0
Customer performance:	
Lead time, days	0.81*
Service level, %	100*
Customer delayed orders(Fulfillment Late)	0
Customer in-time orders	730.0
Customer items arrived	7 008.0

Customer orders arrived	730.0
Current backlog orders	0
Customer ordered items	7008.0
Incoming replenishment items	7008.0
Items shipped	7008.0
Orders shipped	730.0
Outgoing replenishment orders	0

*These KPIs present total lead time and total service level for ten customers. You can change the presentation in the lead time and service level diagrams by detailizing for objects: (Additional setting \rightarrow Detailization by \rightarrow Add \rightarrow Objects). The presentation would show individual service levels (the ration would be 1) and lead times.



Note: You can export KPIs to a Microsoft Excel worksheet by pointing to the **File** menu and then clicking **Export**.

To check the quality of the computed solution, copy the current scenario and move the distribution centers to other points (place your cursor on the map, click a site icon and then drag it to another point on the map) and simulate the supply chain with these new locations. Figures 28 and 29 and Table 3 display the results:

SanyLogistix PLE - Non-commercial use only - New project	the second second second			and the second se			J X
File Extensions Settings Help Get Support Feature R	equest		20. ^M	Hamburg		inse {	1 - 17
2. SIM GEA 1. Results 2	Data 🕥	🛛 🕨 🥵 🖡) 📪 🎲	Bremen	har and	2 53	T
Copy of 2. SIM GFA 1. Results 2 + New Scenario G Import Scenario	Simulation experime Variation experiment Comparison experim Safety stock estimati Risk analysis experin Custom experiment External tables	The An Ulle Bru Paris	Netherlands Hague sels selgium Luxembourg	Frankfur am Mair Germany Frankfur am Mair Nutemb rasbourg	Borlin Dresden Pragu erg	a Czechia Vienna	PC PC
Basic All In use [13]	Add Remov	ve Generate					
DCs and Factories [2]	# Name	Туре	Location	Initially Open	Inclusion Type	Capacity	Caj
Demand [10]	Filter	Filter	Filter	T Filter T	Filter T	Filter	Filte
Inventory [2]	1 Green Field Analy	/ DC	 Green Field A 	nal	Consider	0	mª
Paths [1]	2 Green Field Analy	/ DC	 Green Field A 	nal	Consider v	0	m²

Figure 28: Updated distribution center locations.



Figure 29: Experimental results with updated distribution center locations.

КРІ	GFA locations	Changed locations
Financial DC performance:		
Other cost, \$	48 444.0	48 444.0
Outbound processing cost, \$	70 080.0	70 080.0
Profit, \$	446 685.0	421 906.88
Revenue, \$	700 800.0	700 800.0
Total cost, \$	254 115.0	278 893.12
Transportation cost, \$	135 591.0	160 369.12
Customer performance:		
Lead time, days	0.81	0.95
Service level, %	100	100
Customer delayed orders	0	0
Customer in-time orders	730.0	730.0
Customer items arrived	7 008.0	7 008.0
Customer orders arrived	730.0	730.0
Current backlog orders	0	0
Customer ordered items	7008.0	7008.0
Incoming replenishment items	7008.0	7008.0
Items shipped	7008.0	7008.0
Orders shipped	730.0	730.0
Outgoing replenishment orders	0	0

Table 3: KPI comparison for GFA and changed distribution center locations.

You can see in Table 3 that total costs have increased (\$278 893.12 as compared to \$254 115.0) due to increase in transportation costs. At the same time, the location changes have reduced profit (\$421 906.88 compared to \$446,685).

Simulation Experiments for Single Warehouses with Real Routes

We've learned the supply chain with two distribution centers is more flexible, more responsive and more expensive. Now, we'll run the simulation with a single distribution center: the location from our first green field analysis experiment.

We convert experimental result **GFA1: Results 1** into a new scenario. Figure 30 and Table 4 display our results:

SanyLogistix PLE - Non-commercial use only - New p	project	All has been supported that	
File Extensions Settings Help Get Support Fea	ature Request		
GFA [1] NO SIM [3] TO	11	I ID I max	
2. SIM GFA 1. Results 2	Data 🛛 🖉 🛛 Exp	periment duration:	Page
Copy of 2. SIM GFA 1. Results 2	Simulation experiment	NI periods	d 1/2/17 12:00 AM 6 of Be
4. SIM GFA 1. Results 1	Variation experiment Sta	art date: 1/ 1/16	Poland
New Connelo	Comparison experiment	d date: 1/ 1/17	Belgiun [®] US Czechia
Import Scenario	Risk analysis experiment	ndom seed: 0	Stovakia Austria Hungary 200 km ja
Deebbaard	Transportation Cost, Other Cost, Reven	이 [] 고고 Profit, Revenue, Total cost	Erance Switzerland
Add new tab	Statistics name Value Uni	it 770,880	Statistics name Value Unit
	1 Other Cost 24,222.0 USE	D 600,000	1 Fulfillment Rec 730.0 Order
	2 Outbound Pro 70,080.0 USE 3 Profit 419,763.24 USE	D	2 Fulfillment Rec., 730.0 Order 3 Fulfillment Rec., 7,008.0 m ³
	4 Revenue 700,800.0 USE	D	
	5 Total Cost 281,036.76 USD	D and and i	
	6 Transportation 186,734.76 USE	D 200,000	
	< [III		K
	Lead time	🐵 🕞 🔲 Demand Received (Products), Fu	lfillmer@lf_p미 Service Level by Orders, Service Lev프라@아들네마
	2	Statistics name Value	Unit 2
	1.5	1 Demand Place 7,008.0	m ³ 1.5
	1	2 Demand Recei 7,008.0	m ³ 1
		3 Fulfillment Shi 730.0	Order
	0.5	4 Fulfillment Shi 7,008.0	m ³ 0.5
Comparison	1 50 100 150 200 250 3 Davs	300 367	1 50 100 150 200 250 300 367

Figure 30: Simulation results for the supply chain with one distribution center.

Table 4: KPI comparison for two distribution centers (GFA and changed distribution center locations) and one distribution center.

КРІ	2 DCs: GFA locations	2 DCs: Changed locations	Single DC
Financial DC perfor- mance:			
Other cost, \$	48 444.0	48 444.0	24 222.0
Outbound processing cost, \$	70 080.0	70 080.0	70 080.0
Profit, \$	446 685.0	425 392.01	419 763.24
Revenue, \$	700 800.0	700 800.0	700 800.0
Total cost, \$	254 115.0	275 407.99	281 036.76
Transportation cost, \$	135 591.0	156 883.99	186 734.76
Customer performance:			

Lead time, days	0.81	0.95	1.11
Service level, %	100	100	100
Customer delayed orders	0	0	0
Customer in-time orders	730.0	730.0	730.0
Customer items arrived	7 008.0	7 008.0	7 008.0
Customer orders arrived	730.0	730.0	730.0
Current backlog orders	0	0	0
Customer ordered items	7008.0	7008.0	7008.0
Incoming replenishment items	7008.0	7008.0	7008.0
Items shipped	7008.0	7008.0	7008.0
Orders shipped	730.0	730.0	730.0
Outgoing replenishment orders	0	0	0

Table 4 shows us the one distribution center has lowered distribution center-related costs. However, transportation costs have increased significantly, which has led to higher total costs. In this example, we can easily see the effects of consolidation and centralization in the supply chain design (see Figure 31, adopted from Chopra and Meindl, 2015).



Figure 31: General relations in the supply chain design.

The major concepts we cover in this chapter are:

- Green field analysis helps us determine the optimal facility locations
- Input data: to conduct a green field analysis experiment, you must define:
 - ✓ Locations the **Locations** table
 - ✓ Customers the **Customers** table
 - ✓ Products the **Products** table
 - \checkmark Demand the **Demand** table
- The following green field analysis algorithms are for computation:
 - \checkmark K-means algorithm for clustering

- $\checkmark~$ Aykin and Babu algorithm for a facility location problem
- $\checkmark~$ Criteria: estimation of transportation cost based on volume
- The following tables present green field analysis results:

✓ Locations

- ✓ Distribution Centers/Factories suggested facilities linked to Locations table
- $\checkmark~$ Sourcing defines which product to buy and where to buy it
- \checkmark Locations for the facilities
- ✓ Inventory green field analysis creates simple inventory policies for simulation experiment

Because a green field analysis does not count roads, cities or means of transportation, it may suggest placing distribution centers in surprising locations such as on top of a mountain or in the middle of the ocean. A green field analysis considers all customers with coefficients equal to sum on all products of total demand multiplied by product volume.

Chapter 2. Network Optimization and Advanced Simulation with Inventory and Transportation Control: Three-stage Supply Chain

We haven't yet considered network optimization, the effect of inventory control policies such as fixed period or reorder point policies or transportation policies such as full truck load (FTL) and low truck load (LTL). However, both types of policies can play a major role in a company's decisions about its supply chain.

Our Learning Objectives

Our learning objectives for this chapter are to:

- 1. Understand network and transportation optimization;
- 2. Provide insight into the impact of inventory control and transportation policies on supply chain and logistics performance;
- 3. Develop the anyLogistix skills you need to create three-stage supply chain models, perform optimization and simulation experiments and measure their performance.

Theoretical background

Supply chain design and network optimization

Supply chain design consists of a location analysis framework for selecting the locations of source, production, and storage facilities, as well as incorporating the connections between them into the overall supply chain. The supply chain should be designed so that the demand of each individual market is met by the selected facilities.

In management terms, network optimization seeks to find the most efficient (i.e., optimal) combination of factories and distribution centers in the supply chain. Since the number of such possible combinations is very high, this kind of technical optimization model is used to support management decision-making. More details on NO (network optimization) can be found in the Introduction.

In technical terms, network optimization considers the set of alternative locations in which a facility/warehouse can be installed or used (e.g. $S = \{GER; FRA; UK\}$) and a set of all markets (e.g. $M = \{GER; FRA; UK; SEE; SWE; NEU\}$). The set $T := S \times M$ contains all possible transportation links between a warehouse region and a market. If a facility is opened in region $s \in S$ then the annual costs rise by the amount f_s . The decision to use the transportation link (s, m) $\in T$ between the facility in region $s \in S$ and the market $m \in M$ increases the annual costs by the additional amount c_{sm} . Using the aforementioned sets, we are able to formally present a simplified form of an incapacitated network optimization problem as follows.

First, the *objective function* (2.1) is formulated:

$$Z = \sum_{s \in S} f_s \cdot y_s + \sum_{s \in S} \sum_{m \in M} C_{sm} \cdot x_{sm}$$
(2.1)

The sum of (annual) costs expressed in Eq. (2.1) has to be minimized by varying the values of the *decision variables* y_s as well as x_{sm} . The family y_s of binary decision variables represents the facility opening decisions. All these decision variables are allowed to be set to either 1 ("use this facility") or 0 ("do not use this facility"). Similarly, x_{sm} code the decisions about whether to use the transportation links in T between warehouses and markets. Although the two decision categories introduced address different managerial decisions, they fall into the same type of decisions: exactly one of two options must be selected (binary decisions). Therefore, the network optimization turns out to be a collection of interdependent binary decisions about the opening of the locations.

If each market has to be served from exactly one facility, it is necessary to ensure that constraint (2.2) is respected.

$$\sum_{s\in S} x_{sm} = 1, \forall m \in M$$
(2.2)

In a case where (7.2) remains unfilled, then at least one market in M remains unserved. Since the overall sum of costs for supplying all markets must be minimized: every solution in which a market $m \in M$ is connected with two or more facilities implies higher costs and selecting one of these facilities for serving the markets may reduce costs.

Obviously, it is useless to install a transport link between market *m* and facility *s* if *s* is not opened, e.g., if we set $x_{sm} = 1$ if, and at the same time, $y_s = 0$ then we would end up with a useless and unrealizable solution for the network optimization. In order to avoid such a failure, we introduce the constraints (7.3) and (7.4) that couple facility installation with transport link installation decisions and ensure that we install a transport link only if it has been decided that the origin facility should also be installed.

$$x_{sm} \le y_s, \forall s \in S, \forall m \in M$$
(2.3)

$$y_s \in \{0;1\} \forall s \in S, x_{sm} \in \{0;1\} \forall (s,m) \in T$$

$$(2.4)$$

Using the mathematical model (2.1)-(2.4), we are now ready to state precisely the network optimization problem as follows:

It is necessary to minimize the total costs for the installation of facilities and transportation links subject to Eq. (2.1), so that each market is served by exactly one facility (2.2). If we use a facility for supplying a market, then this facility must be open (2.3). Each available facility is either opened or closed and each available transportation link is either used or not (2.4).

A pure, formalized problem formulation is as follows: "minimize (2.1) while taking into account (2.2)-(2.4). The collection of mathematical expressions (2.1)-(2.4) is a mathematical model for the network optimization. This model represents the underlying decision problem in a formal way. A solution to this model is comprised of a selection of values for each of the *y*-decision variables as well as each of the *x*-decision variables. Such a solution is called *feasible*, if and only if, all constraints (2.2)-(2.4) are fulfilled, e.g., if the implementation of the selected values for the decision variables

leads to logically true statements. Every feasible solution of the proposed model that leads to a non-dominated objective function value is called an optimal solution of the model. Such an optimal solution can be used to derive an optimal solution to the underlying real world network optimization.

Combining optimization and simulation in supply chain design

Consider a combination of simulation and optimization that seeks to find optimal locations for facilities and allocate customers to those locations subject to supply chain profit maximization (i.e., we consider location-allocation problems). Figure 32 depicts major interdependencies between the parameters in supply chain design.



Figure 32: Supply chain design analysis framework

Network optimization can be used for a number of supply chain design problems such as:

- Incapacitated and capacitated plant location problem;
- Distribution network design;
- Distribution network design with inventory, lead time, and transportation mode selection;
- Production-distribution network design;
- Hub location problem;
- Supply network design with operational risks;
- Supply network design with disruption risks.

In a generalized form, supply chain design using network optimization considers such parameters as

- Alternative facility locations,
- Customers (markets),

- Production, inventory processing, and transportation costs,
- Fixed facility costs and inventory holding costs,
- Minimum and maximum throughputs and capacities in production, transportation, and storage,
- Demand in the markets,
- Number of periods and products,
- Bill of materials.

The variables to be optimized are

- Facilities to be included in the supply chain design, and
- Quantities (flows) to be delivered from sources to destinations in the supply chain.

The solutions are usually constrained by

- Maximum/minimum demand in the markets and
- Minimum and maximum throughputs and capacities in production, transportation, and storage.

The objective function minimizes total costs.

Even though network optimization can lead to useful insights, some dynamic issues, such as inventory, sourcing, and shipment control policies are not considered within this framework of analysis. As such, simulation can be a useful extension of a network optimization, because it enables consideration of time-dependent uncertainties, such as demand and lead-time fluctuations (i.e., operational risks) and facility breakdowns (i.e., disruption risks). Moreover, simulation can be used to validate optimization results in dynamic and uncertain environments (cf. Figure I-3 in Introduction).

Inventory control

The *role of inventory management* is to strike a balance between inventory investment and customer service. Inventory is one of the most expensive assets of many companies, representing as much as 50% of total invested capital. In making decisions in the scope of inventory management, the following two *basic questions* are put to the forefront for consideration:

- How much should I replenish?
- •When should I replenish?

In calculating inventory amounts, the following *costs* are typically considered:

- Holding costs (variable)—the costs of holding inventory over time;
- Ordering costs (fixed)—the costs of placing an order and receiving goods;

• Stockout costs (variable)—the costs of lost customer orders resulting from product shortage, loss-of-goodwill costs.

According to inventory functions and types, inventory can be used to manage:

- Economy of scale—this is cycle inventory;
- Uncertainty—this is safety inventory.

Cycle inventory exists as a result of producing or purchasing in large *lots* or *batches*. A lot or *batch size* is the quantity that a stage in the SC either produces or purchases at a time. The SC can exploit economy of scale and order in large lots to reduce fixed costs. With the increase in lot size, however, also comes an increase in carrying costs. As an example of a cycle stock decisions, consider an online book retailer. This retailer's sales average around 10 truckloads of books per month. The cycle

inventory decisions the retailer must make include how much to order for replenishment and how often to place these orders. We will consider cycle inventory optimization in the "Deterministic models" section (for one period) and "Dynamic lot-sizing models" section for many periods.

Safety inventory is carried to satisfy demand subject to unpredictable demand fluctuations and to reduce product shortages. Safety inventory can help the SC manager improve product availability in the presence of uncertainty. In the presence of safety inventory, shortage costs or overage costs can occur. The calculation of safety inventory is based on a predetermined *service level*. Choosing safety inventory involves making a *trade-off* between the costs of having too much inventory and the costs of losing sales due to inventory shortage.

In order to answer the question of how much should we replenish, we introduce the following notations:

q is the number of units per order;

 q^* is optimal number of units per order (EOQ – economic order quantity);

b is annual demand in units for the inventory item;

f is set-up or ordering cost for each order;

c is holding or carrying cost per unit per year.

Under the assumption of linear inventory consumption, we get the EOQ formula as follows [Eq. (2.5)]:

$$q^* = \sqrt{\frac{2b \cdot f}{c}} \tag{2.5}$$

The EOQ model answers the "how much" question. The *re-order point* (ROP) tells "when" to order. ROP is introduced to take into account the so called *lead time*, i.e. the time between placement and receipt of an order. With the assumption of constant demand and a set lead time, ROP is calculated as in Eq. (2.6):

$$ROP = d \cdot L, \tag{2.6}$$

where *d* is daily demand and *L* is lead time.

We already know how to determine order quantities and ROPs for situations where demand and lead time are deterministic. However, in many practical cases, both demand and lead time fluctuate. We do not know their values, but can only estimate them on the basis of probability. For such cases, *stochastic* (*probabilistic*) models are needed.

Uncertainty in demand makes it necessary to maintain a certain customer service level or *level of product availability* to avoid stock-outs. The level of product availability is the fraction of demand that is served on time from a product held in inventory. A high level of product availability provides a high level of *responsiveness*, but increases costs because much inventory is held, but rarely used. In contrast, a low level of product availability lowers inventory holding cost, but results in a higher fraction of customers who are not served on time. The basic trade-off when determining the level of product availability is between the cost of inventory to increase product availability in terms of service level and the loss from not serving customers on time.

For example, a 0.05 probability of stock-out corresponds to a 95% service level.

In a situation of demand uncertainty, *safety inventory* is introduced with the objective to ensure product availability even in the case of demand fluctuations. Consider an example in Figs. 33-35.





Assume that we use Eq. (2.5) and Eq. (2.6) to compute EOQ and ROP, respectively. The dashed line in Fig. 33 reflects the inventory dynamics in the case of using optimal EOQ and ROP and can be named as an ideal inventory behavior. The ideal inventory behavior means in this case that all assumptions of EOQ and ROP models subject to Eq. (2.5) and Eq. (2.6) are met, i.e., demand and lead-time are constant. In reality, this is not the case. Both demand and lead-time fluctuate resulting in actual inventory behavior which is different as the ideal one.

In order to cope with this situation, the ROP should be increased by the safety stock. Consider Figs. 34 and 35.



Figure 34 ROP with safety stock and backlogs





Fig. 34 increases ROP from Fig. 33 by safety stock and considers an example where safety stock allows to cope with demand fluctuations in some cases. However, in other cases there exists a backlog. Fig. 35 shows an example where ROP from Fig. 34 is increased by an excessive safety stock (ESS). The ESS is so high that demand fluctuations would never result in a backlog which means a 100% product availability on stock resulting in a 100% service level. However, the inventory level in Fig. 35 is much higher as compared to Figs. 33 and 34 resulting in higher inventory costs.

The question is *how much safety stock should we plan to find a right balance between the inventory investment and customer satisfaction?* Technically, the safety stock computation is based on the desired service level and demand volatility. In order to calculate safety stock, Eq. (2.7) is used:

$$ss = z \cdot \sigma_{dLT}, \tag{2.7}$$

where *ss* is safety stock, σ_{dLT} is standard deviation of demand during lead-time and *z* is the number of standard deviations.

Demand deviation can be gleaned, e.g., from analysis of demand forecasts and ac-

tual sales in the past. For example, $\sigma = 1.25MAD$ is a typical value. The Z-value can easily be determined using table of normal distribution.

The inclusion of safety stock changes the calculation of ROP [see Eq. (2.8)]:

$$ROP = d \cdot L + ss \tag{2.8}$$

In order to calculate ROP, four situations are possible:

- demand is assumed to be normally distributed during the lead time;
- daily distribution of demand is given (i.e., demand is variable) and lead time is constant;
- daily demand is constant and lead time is variable;
- both demand and lead time are variable.

In order to calculate ROP if demand is assumed to be normally distributed during the lead time, formula (2.9) can be used:

$$ROP = d \cdot L + z \cdot \sigma_{dLT}$$
(2.9)

If daily distribution of demand is given (i.e., demand is variable) and lead time is constant, formula (2.10) can be used:

$$ROP = d \cdot L + z \cdot \sigma_d \cdot \sqrt{L}$$
(2.10)

If daily demand is constant and lead time is variable, formula (2.11) can be used:

$$ROP = d \cdot L + z \cdot d \cdot \sigma_L \tag{2.11}$$

▶ **Practical Insights** Equation (2.11) nicely provides evidence of the importance of reducing lead time variability. We can observe that lead time variability reduction directly influences safety stock levels.

Finally, if both demand and lead time are variable, formula (2.12) can be used:

$$ROP = d \cdot L + z\sqrt{L \cdot \sigma_d^2 + d^2 \cdot \sigma_L^2}$$
(2.12)

Inventory control policy is a managerial procedure that helps to define how much and when to order. The review may happen periodically (e.g., at the end of a month) or continuously (i.e., tracking each item and updating inventory levels each time an item is removed from inventory). Four parameters are important in the setting up of inventory control policies:

- *t* is replenishment interval;
- q is order quantity;
- s is re-order point;
- S is target inventory level.

Since order quantity and replenishment intervals may be both fixed and variable, four basic inventory control policies can be classified. If the period between two orders is always the same, we talk about *periodic review systems*. If the point of time of the next replenishment depends on the ROP, we talk about the ROP method of stock control or a *continuous review system*. The above-mentioned four parameters can be fixed or changed (adjusted) in dynamics according to changes in demand and supply. Therefore, *static* and *dynamic* views on inventory control policies can be considered.

Policy 1: t,q

- •t: fixed time between two orders
- q: fixed order quantity

In (t,q) policy, a fixed amount (q) is ordered for a fixed period of time (t).

(t,q) is a simple policy for handling the ordering process. This policy opens possibilities to further automatic control, which improves quality and saves resources, such as labor, energy, or materials. However, the (t,q)-policy is inflexible and used very seldom in business. Should uncertainty or fluctuation in demand exist, this policy cannot be adjusted. In addition, shortage or overstocking make the (t,q)-policy an unattractive tool for many companies. Thus, it is recommended to implement this policy under constant demand.

Policy 2: t,S

- T: fixed time between two orders
- Q: variable order quantity to stock up to the target level S

In the (t, S)-policy, the order quantity (q) is variable, and q is placed at a fixed time (t). We need to order a certain amount of inventory to reach the desired quantity S subject to lead time (lt). Order quantity is calculated as the target level S— stock on hand.

This policy avoids excessive inventory, which cannot be used for any other purpose and thus involves opportunity costs. The model is easy to use for control of orders. However, the physical control of the inventory could be so expensive that the exact count is only performed once a month, for example. In certain cases the (t,S)-policy can lead to relatively high capital commitment because of the high average inventory. This policy also implies high ordering costs because we might not place a large order on the fixed day. At the same time, we might need to wait too long to fulfil our target inventory and thus a shortage can occur. The (t,S)-policy is recommended for use in companies with cycled replenishment.

Policy 3: s,q

•t: variable time between two orders

• q: fixed order quantity

This model operates when order quantity (q) is fixed and the interval (t) between orders can vary. In this case, the order point (s) is defined as ROP. Every order arrives to replenish inventory after a lead time. The lead time is assumed to be known and constant. The only uncertainty is associated with demand. In the following analysis, one should be most concerned with the possibility of shortage during an order cycle, that is, when the inventory level falls below zero. This is also called a stock-out event. Every time we extract inventory, we compare what is left with *s*.

Note: for calculating the ROP, we should take into account the replenishment interval [see Eq. (2.13)]:

$$ROP = d \cdot (T+L) + z \cdot \sigma \cdot \sqrt{(T+L)}$$
(2.13)

If the stock level is less than s, then we place an order at the rate of q. Similar to the (t,q)-policy, in the (s,q)-policy, q also refers to the optimal order quantity. The policy (s,q) results in shorter time between orders if there is inventory shortage. Because of its simple operation and full control over results, this policy is widely used in organizations. An advantage of the model is that it considers demand fluctuations. Disadvantages lie in regular inventory control.

Policy 4: s,S

•t: variable time between two orders

•q: variable order quantity between the order level S and ROP s

This strategy is used to define the drop of order quantity *s* after every inventory usage.

Should this be the case, a manager should refill inventory to raise the inventory position to the level S, which is desirable property.

Therefore, both order quantity and the time interval between orders is variable. This system can handle any level of demand and at any time, and include demand fluctuations in planning. Target level is calculated as Eq. (2.14):

$$S = ROP + q \tag{2.14}$$

Order policy (s, S) avoids an excessive level of inventory and ensures that the business has the right goods on hand to avoid stock-outs. However, this policy requires much effort and high control. It is used in industrial and commercial areas of business, given the fact that flexible order quantity is possible and a target quantity can be predetermined.

Consider the given data and determine parameters and annual holding costs for (s,S)-policy for 95% and 98% service levels respectively:

- demand per day (d) 100 units; standard daily deviation of demand (σ) 20 units;
- annual holding costs (h) \$10 per unit; fixed ordering costs (f) \$100 per order;
- order interval (T) 4 weeks; lead time (L) 2 weeks.

Solution

1. Find *z*-values for 95% and 98% service level; we get 1.65 and 2.05 respectively.

2.
$$ss = z \cdot \sigma \cdot \sqrt{(T+L)} = 1.65 \cdot 20 \cdot \sqrt{4+2} = 81$$
 units

3.
$$ROP = 100 \cdot (4+2) + 81 = 681$$
 units

4. S = ROP + q;
$$q^* = \sqrt{\frac{2 \cdot 36500 \cdot 100}{10}} = 855$$
 units; $S = 681 + 855 = 1536$ units

- 5. The policy is (681;1536); Average inventory position is (681 + 1536)/2 = 1108.
- 6. Costs = 1108 · 10 = \$11,082.
- 7. $ss = 2.05 \cdot 20 \cdot \sqrt{4+2} = 100$; $ROP = 100 \cdot (4+2) + 100 = 700$ units

8. S = ROP + q;
$$q^* = \sqrt{\frac{2 \cdot 36500 \cdot 100}{10}} = 855$$
 units
.; S = 700 + 855 = 1555 units.

- 9. The policy is (700;1555); Average inventory position is (700 + 1555)/2 = 1128.
- 10. Costs = $1128 \cdot 10 = $11,282$.

In practice, replenishment interval, order quantity, ROP, and target inventory levels are not fixed, but change in dynamics subject to changes in demand, the following changes to the above-mentioned policies must be considered. We have to take into account demand, current and projected inventory, and in-transit quantities as well as planned deliveries.

Transportation policies and routing

LTL (less than truckload) and FTL (full truckload) *transportation policies* differ regarding the capacity utilization of trucks. FTL policy presumes waiting for shipment until the truck is full loaded. LTL policy allows shipment with partial loads. Aggregations of loads in terms of time (e.g., 5 days) or quantity (e.g., minimum 60% load) are possible. LTL policy is more responsive but my result in costs increase. FTL allows for better capacity utilization but the lead time may increase.

Routing optimization addresses the optimization of travel paths in a network structure. In particular, we are looking for the shortest (or quickest) connections between a given start location and a given destination location. These two locations are both part of a network, but there is no direct connection available between them. Instead, it is necessary to determine a sequence of concatenated direct connections between intermediately passed connections/points that connects the start and terminus locations.

We can represent the routing problem as a mathematical graph $G = (\Omega; \Theta; d)$ with evaluated arcs. The node set Ω consists of the six nodes $\Omega = \{A; B; C; D; E; F\}$. The arc set Θ comprises exactly those arcs connecting the nodes, so that $\Theta := \{(A; B), (A; C), (A; D), (A; F), (B; F), (C; A), (C; B), (C; D), (C; E), (D; C), (E; C), (E; D), (F; B)\}$. We incorporate the real-valued mapping d to assign the travel distance d(i; j) to each arc (i; j) $\in \Theta$.

In order to prepare the analysis of the derived graph, we introduce several definitions. These definitions help us to discuss the specific properties of a graph-based decision model. Let (i; j) as well as (k; l) be two arcs in a given graph G. We call arc (k; l) a "successor of arc (i; j)" if and only if the two nodes j and k coincide, i.e. if and only if j = k. In such a situation, we also say that arc (k; l) follows arc (i; j) if and only if (k; l) is a successor of (i; j) in the given graph G. In our example arc (F; B) is a successor of arc (A; F), which means that arc (F; B) follows arc (A; F).

We are now prepared to introduce the term "*path*" into a network G. Let s and t be nodes from the node set Ω of G. In our example, s might be node A and t could be node E. Let (i₀; i₁), (i₁; i₂), ..., (i_{k-1}; i_k) be a finite sequence of following arcs with the properties i₀ = s and i_k = t. We call the arc sequence (i₀; i₁), (i₁; i₂), ..., (i_{k-1}; i_k) a path in G from s to t. For short, we call this arc sequence an s-t-path in G.

$$L((i_{0};i_{1}),(i_{1};i_{2}),...,(i_{k-1};i_{k})) \coloneqq d(s,i_{1}) + d(i_{1};i_{2}) + ... + d(i_{k-1};t)$$
(2.15)

The length of a given s-t-path (i_0 ; i_1), (i_1 ; i_2), ..., (i_{k-1} ; i_k) in G is defined by Eq. (2.15). In a case where all nodes contained in path (i_0 ; i_1), (i_1 ; i_2), ..., (i_{k-1} ; i_k) are pairwise different, we call the s-t-path a "simple path".

The property "pairwise different" refers to a situation in which each two nodes of a given subset of the node set Ω are not the same. A simple path in the graph is, for example, the path (A; D), (D; C), (C; E). In contrast, the path (A; D), (D; A), (A; F) is not a simple path since node A is visited more than once.

Using the aforementioned definitions, we are now prepared to describe the task to determine the shortest path between a pair of nodes in the given network structure formally. We are looking then for a simple s-t-path (s; i₁), (i₁; i₂), ..., (i_{k-1}; t) in G with minimal length L((s; i₁), (i₁; i₂), ..., (i_{k-1}; t)). There are very efficient and quick algo-

rithms available to identify the shortest s-t-path in a given graph G. The only requirement for the applicability of this algorithm is that all arcs (i; j) of G have a nonnegative length d(i; j). Applied to determine a shortest s-t-path in G, these algorithms calculate the shortest paths from *s* to every other node in G.

Our Case Study: Distribution Network Design, Inventory Control and Transportation Policies

Davis (CEO), Marina (inventory manager), and Cheng (transportation manager) need to develop an optimal design for their distribution network. To begin, they will use network optimization to compare alternative network facility combinations and paths. Next, Davis, Marina, and Cheng will use simulation to analyze the financial, customer, and operational KPIs of their company's supply chain. Afterward, they'll review their options for changing inventory control and transportation policies to improve their supply chain's performance. Finally, they will perform a transportation optimization.

The following background information about this case study is provided:

- Their supply chain offers three products (**PC**, **monitor** and **MFP**) and there are two customers for each product. The customer demand is fixed at 50 units a day.
- The supply chain is made up of customers, two DCs, and one supplier.
- Their supply chain runs at 90% customer service level (CSL) policy.
- The distribution centers for each product use a Min-max (that is, s,S) inventory control policy. The minimum level is 57 units subject to the customer service level of 90%. The maximum level is 113 units subject to the maximum storage area capacity for each product at each distribution center.
- The customer expects to receive their order within two days. The lead time from the supplier to the distribution centers is 0.7 days. The lead time from the distribution centers to customers varies from 1.8 to 1.95 days depending on the loading and unloading processes at the distribution centers.
- Trucks with a 60 m³ capacity transport products from the supplier to the distribution centers. Lorries with a capacity of 20 m³ transport products from the distribution centers to the customers.
- LTL shipments are used without minimum load restriction and order aggregation. A direct shipment distribution network is used.

Network Optimization

Starting the Case Study

To start working with this case study, you need to build a simulation model **SIM Distri-bution Network inside 4 Walls Models** by following the captures below.

🙆 anyLog	gistix PLE - Non-commercial u	se only - N	Vew projec	t							1. Table 1						
File Exte	ensions Settings Help G	et Support	Feature	Request			Kemer	N								Littiuaina	
GFA [1]] NO SIM [4] T	0				20		8			🔁 🚱						T
2. SIN	/I GFA 1. Results 2	2	Data	9 		V		N		_		0					Republic
Copy	of 2. SIM GFA 1. Result	S 2	Sim	ulation experin	hent			3		lotherlar	de la	2		4			of Belarus
4. SIN	/I GFA T. Results T	a al a tana	Vari	ation experime	nt					letnenan	3 mg	8-1-1		-8 Pi	oland		
12.8	SIM Distribution Netwo	ork ins	Con	iparison experi	ment		oser	-3			1145	Germany					mylis
			Diele	apply stock estimate	inon	0			Belg	ium							
			Cust	tom experimen	÷					Luxemb	ourg	Y 8.	zech	ila			Ukrain
			Exte	rnal tables								2	Your 2	279	Slovakia		—
+	New Scenario										flan	Arte	Austria	San -	Stand /		
Ē	Import Scepario							Fran	ce		Switzerlan	d	Austria	5-2	nungary		
<u> </u>		0		Ad Pa		Gapara		713	21 夜	-Ale		2499412	Slovenia		ANT	Romania	
Basic	All In use [14]			nuu ke	move	Genera											
Custo	mers [6]		#	Name		Туре		Location		I	nclusion	Туре	Additiona	l Param	. Icon		
DCs a	nd Factories [2]			Filter	Ŧ	Filter	T	Filter	1	r P	ilter	Ŧ	Filter	Τ	Filter	T	
Dema	and [6]		1	Hanover1		Customer	v	Hanove	r	Ŧ	Include		 Additional 	parame.		8	
Grou			2	Munich1		Customer	T	Munich		Ŧ	Include		 Additional 	parame.		8	
Inven			3	Vienna1		Customer	∇	Vienna		Ŧ	Include		 Additional 	parame.		8	
Locat	ions [9]		4	Poznan1		Customer	v	Poznan		Ŧ	Include		 Additional 	parame.		8	
Paths	[2]		5	Hamburg1		Customer	∇	Hambur	g	∇	Include		 Additional 	parame.		8	
Perio	ds [1]		6	Nuremberg1		Customer	v	Nuremb	erg	Ŧ	Include		 Additional 	parame.		8	
#	Name		Unit			Selling	Price		Cost				Cost Uni	t			
		т			т			T				T.			T.		
1	PC		pcs		Ŧ	1,150			350				USD				
2	Monitor		pcs		Ŧ	850			250				USD		T		
3	MFP		pcs		T	700			200				USD				
#	Product		Amo	ount from		Unit fr	om						Amount	t to		Unit to	
		τ.			Υ.			× 1				Υ.			τ.		T
1	MFP	Ŧ	1			pcs			=				0.1			m³	v
2	Monitor	T	1			pcs			=				0.1			m³	T
3	PC	Ŧ	1			pcs			=				0.1			m³	v

Figure 36: Customers, products and unit conversions data.

Figure 36 shows the six customer locations we'll use in this case study as well as the distribution centers in Berlin and Prague and the supplier in Leipzig.

Our case study uses three products: PC, Monitor and MFP.

With our products set, we need to convert each product's volume. Doing this will allow anyLogistix to determine the number of products a given vehicle can transport. You can use the **Measurement Unit Conversions** table to convert the user-defined weight and volume units you created in the **Measurement units** table.

Demand and Expected Lead Time

The demand type and expected lead time for each of the case study's six customers are defined as follows:

#	Customer		Product		Demand Ty	Parameters	Time Period				Expected Le	Time Unit		Backorder Po
	Filter	T.	Filter	T	Filter T	Filter T	Filter	T.			Filter Y	Filter	T	Filter
1	Hanover1	V	MFP	Ψ.	Periodic d •	Order interval=1, Quantity=50	(All periods)	V	0	Ŧ	2	day	∇	Not allowed
2	Nuremberg1	Ŧ	Monitor	Ŧ	Periodic d 🔻	Order interval=1, Quantity=50	(All periods)	Ŧ	0	Ŧ	2	day	Ŧ	Not allowed
3	Munich1	v	MFP		Periodic d 🔻	Order interval=1, Quantity=50	(All periods)	v	0	Ŧ	2	day	Ŧ	Not allowed
4	Poznan1	V	PC	T	Periodic d 🔻	Order interval=1, Quantity=50	(All periods)	v	0	Ŧ	2	day	v	Not allowed
5	Hamburg1	Ŧ	Monitor		Periodic d 🔻	Order interval=1, Quantity=50	(All periods)	V	0	Ŧ	2	day	∇	Not allowed
6	Vienna1	T	PC	w.	Periodic d 🔻	Order interval=1, Quantity=50	(All periods)	v	0	T	2	day	T	Not allowed

Transportation Policy and Costs

We can use two types of vehicles:

#	Name	Сар	acity C	apacity Unit	Speed	Speed Unit	
		т	T	Ŧ		T	T
1	Lorry	20	r	n³	• 50.0	km/h	Ŧ
2	Truck	60	r	n ³	50.0	km/h	T

Transportation costs and time computation are based on the rules you define in the **Paths** table (Figure 37). We can see transportation costs are calculated as \$1.0 x volume x distance. We then set the transportation time from our Leipzig-based supplier to both distribution centers to a fixed 0.7 days.

#	From		To		Cost Calculation	Cost Calculation	CO2 Calculation	Currency	1	Distance		Distance Unit		Transportation Ti.	. Time Unit		Straight		Vehicle Type		Transportation P	f	Min Load, rati	10	Aggregate
		Ŧ		Ŧ	Filter T	Fiter T	File Y		Ŧ		Ŧ		Ŧ.	Sta T		Ť		Ŧ		T.	Fite T			Ŧ.	Fitz
1	Leipzig1	ंभ	[DCs]	Y	Product&distanc.*	1 * product (m ³) * .	0 * product (m³) *	USD	Y	0		km	1	0.7	day	13	0		Truck		LTL	π.	0		
2	[DCs]	4	[All customers]		Product&distanc.*	1 * product (m ³) * .	0 * product (m³) *	USD	Ŧ	0		km	+	Uniform(1.8;1.95)	day		0		Lorry		LTL	7 1	0		0

Figure 37: Transportation policy.

Stochastic demand and lead time

Note: Numerical values such as demand or lead time can be fixed or stochastic (defined by probability distribution). The corresponding table cells provide the drop-down menu that allows you to set the desired value. You can also enter the value manually.



To enter a numerical value, do one of the following:

Option 1: Entering a value

- 1. Click the table cell to activate the edit box.
- 2. Click the arrow next to the cell value to open the drop-down menu.
- 3. Do one of the following:
 - To enter a fixed value, click the **Type** list and enter the desired value in the **Value** box.

• To enter a stochastic value, click the **Type** list, choose the desired probability distribution, and then set the distribution parameters in the fields below the list.

: anyLogistix supports uniform, triangular, exponential, normal and lognormal probability distributions. The parameters you need to provide vary by the probability distribution type.

4. Save your changes by pressing Enter or clicking outside of the cell.

To discard your changes, press Escape.

Option 2: Manually entering a value:

- 1. Click the table cell to activate the edit box.
- 2. Enter the value:
 - To enter a fixed value, enter the desired numerical value.
 - To enter a stochastic value, use the following format to enter the value: *Distribution Type(Parameter 1, Parameter 2, ...)*.

Example: Uniform(5.0, 6.0).

Reviewing the Path Table's Parameters

You use the **Paths** table to set up the parameters listed in the table below.

Parameter	Purpose
From	Defines the path's origin location. This is the reference to the Lo- cations table.
То	Defines the path's target location. This is the reference to the Lo- cations table.
Cost Calculation	Defines the basis for transportation cost calculations:
	 Product(Volume)-based Cost: 0.0 * volume + 0.0 Formula parameters are volume and Add cost.
	 Product(Volume) & Distance-based Cost: 0.0 * volume * distance Formula parameters are Cost per m3-km, volume and dis- tance.
	• Fixed Delivery Cost: 0.0 - Formula parameter is Cost.
	 Distance-based Cost: 0.0 * distance Formula parameters are Cost per km and distance.
	 Product&distance-based limited distance: Distance range * cost per product measurement unit *volume(unit) * distance
	 Cost per drop - works just like the Fixed delivery, except for the returning segment, which is cost-free

Table 9: Parameters	available in t	the Paths table.
---------------------	----------------	-------------------------

Cost Calculation Parameters	Defines the parameters for cost calculation formulas
Distance	Defines the path length in km/miles. If set to zero, the path length is calculated based on GIS information
Transportation Time	Defines transportation time for the path in days. If set to zero time, the transportation time is calculated based on GIS information
Straight	Defines if anyLogistix should use straight paths between sites or real roads
Vehicle Type	Defines the vehicle type (previously defined vehicles in the Vehi- cle Types table) used for shipping products along the path
Transportation Policy	Regulates the handling of orders for the amount less than the se- lected vehicle's capacity
Min Load, ratio	In FTL transportation policy, it defines the minimum load ratio
Aggregate Orders	Defines whether the orders are accumulated during the time period defined in Aggregation Period, days
Aggregation period	The period during which the orders are aggregated
Inclusion Type	The path's status:
	Include - Vehicles can use it to get to their destination
	• Exclude - The scenario does not use the path

Grouping Supply Chain Elements

In the next step, we'll create four groups (**DCs**, **Customers Prague**, **All customers** and **Customers Berlin**) to make it easier for us to develop our model and analyze our results (Figure 38). Instead of creating individual paths for each customer, we'll create a path from the **DCs** group to the **Customers Prague** group.

#	Group		Description		Customers		Sites	Suppliers		Groups	
		T		т	Υ		T		T		T
1	DCs				0		[DC Prague, DC Berlin]	0		0	
2	Customers Prag	ue			[Munich, Vienna, Nuremberg]		0	0		0	
3	All customers				[Hanover, Munich, Vienna, Poznan, Hamburg, Nuremberg	g]	0	0			
4	Customers Berli	in			[Hanover, Hamburg, Poznan]		۵	0		0	

Figure 38: Groups

New Network Optimization Experiment

Preparing Data

Davis, Marina, and Cheng want to analyze the profit of their distribution network with six customer locations, two distribution centers in Berlin and Prague, and a supplier in Leipzig (cf. Figure 32).

First, we open scenario template (SIM Distribution Network inside 4 Walls Models) and create an NO copy of this scenario via Create copy as NO.

SanyLogistix PLE - Non-commercial use only - Ne	ew project	
File Extensions Settings Help Get Support	Feature Request	
GFA [1] NO [1] SIM [1] TO		
SIM Distribution-Network Incide 41 Export Scenario Create Copy as GFA Create Copy as SIM Create Copy as TO Delete Properties Disable Auto-update	ation experiment atistics tion experiment parison experiment y stock estimation analysis experiment Custom experiment External tables	Germany Germany Murespherg Nurespherg
+ New Scenario	Strasbourg	stutigart Musich Virsna
Basic All In use [14]	Add Remove Expand	
DCs and Factories [2]	# From To Cost Calculation	Cost Calculation CO2 Calculation Currency Distance
Demand [6]	Filter Y Filter Y Filter Y	7 Filter Y Filter Y Filter Y
Inventory [1]	1 Leipzig1 v [DCs] v Product&distan	c v 1 * product (m³) * 0 * product (m³) * USD v 0
Paths [2]	2 [DCs] v [All customers] v Product&distan	c ▼ 1 * product (m³) * 0 * product (m³) * USD ▼ 0
Periods [1]		
Products (3)		
Sourcing [3]		

Figure 38: Creating NO scenario from SIM

Note: Similarly, you can create NO or SIM copies from a GFA scenario

Davis, Marina, and Cheng want to analyze whether opening one more DC would make their supply chain more profitable. As such, they place a third alternative DC location in Poland (Figure 39).

3 anyLogistix PLE - Non-commercial use only - New pro	ject	And Address of the other					-								
File Extensions Settings Help Get Support Featu	ire Requi	est		_	- 23	10	-	-		-	Latvia				
GFA [1] NO [1] SIM [4] TO								N'mon					21 2		
Copy of SIM Distribution Network insid	Data	a			+-	+ +	+			Eak	on		John JG		
	NO	experiment				1				Cund	ianna				
	Cust	tom experimen	nt												
	External tables										Republic of Belarus				
					Netherlan	ds	SAG	a ,		DC Wa	rsaw				
						F L L	Pur		Polan	d Type:D	ic				
					Delaium	Ger	many 🐨								
				- march	Bergium			(a)							
				-co	Luxemb	burg	8	2ecnia					Ukraine		
				2			100	A.C.	Slova	ikia			-		
+ New Scenario						Alan !	and a start	Station 5				Adalidaria	•••		
- Inner Connerts				nce		Switzerland	AUS	stria	Hung	pary		Moldova	i al Ve		
C Import Scenario				2	AN TO		The se	Slovenia	S. J.	the second	Romania	10 15	- Mar		
Basic All In use [15]	F	Add Re	move	Genera	te										
Customers [6]	#	Name		Type		Location		Initially Op	en	Inclusion Ty	pe	Icon			
DCs and Factories [3]			Ŧ	Filter	Ŧ	Filter	Ŧ	Filter	Ŧ	Filter	Ŧ		T		
Demand [6]	1	DC Prague		DC	-	Drague	-			Consider	-	6	3		
Facility Expenses [4]		De l'ague								consider					
Groups [2]	2	DC Berlin		DC	*	Berlin	v			Consider					
Locations [10]	З	DC Warsaw		DC	Ŧ	Warsaw	v	\bigcirc		Consider	Ŧ				
		L											/		

Figure 39: Adding a new alternative DC location in an NO scenario

Note: In order to compare alternative supply chain designs, do not forget to change the **Inclusion Type** from Include to **Consider.** If some of the facilities must be included in the supply chain design, their inclusion type should remain **Include**.

Next, fixed operating costs (**Other costs**) and inventory carrying costs must be added (Figure 40).

File Extensions Settings Help Get Support Feature	ure Request		_		_		-						
GFA [1] NO [1] SIM [4] TO										atvia			∇
Copy of SIM Distribution Network insid	Data			+10 +10	+	+			NO.	no you		and se	P (1)
	NO ex	periment			2				Lundan	7			
	Custo	m experiment											
	Extern	nal tables			0	m				Rep of Be	ublic elarus		
				Netherlands	8		0	Poland	DC Wars Type:DC	aw			
			Pal	aium al gla	Germa	ny 🖤							
			Der	gium			achia (C)						
			200	Luxembourg	2	3 2.00	ecuna				U	traine	
			30			8	8	Slovakia					
+ New Scenario			N. A	Switzerlar	d	Austria		Hungary			Moldova	1	•
🧲 Import Scenario			nce	CH.		Cloveni			Ro	mania	1 Sout	- the	
Basic All In use [15]	Ad	d Remove	Expand										
Customers [6]	#	Facility		Expense Type		Value		Currency		Time Unit	t	Product Unit	
DCs and Factories [3]		Filter	T	Filter	T.		T.	Filter	Ψ.	Filter	T.	Filter	т
Demand [6]	1	[DCs]	v	Carrying cost	v	0.01		USD	v	day	v	m ³	- 1
Facility Expenses [4]	2	DC Berlin	v	Other costs	v	2,500		USD		day	~		- 1
Groups [2]	3	DC Prague		Other costs	~	1 500		LISD	~	dav	~		- 1
Locations [10]	2	DC Flague	•			1,500		050		uay	·		- 1
Objective Members 1131	4	DC Warsaw	*	Other costs	×.	1 400		1150	V.	(Jav			

Figure 40: Adding a new alternative DC location in an NO scenario

Note: Fixed costs are computed per day of operating a DC and carrying costs are computed per day and per holding inventory unit.

Make sure that you are using the same **Product Units** throughout the scenario.

The next step should be making the new DC in Poland be connected to the supplier and customers. We need to create these links in **Paths** and **Product Flows**.

Note: Since we already have Paths and Product Flows from the imported SIM scenario, we can simplify the task of connecting the new alternative DC location in Poland to suppliers and customers by adding the new DC in Poland into the **Group** "DCs". Since we already have established paths and flows for the **Group** "DCs", the DC Poland will automatically be connected (Figure 41).
GFA [1] NO [1] SIM [4] TO				6		A	597 U	
Copy of SIM Distribution Network insid	Data		T T	72		*		
	NO experiment							suppliers: (/
	Custom experiment	4	C.1.		the standard			sites: (/
	External tables	#	Site	-	Filter		2	customers:
						T	-Daland (products:
		1	DC Prague				- CE	products. (
		2	DC Berlin				ja/	periods: (/
		3	DC Warsaw				5	vehicle types: (/
							Slovakia	
							Part In	
+ New Scenario							Hungary	
- Import Scenario							- Jongon	Romania
Basic All In use [15]	Add Rei							
Customers [6]	# Name						Sup	opliers G
DCs and Factories [3]	Filter						T Filte	r 🝸 Fi
Demand [6]	1 DCs				ОК	Cancel	C Be []	0
Facility Expenses [4]	2 All customers			ſHan	over1. Mu	inicП	ii	П
Groups [2]							u	U

Figure 41: Adding a new alternative DC location to the DC group

Now we have two groups: DCs with all three DCs and All customers with all six customers. Next, we need to establish two product flows and two paths from the supplier Leipzig 1 to all DCs and from DCs to All customers in **Product Flows** and **Paths**, respectively (Figure 42).

GFA [1] NO [1] SIM [4] TO				omp	Latvia		
Copy of SIM Distribution Network insid	Data			Baltic Sea			Sie
	NO experiment Custom experiment External tables	Hether Belgium Luxe	lands Germany	elance elance transformed and solutions	Lithuania DC Warsaw Type:DC	Republic of Belarus Ukraine	and the second s
H New Scenario Import Scenario Basic	Add Remove	nce Expand [Switzerland Aut	stria Hung Slovenia	ary Romania	Moldova	
Paths [2]	# Source	Expand Sources	Destination	Expand Destinati	Vehicle Types	Product	Expand
Periods [1]	Filter	Filter T	Filter	Filter T	Filter Y	Filter Y	Filter
Product Flows [2]	1 Leipzig1		[DCc]			(All products)	
Product Storages [1] Products [3]	2 [DCs]	•	[All customers]		×	(All products)	

Figure 42: Connecting a new alternative DC location in an NO scenario

Next, we need to go to the table **Product storages** and clean up the parameter **Initial inventory** since if a facility possesses some initial inventory, ALX assumes that this facility should necessarily be included in the supply chain design (Figure 43).



Figure 43: Product storages in NO experiment

Note: by default, the supplier has unlimited inventory. If no further constraints for DCs are considered, the DC is used as a cross-docking center without storage. In this case, we have an incapacitated facility location-allocation problem. In the further course of Chapter 2 and in **Appendix 2** (case-studies 4 and 5), we will develop the capacitated facility location-allocation problem in single and multiple period modes.

Performing the NO experiment

Now we are ready to perform an NO experiment. This experiment enables comparison of alternative distribution network design in terms of expected profits. In our case, seven alternatives exist, i.e.,

- Supplier all DCs Customers;
- Supplier DC Prague/DC Berlin Customers;
- Supplier DC Prague/DC Warsaw Customers;
- Supplier DC Berlin/DC Warsaw Customers;
- Supplier DC Prague Customers;
- Supplier DC Warsaw Customers;
- Supplier DC Berlin Customers.

In addition, for cases with two and three DCs, different customer allocations to DCs are possible.

We'll now run the NO experiment that will compute the profits of different supply chain designs and customer allocations and order them according to which is the most profitable. First, we need to define the scheme (i.e., objective function) according to which profit will be computed. This can be done in the table **Objective Members** (Figure 44).

SanyLogistix PLE - Non-commercial use only - New proj	ject						
File Extensions Settings Help Get Support Feature	re Reque	est		• C) - 4 C			
GFA [1] NO [1] SIM [4] TO						A A	6
Copy of SIM Distribution Network insid	Data	1		o 🚺 🏞	+ * + * + *	thenty	
	NO	experime	nt	Brussels	Cologne	Germany	Z
+ New Scenario	Cust	om expe	riment	Deigium	Surs Frankfurt am I	Prackt	
- Import Scenario	Exte	rnal table	15	Luxen	bourg	Main	5
Basic All In use [15]	A	dd	Remove				
Customers [6]	#	Name		Expression	Add to Objective	Inclusion Type	
DCs and Factories [3]		Filter	Ŧ	Filter	Filter	Filter	r
Demand [6]	1	Revenu	e	Total Revenue		Include	Ŧ
Facility Expenses [4]	2	Penaltie	5	- Total Penalties		Include	v
Groups [2]	3	Transpo	ortation Cost	- Total Transportat		Include	∇
Locations [10]	4	Product	ion Cost	- Total Production		Include	T
Objective Members [12]	5	Supply	Cost	- Total Supply Cost		Include	Ŧ
Paths [2]	6	Openin	g Cost	- Total Opening Cost		Include	v
Periods [1]	7	Closing	Cost	- Total Closing Cost		Include	
Product Flows [2]	,	Elwad C	est	Total Fixed Cost		Include	~
Product Storages [1]	ŏ	Fixed C	USU	- Total Fixed Cost		include	Ŧ
Products [3]	9	Storage	Cost	- Total Storage Cost		Include	Ŧ
Suppliers [1]	10	Inbound	d Processi	- Total Inbound Cost		Include	T
Unit Conversions [3]	11	Outbou	nd Proces	- Total Outbound		Include	$\overline{\mathbf{v}}$
Vehicle Types [2]	12	CO2 Em	nission	Total CO2 Emission	\bigcirc	Include	w.

Figure 44: Defining the objective function for profit

In the **Objective Members** table, we can select which costs we want to include in the profit computation. If a particular cost is 0 in the scenario data, it will automatically not be considered regardless of whether it is activated or deactivated in the **Objective Members** table.

Next, we need to define several settings for how the NO algorithm will run and how the optimization results will be presented (Figure 45).

New pi anyLogistix PLE - Non-commercial use only - New pi	roject			
File Extensions Settings Help Get Support Fea	ture Request			
GFA [1] NO [1] SIM [4] TO				
Copy of SIM Distribution Network insid	Data	Select demand variation type:		
	NO experiment			
	Custom experiment	Exact demand 🔹		
	External tables	Select search type for N best solutions:		
		Find N best		
		Number of best solutions to find:		
		10	•	
		Optimization time limit, sec.		
		600		
+ New Scenario		Relative MIP gap		
- Import Scenario		1.0E-6		
All	Product Flows	🚳 🕞 🛄 Site State	🕲 🛅 🔲 Other Costs	Ø G C
Product Flows				
Site State				
Other Costs				
Other Costs				

Figure 45: NO experiment settings

First, we can define the number of best solutions to be displayed (in our case in Figure 45, we set up 10). Next, we can decide if the experiment will be performed with exact demand or some demand variation, say between 95-100% or between 100-105% (we can also set up demand variation in the **Demand** data as shown at the beginning of this chapter and in Chapter 1). Now we run the NO experiment by clicking the red triangle on the top of the screen (Figure 46).

🔗 anyLogistix PLE - Non-commercial use only - New pro	oject		ALC NAME OF TAXABLE	and the second s			
File Extensions Settings Help Get Support Feat	ure Request	t					
GFA [1] NO [1] SIM [4] TO			\triangleright				
Copy of SIM Distribution Network insid	Data NO ex	xperiment ^	Select demand va	riation type:			
	Custor	sult	Select search type	for N best solutions:			
	Extern	nal tables					
			Find N best				
			Number of best so	olutions to find:			
+ New Scenario			10				
- Import Scenario			Optimization time	e limit, sec.			
Optimization results	# Sit	tes		Profit (NetOpt)		Flows Amount	
All	Filt		Ŧ	Filter	T	Filter	Ŧ
Product Flows	1 Ite	eration 1: DC Prague, DC Be	rlin	62,273,625.801		21,960	
Site State	2 Ite	eration 2: DC Berlin		61,917,952.49		21,960	
Other Costs	3 Ite	eration 3: DC Prague, DC Be	rlin, DC Warsaw	61,761,225.801		21,960	
Operating Sites	4 Ite	eration 4: DC Prague		61,478,662.923		21,960	
Storage by Product Production Cost	5 Ite	eration 5: DC Berlin, DC War	saw	61,405,552.49		21,960	
Production Flows	6 Ite	eration 6: DC Prague, DC Wa	irsaw	60,966,262.923		21,960	
_	7 Ite	eration 7: DC Warsaw		52,471,293.113		21,960	
V	8			-549,000,000		0	

Figure 46: NO experiment results

Figure 46 displays the **Optimization Results** as the profits of all seven distribution network design combinations. It can be observed that the most profitable supply chain design is the one with two DCs in Prague and Berlin.

In tab **Demand Fulfillment** (Figure 47), we can observe 100% of the demand fulfillment for all customers as well as the revenues for different customers in different products.

e Extensions Settings Help Get S	upport F	eature Request									
A [1] NO [1] SIM [4] T	0										
Conv of SIM Distribution Net											
spy of sim bisarbadon rec											
	Dema	and Fullfilme	ent								
		Iteration	Period	Customer	Product	Demand Min	Demand Max	Satisfied	Percentage	Revenue, per it	
	1	1	Time period 1	Hamburg1	Monitor	18,300.0	18,300.0	18,300.0	100.0	850.0	
	2	1	Time period 1	Vienna1	PC	18,300.0	18,300.0	18,300.0	100.0	1,150.0	-
	3	1	Time period 1	Nuremberg1	Monitor	18,300.0	18,300.0	18,300.0	100.0	850.0	
	4	1	Time period 1	Munich1	MFP	18,300.0	18,300.0	18,300.0	100.0	700.0	
	5	1	Time period 1	Hanover1	MFP	18,300.0	18,300.0	18,300.0	100.0	700.0	
New Scenario	6	1	Time period 1	Poznan1	PC	18,300.0	18,300.0	18,300.0	100.0	1,150.0	
	7	2	Time period 1	Hamburg1	Monitor	18,300.0	18,300.0	18,300.0	100.0	850.0	
Import Scenario	8	2	Time period 1	Vienna1	PC	18,300.0	18,300.0	18,300.0	100.0	1,150.0	
	9	2	Time period 1	Nuremberg1	Monitor	18,300.0	18,300.0	18,300.0	100.0	850.0	
perating Sites	10	2	Time period 1	Munich1	MFP	18,300.0	18,300.0	18,300.0	100.0	700.0	
l. D. d. t	11	2	Time period 1	Hanover1	MFP	18,300.0	18,300.0	18,300.0	100.0	700.0	
brage by Product	12	2	Time period 1	Poznan1	PC	18,300.0	18,300.0	18,300.0	100.0	1,150.0	•
oduction Cost	13	3	Time period 1	Hamburg1	Monitor	18,300.0	18,300.0	18,300.0	100.0	850.0	
1	14	3	Time period 1	Vienna1	PC	18,300.0	18,300.0	18,300.0	100.0	1,150.0	
oduction FIOWS	15	3	Time period 1	Nuremberg1	Monitor	18,300.0	18,300.0	18,300.0	100.0	850.0	
nared Flow Constraints	16	3	Time period 1	Munich1	MFP	18,300.0	18,300.0	18,300.0	100.0	700.0	
	17	3	Time period 1	Hanover1	MFP	18,300.0	18,300.0	18,300.0	100.0	700.0	
hared Storages Constrain	18	3	Time period 1	Poznan1	PC	18,300.0	18,300.0	18,300.0	100.0	1,150.0	-
emand Fullfilment	•			, i	1	1		1		•	
hicle Flows											_ [
1.5										Close	

Figure 47: Demand fulfillment

In the tab **Product Flows** (Figure 48), we can view customer allocations to the DCs and the respective product flows.

SanyLogistix PLE - Non-commercial use only - New pr	roject										6	- 0 - X
File Extensions Settings Help Get Support Feat	ture Reque	est										
GFA [1] NO [1] SIM [4] TO				\triangleright								
Copy of SIM Distribution Network insid	Data	а										-
	Product	Flows										
		110103									~	
	ł	Iteration	Period	From	То	Arrival Period	Product	Flow	Flow Min	Flow Max		
	1 1		Time period 1	Leinzial	DC Proque	Time period 1	PC.	19 200 0	0.0	0.0	-	
	2 1		Time period 1	Leipzig1	DC Prague	Time period 1	Monitor	18,300.0	0.0	0.0	-1	
	3 1	1	Time period 1	Leipzig1	DC Prague	Time period 1	MEP	18 300.0	0.0	0.0		
	4 1	1	Time period 1	Leipzig1	DC Berlin	Time period 1	PC	18.300.0	0.0	0.0	-	
	5 1	1	Time period 1	Leipzig1	DC Berlin	Time period 1	Monitor	18,300.0	0.0	0.0		
+ New Scenario	6 1	1	Time period 1	Leipzig1	DC Berlin	Time period 1	MFP	18,300.0	0.0	0.0		
- Import Scenario	7 1	1	Time period 1	DC Prague	Vienna1	Time period 1	PC	18,300.0	0.0	0.0		
	8 1	1	Time period 1	DC Prague	Nuremberg1	Time period 1	Monitor	18,300.0	0.0	0.0		
Octionistics we with	9 1	1	Time period 1	DC Prague	Munich1	Time period 1	MFP	18,300.0	0.0	0.0		60
Optimization results	10 1	1	Time period 1	DC Berlin	Hamburg1	Time period 1	Monitor	18,300.0	0.0	0.0		
All	11 1	1	Time period 1	DC Berlin	Hanover1	Time period 1	MFP	18,300.0	0.0	0.0		ntage
Dreduct Flows	12 1	1	Time period 1	DC Berlin	Poznan1	Time period 1	PC	18,300.0	0.0	0.0		
Product riows	13 2	2	Time period 1	Leipzig1	DC Berlin	Time period 1	PC	36,600.0	0.0	0.0		
Site State	14 2	2	Time period 1	Leipzig1	DC Berlin	Time period 1	Monitor	36,600.0	0.0	0.0		
	15 7	2	Time neriod 1	Lainzint .	DC Redin	Time neriod 1	MED	36 600 0	0.0	0.0		

Figure 48: Overall financial performance

We can see in Figure 48 that DC Berlin serves customers in Poznan, Hanover, and Hamburg, and DC Prague serves customers in Vienna, Nuremberg, and Munich.

In the tab **Overall Stats** (Figure 49), we can observe the total revenues, costs, and profits of the different supply chain designs.

anyLogistix PLE - Non-commercial use only - N	lew project	equect											
GFA [1] NO [1] SIM [4] TO		equest				> 🗆							
Copy of SIM Distribution Network in	sid [Data	()	S	elect deman	d variation type	:					
	Overa	ll Stats											
		ration	Transportation			Revenue	Supply Cost		 Fixed Cost	I	Penalties	Outbound Pro	Objective
	1		-5,802,374.2			98,820,000.0	-29,280,000.0		 -1,464,000.0		-0.0	-0.0	62,273,625.8
	2		-6,707,047.51			98,820,000.0	-29,280,000.0		 -915,000.0		-0.0	-0.0	61,917,952.49
	3		-5,802,374.2			98,820,000.0	-29,280,000.0		 -1,976,400.0		-0.0	-0.0	61,761,225.8
+ New Scepario	4		-7,512,337.08			98,820,000.0	-29,280,000.0		 -549,000.0		-0.0	-0.0	61,478,662.92
New Section 10	5		-6,707,047.51			98,820,000.0	-29,280,000.0		 -1,427,400.0		-0.0	-0.0	61,405,552.49
Import Scenario	6		-7,512,337.08			98,820,000.0	-29,280,000.0		 -1,061,400.0		-0.0	-0.0	60,966,262.92
	7		-16,556,306.89			98,820,000.0	-29,280,000.0		 -512,400.0		-0.0	-0.0	52,471,293.11
Production Flows	8		-0.0			0.0	-0.0		 -0.0		-549,000,000.0	-0.0	-549,000,000.0
Shared Flow Constraints													
Shared Storages Constraints													
Demand Fullfilment													
Vehicle Flows													
Named Expressions													
Objective Members													
,													

Figure 49: Overall financial performance

Discussion:

Analyze the optimization results. Why does the network design with only one DC in Poland have the lowest profit? Why don't we have any storage costs? When might we incur penalties? Which impact could the capacity restrictions on the supply have on the profits and flows?

What would happen to the profits if, in **Product Storages, Min Stock** was set to 5,000 and **Max Stock** was set to 10,000 with Stock Up Penalties and Stock Down Penalties of \$100, respectively? Explain!

Capacitated Network Optimization Experiment

We did not yet consider capacity restrictions of suppliers and DCs. These restrictions can be setup in Product Flows in the column Constraints (Figure 50). Alternatively, you

can change in tab Product flows the Compact view to Detailed view and enter the capacity constraints directly in the columns Min Throughput and Max Throughput (Figure 50).

🙆 anyLogistix PLE - Non-commercial use only - Ne	w project										0	1 23
File Extensions Settings Help Get Support	Feature Request											
GFA [1] NO [1] SIM [4] TO			0	a 📖	urg							
Copy of SIM Distribution Network i	Data NO experiment Result	♥ ✓	FT F			C. X.			7°		Poland	
	Custom experiment External tables	Min Throughput:		0.0			AN					
		Max Throughput:		15000.0			Dresden	alt				
		Down Penalty:		0.0			Put					
		Up Penalty:		0.0			K2KP	B ^e	zechia		Krakow	
		Currency:		USD	Ŧ		Smithe		The			
+ New Scenario		Fixed: 🔘 Fixe	d Value:	0.0			the second				Slovakia	0
🤄 Import Scenario		Distance Limit:	0.0		km •		A		Vienna			. ~
Basic All In use [15]	Add Remov	Time Limit:	0.0		day 🔹							
Paths [2]	# nicle Types			OK	Cancel		Fime Period		Inclusion Typ	e	Constraints	
Periods [1]	T						Filter	Ŧ		Ŧ		T
Product Flows [2]	1 *	(All products) 🔹				٣	(All periods)	Ŧ	Include	×	Details	
Product Storages [1] Products [3]	2 *	(All products) 🔹					(All periods)	×	Include	. w	Details	

Figure 50: Setting the capacity constraint

In Figure 50, we constrain the maximum quantity which can delivered from any DC to any customer to 15,000 units. It is also possible to setup further constraints, such as minimum throughput, fixed quantity for certain links, distance and time limits, as well as penalties for violating the throughout constraints.

Discussion:

Run the NO experiment for the setting shown in Figure 50. Are there changes in the profits and flows? Explain!

Further analysis of the optimization results might include a comparison of alternative supply chain designs with regards to other criteria such as risks or future demand trends. For example, the difference in profit between the optimum network design (i.e., the best solution in terms of the highest profit) and the third iteration with three DCs in Berlin, Prague, and Warsaw is less than 1%. At the same time, a network design with three DCs is, by tendency, more robust to facility disruptions (cf. Chapter 4) and might provide higher responsiveness in the event that demand increases.

However, Davis, Marina, and Cheng, consider the network design with two DCs robust enough. They do not expect significant demand changes in next few years. They decide to further analyze the optimal design of their supply chain with two DCs in Berlin and Prague and utilizing the optimal allocations of customers to these DCs. First, they perform a transportation optimization of routes to customers from DCs (not possible in PLE version). Second, they will to simulate inventory and shipment control policies.

Transportation Network Optimization (TO)

The TO experiment is possible in professional ALX version only.

Creating a new TO scenario

The task is now to decide on the sequence in which the trucks will deliver goods to customers from DCs. These sequences are called routes. Basically, we have $n_i!$ combinations of routes for each *i*-DC, where *n* is the number of customers at *i*-DC. In our case, each DC serves 3 customers, so there are 6 possible routes for each DC.

First, we create a TO copy of our NO experiment from the previous section. Since we no longer will include DC Warsaw, we need to change its inclusion type to **Exclude** (Figure 51).

🔗 anyLogistix - New project				
File Extensions Settings Help Get Support	Feature Request			
GFA [1] NO [2] SIM [6] TO [1]			A	TUT V
Copy of Copy of SIM Distribution N	Data	♥	+	X ST X
	TO experiment	H. Jack		
	Canacitated TO experiment	ALS & B	100 - C I B	Warsaw
	capacitated to experiment	SIX SX TK	1 total	Polanu
	Custom experiment	Mith how	and the service	
	External tables	Cormany	Dresden	f ill mit
		Cologne	and the start	The start
		as the		5. 8 15
		Frankfurt am Main	The hard	Krakow
		burg	Czechia	that is the
		Nureab	erg from the	South manh (
		the and the	VENIN STE	S
- New Scepario		Strasbourg	the ways	Slovakia
		ROK CONTAN	Viena	the party ?
🔶 Import Scenario		a file a file		2 martin the
Pacie All In use (12) Q	Add Remove	Generate		
	nad nemore			
Customers [6]	# Name Ty	De Location	Inclusion Type Icon	
DCs and Factories [3]	Filter Y Filt	er Y Filter Y	Filter Y Filter Y	
Demand 161				
Inventory	1 DC Prague D	Prague •	Consider 🔹 🛄	
inventory	2 DC Berlin D	C v Berlin v	Consider 🔻 💼	
Paths [2]	DC Warraw	- Wareau	Evelude	
Periods [1]	DC Warsaw D	* vvdr5dvv *	EXClude	

Figure 51: Settings of the distribution network structure

Next, in **Paths** we need to add two new paths to allow for shipment between customers and from customers to DCs when a truck is returning to a depot (Figure 52).

File Extensions Settings Help Get Support	Feature Request								
GFA [1] NO [2] SIM [6] TO [1]					bding.	it - c			2-5
Copy of Copy of SIM Distribution I	Data	0	1			2 m			P
	TO experiment Result Capacitated TO experi Custom experiment External tables	ment	Netherlands ague erp sels cologne elgium Luxembourg	Germany Frankfurt am Main	Dresder berg	a e Czechia	N. J. K.K.	Poland	Warsaw
+ New Scenario			Stra	sbourg Stuttgart	lunich	Vier	ha	Slovakia	
Basic All In use [12]	Add Remo	ove Expa	nd						
Customers [6]	# From	То	Cost Cal	ulation Cost Calcula	tion Currency			Straight	Vehicle Ty
DCs and Factories [3]	Filter	Filter	T Filter	▼ Filter	T Filter	T		Filter Y	Filter
Demand [6]	1 Leipzig1	v [DCs]	 Distance 	-based 👻 1 * distance	+ 0 USD	- O	• 0 •	\bigcirc	Vehicle ty
Inventory	2 [DCs]	 [All cust) 	omers] 🔻 Distance	-based 🔻 1 * distance	+ 0 USD	· 0	- 0 -	\bigcirc	Vehicle ty
Paths [4]	3 [All customers]	 [All cust 	omers] v Distance	-based 🔻 1 * distance	+ 0 USD	v 0	- 0 -	\bigcirc	Vehicle ty
Ferroas (1)	4 [All customers]	⊤ [DCs]	 Distance 	-based = 1 * distance	+ 0 USD	~ 0	- 0 -	$\overline{\bigcirc}$	Vehicle tv
Sourcing [4]	, processes and	[D C]	brotonice	i distance			-		· · · · · · · · · · · · · · · · · · ·

Figure 52: Paths settings

We also need to define the parameters of our trucks in **Vehicle Types**, i.e., the average speed and capacity.

Locations [10]	#	Name	Capacity		Capacity Unit	Speed		Speed Unit	
Paths [4]									
Periods [1]		Ť		T	Ť		Ť		T
Products [3]	1	Vehicle type	80		m ³	50		km/h	∇
Sourcing [2]									
Suppliers [1]									
Vehicle Types [1]									

Performing TO experiment

Having defined the TO scenario data, we need to define experiment settings (Figure 53).

🔗 anyLogistix - New project			All has been as an			
File Extensions Settings Help Get Support	Feature Request					
GFA [1] NO [2] SIM [6] TO [1]			\triangleright			
Copy of Copy of SIM Distribution I	Data	⊘	Experiment duration:			
	TO experiment	\sim	All periods			
	Result Capacitated TO experiment		Start date:	1/ 1/17		
	Custom experiment		end date.	1/ 1/10		
	Externar abies		Max customers in a route	3		
			Vehicle types	Vehicle type	-	
			Travel segment limit	Unlimited		
			Returning segment limit	500		
			Distance unit	km	T	
- import scenario						

Figure 53: TO experiment settings

First, we can set limits on the maximum distance allowed for a path between two nodes (customers). Next, we can limit the maximum number of customers in a route. In our case, we limit this number to 3 since each DC serves three customers. Now, we run the TO experiment by clicking on the red triangle at the top of the screen (Figure 54).

Optimization results	Gene	ated Paths				
Generated Paths		Site	Vehicle Type	Destinations	Cost, USD	Solution Type
Generated Path Segments	1	DC Prague	Vehicle type	Vienna1. Munich1. Nurembera1	1.192.97	Optimal (Resul
Skipped Customers	2	DC Berlin	Vehicle type	Poznan1, Hanover1, Hamburg1	1,224.56	Optimal (Resul
Add new tab	3	DC Prague	Vehicle type	Hanover1, Hamburg1, Poznan1	1,651.46	Optimal (Resul
	4	DC Berlin	Vehicle type	Vienna1, Munich1, Nuremberg1	1,677.67	Optimal (Resul

Figure 54: TO experiment settings

The routing optimization results in Figure 54 depict the optimal route: from DC Prague this route is Prague – Vienna – Munich – Nuremberg – Prague. From DC Berlin, the optimal route is Berlin – Poznan – Hanover– Hamburg. Figure 54 also shows the optimal routes between each DC and all six customers. Such an analysis can be useful if there is unexpected disruption at one of the DCs and the other must fulfill all demand.

Finally, we can observe the path segments generated and the respective distances and costs in the tab **Generated Path Segments** (Figure 55).

Copy of Copy of SIM Distribution I	Data			Experimen	t duration:		
	TO expe	eriment	^	All period			
	Resu	lt					
	Gene	rated Path Se	gments				
		Origin	Vehicle Type	Destination	Distance, km	Cost, USD	
	1	DC Prague	Vehicle type	Hanover1	508.7	508.7	
	2	Hanover1	Vehicle type	Hamburg1	150.51	150.51	
	3	Hamburg1	Vehicle type	Poznan1	550.34	550.34	
	4	Poznan1	Vehicle type	DC Prague	441.91	441.91	
	5	DC Prague	Vehicle type	Vienna1	327.68	327.68	
	6	Vienna1	Vehicle type	Munich1	405.51	405.51	
+ New Scenario	7	Munich1	Vehicle type	Nuremberg1	165.78	165.78	
	8	Nuremberg1	Vehicle type	DC Prague	293.99	293.99	
🔶 Import Scenario	9	DC Berlin	Vehicle type	Vienna1	672.2	672.2	
	10	Vienna1	Vehicle type	Munich1	405.51	405.51	
Optimization results	11	Munich1	Vehicle type	Nuremberg1	165.78	165.78	
	12	Nuremberg1	Vehicle type	DC Berlin	434.17	434.17	
Generated Paths	13	DC Berlin	Vehicle type	Poznan1	272.22	272.22	
Generated Path Segments	14	Poznan1	Vehicle type	Hanover1	520.69	520.69	
China and Country and	15	Hanover1	Vehicle type	Hamburg1	150.51	150.51	
Skipped Customers	16	Hamburg1	Vehicle type	DC Berlin	281.14	281.14	
Add new tab							

Figure 55: Path segments generated

The tab **Generated Path Segments** provides a detailed analysis of the routes computed in terms of distance and costs.

Now, we turn our attention to simulation analysis.

Simulation Experiment

Inventory Control Policy

The information in the **Policy Parameters** column shows us our example uses a (s, S) inventory control policy (Figure 56).

#	Facility		Product		Policy Type		Policy Parameters		Initial Stor	k, units	Periodic Check		Period	
	Filter	т	Filter	т	Filter	Т	Filter	т	Filter	т	Filter	T.	Filter	т
1	[DCs]	Ŧ	(All products)	Ŧ	Min-max poli	cy 🔻	s=57, S=113		57		\bigcirc		1	

Figure 56: Inventory control policy

Note: anyLogistix uses the **Inventory** table to define an inventory policy's parameters. However, we use "Inventory control policy" throughout this guide to describe the parameters defined in the **Inventory** table.

We use the **Inventory** table to set up the following parameters:

Table 10: Parameters availa	ble in the Inventory table.
-----------------------------	------------------------------------

Parameter	Purpose
Facility	The facility or group of facilities for which an inventory policy is specified

Product	The product or group of products which the policy is applied to
Policy Type	The type of inventory control policy
Policy Parameters	The parameters for selected inventory control policy
Initial Stock	The initial quantity of products at the site(s)
Periodic Check	If inventory is checked periodically or after each change
Period	The number of days between inventory level checks
Policy Basis	Whether quantity or days of demand is the policy basis
Stock Calculation Window	The number of days to calculate the mean daily demand
Time Period	The period during which the inventory policy will be consid- ered
Inclusion Type	The status of given inventory policy

Sourcing Policy

Figure 57 shows our sourcing policy.

#	Delivery Destinat	Product	Туре	Parameters	Sources	Time Period	Inclusion Type
	Filter Y	Filter Y	Filter T	Filter Y	Filter T	Filter T	Filter
1	[DCs]	(All products)	Closest (Fixed So. *	No parameters	Leipzig1 •	(All periods)	Include
2	[Customers Berlir •	(All products)	 Closest (Fixed So. 	No parameters	DC Berlin 🔹	(All periods)	Include
3	[Customers Prag*	(All products)	 Closest (Fixed So. 	No parameters	DC Prague 🔹	(All periods)	Include

Figure 57: Sourcing policy.

Defining Operational Costs at Distribution Centres

Finally, we use the **Facility Expenses** table to define the costs of operating the distribution centers. In addition to the cost of operating the distribution centers, our simulation includes interest rate (10%, expressed as 0.1) and inventory carrying costs per day per m^3 (\$0.01, expressed as 0.01) (Figure 58).

#	Name		Туре		Location	า	Initially Open	Inclusion	Capacity	Capacity	Interest, ratio pe	Aggregate
	Filter	т	Filter	T.	Filter	т	Filter Y	Filter Y	Filter Y	Filter Y	Filter T	Filter
1	DC Prague		ExtendedDC	Ŧ	Prague	Ŧ		Include 🔻	100	m³ v	0.1	\bigcirc
2	DC Berlin		ExtendedDC	V	Berlin	T		Include 🔻 🕇	100	m³ ▼	0.1	\bigcirc
#	Facility		Expense Type		Value		Cost Unit	Time	Unit	Product	Unit Time Peri	od
		T		T.			r i i i i i i i i i i i i i i i i i i i	T	T	·	T	T
1	DCs	Ŧ	carryingCost	Ŧ	0.01		USD	▼ day		▼ m³	 (All perio) 	ds) 🔹

Figure 58: Inventory holding costs at distribution centers.

Creating a KPI Dashboard

We will define an extended KPI dashboard by creating the following three tabs:

- Financial and customer performance KPI
- Operational performance KPI
- Inventory and capacity dynamics

Tab 1: Financial and Customer Performance KPI

Our dashboard's **Financial and customer performance** tab will have six blocks to help us assess our supply chain's financial and customer performance (Figure 59).



Figure 59: The six blocks that make up our Financial and customer performance tab.

Note: For more information about the technical issues of KPI dashboard design, please review Chapter 1 in this guide.

Our dashboard's first block will display information about revenue, total costs, profit, carrying costs, opportunity costs and transportation costs (Figure 60).

Statis	tics selection		Preview						
	c	ollapse Expand	Transpor	tation Co	ost Pove	unua Total Ca	st Profit Inventory	Carpulag Cost Cost of	f Capital
Addit	Finances Inbound Processing Co: Inventory Carrying Cost Outhor Cost Outhound Processing Co Production Cost Profit Revenue Revenue by Customer Tansportation Cost Products Ratio Inpal settings	st : : : : : :	138,600 120,000 100,000 80,000 60,000 40,000 20,000 0	Table	Line	Bar chart	Histogram chart	Best-Mean-Worst L	ine
#	Detail by	Contains						Show	
	Filter Y	Filter						Y Filter	Υ
1	Туре	ALL						Only Total P	ossible
2	Object	ALL						In Total 🦲	Per Item
3	Product	ALL						Only Total P	ossible
								ОК	Cancel

Figure 60: Financial performance statistics.

The second block displays information about our service levels (Figure 61).

Statis	tics selection		Preview	1											
		Collapse Expand	ELT S	ervice Leve	l by Prod	ucts									
<pre></pre>	Finances Products Ratio Bullwhip Effect by Prod ELT Service Level by O Service Level by Order Service Level by Reven Time Orders	duct rders oducts s ue	2 1.5 1 0.5	Table	Line	Bar chart	Histog	ram cha	rt	Best-	Mean-W	'orst l	.ine		
			0 +	20 40	60 80	100 120 14	40 160 1	80 200	220	240	260 28	300	320	340	366
Addit	ional settings						I	Days			Da	ily 🤇		Accum	nulate
Addit	ional settings	Contains						Days			Da	aily 🤇		Accum	nulate
Addit #	ional settings Detail by Filter	Contains Filter						Days		Ŧ	Da Show Filter	aily 🤇	•	Accum	nulate T
Addit # 1	Detail by Filter T Object	Contains Filter ALL						Days		Ŧ	Da Show Filter In Tota	aily ()))	Accum er Iter	nulate T
Addit # 1 2	ional settings Detail by Filter T Object Product	Contains Filter ALL ALL						Days		Ŧ	Da Show Filter In Tota	aily (al (P 	Accum er Iter er Iter	nulate T n

Figure 61: Service level metrics.

For a detailed analysis, we can review the service levels for each distribution center and each product (shown by item).

Our **Financial and customer performance** tab's third and fourth blocks will display a lead time analysis for each distribution center and for each customer. One of the blocks will be a line chart, the other will be a histogram chart (Figures 62 and 63).

Statis	tics selection	_	Preview	
)))	Finances Products Ratio	Collapse Expand	Lead time Table Line Bar chart Histogram chart Best-Mean-W	orst Line
	Time ✓ Lead Time Orders		12,787 12,787 10,000 6,000 4,000 2,000 0 0 20 40 60 80 100 120 140 160 180 200 220 240 260 280 Days Days	D 300 320 340 366
#	Detail by	Contains	Show	
	Filter	Filter	T Filter	T
1	Туре	ALL	In Tota	l 🔵 Per Item
2	Object	ALL	In Tota	l 🜔 Per Item
3	Product	ALL	In Tota	l 🜔 Per Item
4	Source	ALL	In Tota	l 🜔 Per Item

Figure 62: Lead time statistics displayed in a line chart.

Statis	tics selection	_		Preview
•	Finances	Coll	apse Expand	Lead time
	Products Ratio Time ☑ Lead Time Orders			Table Line Bar chart Histogram chart Best-Mean-Worst Line
Addit	ional settings			Daily 🔵 Accumulate
#	Detail by		Contains	Show
	Filter	T.	Filter	T Filter T
1	Туре		ALL	In Total 🜔 Per Item
2	Object		ALL	In Total 🦲 Per Item
3	Product		ALL	In Total 🜔 Per Item
4	Source		ALL	In Total 🜔 Per Item

Figure 63: Lead time statistics displayed in a histogram chart.

Our **Financial and customer performance** tab's final two blocks display our financial performance (Figure 64) and our order fulfilment performance (Figure 65).

Statis	tics selection		l. I	Previe	W				
		Collapse	Expand	Tra	nsportation Cost, Revenue	, Total Cost, Profit, Inve	ntory Carryi	ng Cost, Cost of	Capital
	 Inbound Processing Inventory Carrying Other Cost Outbound Processi 	g Cost Cost ing Cost			Table Line Ba	ar chart Histogram c	hart Best	-Mean-Worst Lii	ne
	Production Cost								
	Profit			1	Cost of Capital	507.21	USD		
	 Kevenue Revenue by Custon 			2 Inventory Carrying Cost 11,550.0 USD					
	Revenue by Custon	ner		3	Profit	10,200.0	USD		
	✓ Total Cost	+		4	Revenue	11,550.0	USD		
	■ mansportation cos	i.		5	Total Cost	1,350.0	USD		
	Ratio			6	Transportation Cost	126,000.0	USD		
Addit	ional settings							Daily 🦲	Accumulate
#	Detail by	Conta	ins					Show	
	Filter	Y Filter					T	Filter	т
1	Туре	ALL						Only Total Po	ssible
2	Object	ALL						In Total 🜘	Per Item
3	Product	ALL						Only Total Po	ssible

Figure 64: Our dashboard's fifth block displays our financial performance.

Stati	tics selection		Previ	ew				
		Collapse Expand	D			E. IOU		
	Finances		De	mand (Orders Backlog), Fulfillment (I	Late Orders),	, Fulfillment Re	eceived (Orders C	Un-time), Fi
	Products							
	Ratio			Table Line Bar chart	Histogram	chart Best-	Mean-Worst Line	2
	Time							
	Orders	11 X		Statistics name	Value	Unit		
	 Demand (Orders Bac Demand Placed (Dre 	CKIOg)						
	Demand Placed (Ord	lers) by Custom	1	Demand (Orders Backlog)	3,000.0	Order		
	Demand Placed (Ord	lers) by Site	2	Fulfillment (Late Orders)	45,600.0	Order		
	Demand Received (D	propped Orders)	3	Fulfillment Received (Orders On-time)				
	Demand Received (C	Orders)	4	Fulfiliment Received (Orders) by Customer	Order			
	Fulfillment (Late Ord	lers)						
	Fulfillment Received	(Orders On-ti						
Addi	ional settings						Daily 🦲	Accumulate
#	Detail by	Contains					Show	
	Filter	Filter				т	Filter	T
1	Туре	ALL					In Total 🔵	Per Item
2	Object	ALL					In Total 🔵	Per Item
3	Product	ALL					In Total 🔵	Per Item
4	Period	ALL					Only Total Pos	

Figure 65: Our dashboard's final block displays our order fulfilment performance.

Tab 2: Operational Performance KPI

Our Operational Performance KPI dashboard will display a capacity and an inventory analysis for the supply chain (Figure 66).



Figure 66: A capacity and inventory analysis for the overall supply chain.

First, the program will display data for maximum distribution center capacity consumption as a histogram chart and as a line (Figures 67 and 68). This data will help us make informed decisions on distribution center capacities.



Figure 67: An analysis of maximum distribution center capacity consumption displayed as a histogram chart.



Figure 68: An analysis of maximum distribution center capacity consumption displayed as a line.

The program will present the dynamics of available inventory volume as a line (Figure 69).



Figure 69: Dynamics of available inventory volume in the supply chain displayed as a line.

Third, the program will display the dynamics of available inventory quantity for the overall supply chain as a line and as a histogram chart. It will display the objects and products as a line (Figures 70-71).



Figure 70: Dynamics of available inventory quantity in the supply chain as a line.



Figure 71: Dynamics of available inventory quantity at objects and for different products displayed as a line.



Figure 72: This histogram chart displays the dynamics of the supply chain's available inventory quantity.

Tab 3: Inventory and Capacity Dynamics

This dashboard displays inventory and capacity dynamics at the object and product levels (Figure 73).



Figure 73: Dashboard for dynamics of inventory and capacity at the object and product levels.

The upper three blocks display the inventory dynamics at each distribution center for each of our three products: monitors, PC and MFP. The following image (Figure 74) displays the dynamics for our **monitor** product.



Figure 74: Inventory dynamics for the monitor product at each distribution center

The other dashboard blocks (on the bottom) display capacity dynamics for each distribution center as a line and as a histogram chart (Figures 75-76).



Figure 75: Capacity dynamics for each distribution center as a histogram chart.



Figure 76: Capacity dynamics for each distribution center as a line.

Experiment and Result Analysis

Experimental Results

In their first executive meeting, Davis (CEO), Marina (inventory manager), and Cheng (transportation manager) use financial, customer and operational KPIs to analyze their

supply chain's performance. Afterward, they use the SIM Distribution Network inside **4 Walls Models** scenario to run a new simulation experiment. Figures 77-81 display their results.



Figure 77: Financial and customer KPIs.

By looking at Figure 77, we can see the supply chain generates a revenue of \$98,550,000.0 and profit of \$63,552,968.6. Total lead time from the distribution centers to customers is 11.58 days, and there are no backlogged orders. Customers have placed 2,182 orders: 1,372 were fulfilled on time and 812 were delayed.

Note: You can view detailed costs and profit analyses by locating the Additional Settings area and then selecting by item. Figure 77 shows an example of the detailed view.

Trans	portation Cost,	ransportation Cost, Revenue, Total 🕂 🗐 🗍												
	Statistics name	Value	Unit											
1	Cost of Capital	8,002.63	USD											
2	Inventory Carr	117.33	USD	Ξ										
3	Profit	63,552,968.6	USD											
4	Revenue	98,550,000.0	USD											
5	Total Cost	34,997,031.4	USD											
6	Transportation	5,787,314.07	USD	-										
•			•											

Transportation C	ost Revenue	Total Hugo	
in an spontation c			

	Statistics name	Object	Value	Unit
1	Cost of Capital	DC Berlin	4,001.32	USD
2	Cost of Capital	DC Prague	4,001.32	USD
3	Inventory Carr	DC Berlin	60.58	USD
4	Inventory Carr	DC Prague	56.74	USD
5	Profit	DC Berlin	33,127,847.76	USD
6	Profit	DC Prague	32,839,029.79	USD
7	Profit	Leipzig1	-2,413,908.94	USD
8	Revenue	DC Berlin	49,275,000.0	USD
9	Revenue	DC Prague	49,275,000.0	USD
10	Total Cost	DC Berlin	16,147,152.24	USD
11	Total Cost	DC Prague	16,435,970.21	USD
12	Total Cost	Leipzig1	2,413,908.94	USD
13	Transportation	DC Berlin	1,542,291.66	USD
14	Transportation	DC Prague	1,831,113.47	USD
15	Transportation	Leipzig1	2,413,908.94	USD

Figure 78: Costs and profit detailization.

Figure 78 shows revenue at DC Prague is \$49,275,000 and revenue at DC Berlin is \$49,275,000.00. Total costs at DC Prague is \$16,435,970.21 and total costs at DC Berlin is \$16,147,152.24.

We can also see data on transportation costs. Costs from the supplier in Leipzig to both distribution centers is \$2,413,908.94. The transportation from the distribution centers to the customers are \$1,831,113.47 (DC Prague) and \$1,542,291.66 (DC Berlin).

Note: Be careful with *total* costs, profit and revenue evaluation! In this case, anyLogix calculates total transportation costs for the complete supply chain (that is, the transportation costs across all stages, from suppliers to customers). However, the program calculates total costs, profit and revenue for the distribution centers.

You can use the same diagrams to compare distribution centers and customers. (Figure 79).



Figure 79: Detailed service level and lead time analysis for the Hamburg-based customer.



Next, we'll consider the overall supply chain's operational performance (Figure 80).

Figure 80: Operational performance for the overall supply chain.

The diagrams in Figure 80 show maximum capacity use at the distribution centers in Prague and Berlin has been 67.8 m³ in total or 33.9m³ for each distribution center. The available inventory of each product at each distribution center changed between 39 and 59 units (as set up in Min-Max policy) while the supply chain's total inventory was between 390 and 660 units.

Note: In the diagrams, inventory level does not drop to exactly 57 units (for all products in total) since we always replenish in advance.

The third and fourth dashboards—Inventory and Capacity Dynamics—display these results (Figure 81).



Figure 81: Inventory and Capacity Dynamics Analysis

Result Analysis

Davis, Marina and Cheng (the transportation manager) analyze the gained results. For example, they see the distribution center's total revenue was \$98,550,000. Their supply chain includes demand for three products of 50 units respectively, each of which is handled by two distribution centers.

Assuming 365 working days, the annual demand for each product is 3,630 units (36,300 m³). In other words, their supply chain allows them to meet their demand and receive the maximum possible revenue.

In the min-max inventory control policy, they set min = 57 and max = 113. With these parameters, total inventory costs (that is, opportunity costs) are \$8,002.63. Both distribution centers need to run at capacity of 34 m³. 2,180 customer orders have been generated for three products supplied from two distribution centers. In other words, every day a new customer order has been generated for each product.

Finally, we can see the LTL transportation policy, trucks with capacity of 60 m³ used for deliveries from the Leipzig-based supplier to distribution centers are used at 87.5% considering total volume of each delivery as 0.1 + 0.1 + 0.15 (total volume of three products) x 150 units = 52.5 m³. Two trucks are needed since two distribution centers need to be served. For lorries, we have six direct shipments each of which of 50 units. This results into average capacity utilization of 25% only since just 5% of 20 m³ is used.

These results support decision-making in many areas of supply chain management, including:

- Capacity design
- Lead time agreements
- Inventory control policy and its parameters
- Transportation policy (FTL/LTL)
- Replenishment planning
- Sales planning
- Budget planning

For example, we can use capacity usage dynamics diagrams to analyze the real distribution center productivity. This extends classical methods based on throughput capacity analysis or setting maximum capacity for some material flows.

By understanding real lead times, order fulfilment dynamics and service levels, we have a solid decision-support basis for our negotiations and contracts with suppliers and customers. Inventory dynamics analysis allows us to estimate and compare the effect of different inventory control policies and their parameters.

Impact of Inventory Control Policy

The professional version of anyLogistix settings offer ten inventory control policies while free version offers nine(Figure 82).

Facility Expenses [1]	1	(DCs)	 (All products)	 Type to filter	+	s=57, S=113	57	\bigcirc	1
Groups [4]	- C	[003]	(in produces)	Min-max policy		5 57,5 115	5.		
Inventory [1]				Min-max policy with safety stock					
Locations [9]				RQ policy					
Paths [2]				Unlimited inventory					
Periods [1]				Order on demand					
Products [3]				Material Requirements Planning					
Sourcing [3]				Regular policy					
Suppliers [1]				Regular policy with safety stock					
Unit Conversions [3]				No replenishment					
Vehicle Types [2]				XDock policy					
				-		J			

Customers [6]	#	Facility Pro		Product	roduct		Policy Type	Policy Parameters		Initial Stock, units		Periodic Check		
DCs and Factories [2]		Filter	т	Filter	т		Filter	т	Filter	т	Filter	т	Filter	т
Demand [6]	1	[DCs]	~	(All products)	~	ſ	Type to filter		s=57, S=113		57		0	
Inventory [1]							Min-max policy							
Paths [2]						ľ	Min-max policy with safety stock							
Periods [1]							RQ policy							
Products [3]							Unlimited inventory							
Sourcing [3]							Order on demand							
							Regular policy							
							Regular policy with safety stock							
							No replenishment							
							XDock policy							
						L			J					
						_								

Figure 82: Inventory control policy selection.

ALX policy	Described in theory as	Details
Min-max policy	(s, S) inven- tory policy	Products are ordered when the inventory level falls below a fixed replenishment point (s). The ordered quantity is set to such a value that the resulting in- ventory quantity equals S.
Min-max policy with safety stock	(s, S) inven- tory policy with safety stock	The (s, S) inventory policy with safety stock. Prod- ucts are ordered when the inventory level falls be- low a fixed replenishment point (s + safety stock). The ordered quantity is set to such a value that the resulting inventory quantity equals S + safety stock.
RQ policy	(s, q) inven- tory policy	(R,Q) inventory policy. Fixed replenishment point / fixed replenishment quantity policy. When the in- ventory level falls below a fixed replenishment point (R), the fixed replenishment quantity (Q) of prod- ucts is ordered.
Unlimited inventory		Selected by default. By selecting the Unlimited in- ventory policy, we assume products are always in stock at any required quantity.
Order on demand	Similar to Just-in-Tiime	The distribution center does not keep products in stock. The required number of products is ordered only after receiving an order from a customer/factory or another distribution center.
Material Require- ments Planning	MRP plan- ning	Schedules inventory replenishment based on safety stock level.
Regular policy [Periodic check op- tion must be ena- bled]	(t, q) inven- tory policy	Products are ordered every specified Period
Regular policy with safety stock	(t, q) inven- tory policy	Products are ordered every specified Period con- sidering the Safety Stock.

 Table 11: Inventory control policies.

No replenishment	The distribution center will not replenish its inven- tory. If certain initial stock is available, the distribu- tion center will ship products until it runs out of stock.
XDock policy	Distribution center operated like a cross-docking fa- cility. It does not have inventory, it only transfers products from one type of transport to another.

You can set up other inventory control policy parameters:

- Policy type: RQ Policy
- Policy type: R=57, Q=56

You can also define the policies based on the days of supply.

Experiment

In their next executive meeting, Davis, Marina and Cheng analyze the inventory control and transportation policies they can use to improve their supply chain's performance. Marina noticed the Min-level for inventory was calculated based on steady demand for all products—fixed at 50 units a day—and a lead time variation of between 1.7 and 1.95 days (that is, the lead time's standard deviation is 0.125 days).

Since the supply chain is running 90% CSL policy, safety stock was computed as

ss = z x σ_{LT} x d_{daily} = 1.28 x 0.125 x 50 = 8 units *

* see the theory on safety stock and reorder point computation in:

Ivanov D., Tsipoulanidis A., Schönberger J. (2017). Global Suppy Chain and Operations Management, Springer, 1st Edition.

Therefore, Min inventory level (that is, the reorder point) was set at 57 units. Marina reduced the safety stock from statistically computed 8 units to 7 units by her expert decision.

Marina now suggests they reduce safety stock. She has noticed demand is always close to the average and 90% CSL is high. She decides to reduce the reorder point to 53 units.

Later, they learn if they change their contract with the Leipzig-based supplier from a Min-Max contract to a fixed-order quantity contract, the supplier can reduce the product per-unit costs by 10%. Based on the required customer lead time of two days and fixed demand of 50 units a day, Marina and Alice set the target level (MAX) at 105 units.

They run the simulation experiment they created during their meeting. Figures 83-86 and Table 12 display the results:











Figure 85: Inventory and capacity dashboard.

Table 12: KPI comparison.

КРІ	Initial Supply Chain	New Inventory Control Policy
Financial distribution center perfor- mance:		
Carrying cost	117.33	100.04
Opportunity cost(Capital)	8 002.63	8 000.88
Profit	63,552,968.6	63,559,914.79
Revenue	98,550,000.0	98,550,000.0
Total cost	34,997,031.4	34,990,085.21
Transportation cost	5,787,314.07	5,786,785.17
Customer performance:		
Maximum lead time, days	2.03	2.1
Min-Max Service level, %	10-100	1-100
Current backlog orders	0	0
Customer delayed orders	812.0	845.0
Customer in-time orders	1372.0	1339.0
Customer orders arrived	2182.0	2180.0
Operational performance:		
Maximum capacity usage in the supply chain, m ³	67.8	63.0
Maximum inventory in the supply chain, units	378.0	330.0

Results Analysis

The results above show us the new inventory policy increases the supply chain profit and improves both inventory management performance and the service level.

What else can they improve? Cheng suggests they think about order quantities and customer lead time requirements. An increase in order quantity and a transition from daily deliveries to twice-a-week deliveries would improve transportation capacity utilization. However, Marina points out limited warehouse capacity rules out an increase in order quantity.

Marina and Cheng will now use anyLogistix with embedded AnyLogic functionality to understand the effect warehouse processes will have over time.

Using AnyLogic to Extend anyLogistix

One of anyLogistix's advantages is the opportunity to use AnyLogic to extend an object. For example, you can use AnyLogic to extend the distribution center operations in a way that simulates internal processes such as forklift capacity utilization and loading times. (Figure 87).

Note: anyLogistix's Personal Learning Edition (PLE) does not allow you to create extensions.



Figure 87: Extensions to anyLogistix in AnyLogic

In anyLogistix's main menu, point to **Extensions** and then click **Run AnyLogic**. For more information about creating inventory control policies or distribution center operational models in AnyLogic, refer to:

- The book <u>AnyLogic in Three Days</u>
- The book Operations and Supply Chain Simulation with AnyLogic
- Sample models in AnyLogic such as **Distribution Center**, **Adaptive Supply chain**, **Supply chain** and **Wholesale Warehouse**.

In AnyLogic, we need to extend a template that describes a network object's behavior. After we implement the export as a library (C:\Users\User\.anyLogistix\Extensions\extension.jar), we need to restart anyLogistix.

For example, the sample Microsoft Excel workbook--8 SIM Distribution Network inside 4 Walls Models—embeds additional parameters into the distribution centers' activities:

#	Name		Туре		Location	Initially Ope	ened	Inclusion	Туре	Capacity	Сара	city Unit	Interests, ratio	p Aggr	egate Orders	Additional Param
		T		T	Τ		T		T	T		Ŧ		T	Υ	Υ
1	DC Prague		ExtendedDC	v	Prague 🔻			Include	v	34	m³	v	0.1	C)	Additional parame
2	DC Berlin		ExtendedDC	v	Berlin 🔻			Include	v	34	m ³	v	0.1	0		Additional parame
											Г					
												Numb	er of controllers		10	
												Numb	er of transferers		10	
												Numb	er of unloaders		10	
												Numb	er of loaders		10	
												Numb	er of acceptors		10	
												Numb	er of forklifts		10	
												Pallet	minimum loadin	g time, mir	10.0	
												Pallet	maximum loadir	ng time, mir	15.0	
												Mont	nl <mark>y c</mark> ost per staff	unit, \$	1000.0	
															ОК	Cancel

You can watch the distribution center operation in the simulation run by clicking the **distribution center** icon (Figures 88-89).

		Show input tubics
Start date: End date: 01.01.2017 •	Wholesale Warehouse	
Configure statistics		
	Utilizading zone Recepton zone Placement zone Storage	

Figure 88: Embedded AnyLogic model in the anyLogistix: 2D view.

▷ □ x1		Show input tables
Start date: End date:	Wholesale Wareho	USE Map 2D Logic
01.01.2017 • 01.01.2018 •	Resources	
	St gene O sense St generation Model parameters C generationage	
	C generalization C generaliza	
	C paratetarin C paratetarin C paratetarin C paratetarin	
	O manufactures	

Figure 89: Embedded AnyLogic model in the anyLogistix: process logic view.

The mutual, multi-facted extensions of AnyLogic and anyLogistix include the following issues:

- Customized supply chain model based on anyLogistix scenario data
- Additional data sources such as an external database, other files or Internet sources
- Data pre/post processing
- External solvers
- Your own optimization algorithms
- Heuristics
- Custom statistics
- Results: New anyLogistix scenarios (like GFA and NetOpt)

You can use these extensions with several anyLogistix elements, including **DC**, **Fac-tory** or **Customer**. You can customize sourcing, inventory and transportation policies as well as the decision-making logic that takes factors such as shipment times, shipment grouping, source selection logic or route selection logic in account. You can also create custom experiments.

Impact of Transportation Policy

You use the **Vehicle Types** and **Paths** tables to manage transportation policy. In the **Vehicle Types** table, you can set the transportation mode, capacity and speed. The **Paths** table allows you to set up FTL or LTL policy, transportation costs and time computation schemes, minimum load and order aggregation parameters.

You can based your transportation cost computations on four rules:

- Weight x volume x distance
- Distance-based
- Fixed delivery costs
- Weight-based costs

The transportation time can be fixed or determined automatically based on real routes and transportation speed.

Experiment

In their next executive meeting, Davis, Marina, and Cheng review their options. Their goal is to change the transportation policy in a way that helps improve their supply chain's performance.

While Cheng has noticed the capacity utilization of lorries is very low (25%), there are ways to improve it. For example, the company might decide to change their schedule from daily deliveries to a delivery every four days based on the FTL policy. However, this would imply an order quantity of at least 200 units, an amount that exceeds the maximum storage capacity of 113 units. Davis tells the others a short-term capacity extension like this is impossible.

Cheng wants to try another option: replace the lorries that have a capacity of 20 m³ with lorries that have a capacity of 7 m³. This would reduce transportation costs from

\$1 for km and m³ to \$0.5 for km and m³. Afterward, they change the lead time from distribution centers to the customers to [0.7; 0.9]. Figure 90 and Table 13 display their results:



Figure 90: Financial and customer performance for changed transportation capacity.

KPIs	Initial Supply Chain	New Inven- tory Control Policy	New Inventory Control Policy + New Transporta- tion Policy
Financial distribution center perfor- mance:			
Carrying cost	117.33	100.04	100.04
Opportunity cost	8 002.63	8 000.88	8 000.88
Profit	63,552,968.6	63,559,914.79	65,246,617.35
Revenue	98,550,000.0	98,550,000.0	98,550,000.0
Total cost	34,997,031.4	34,990,085.21	33,303,382.65
Transportation cost	5,787,314.07	5,786,785.17	4,100,082.61
Customer performance:			
Maximum lead time, days	2.03	2.1	1
Min-Max Service level, %	10-100	1-100	100
Current backlog orders	0	0	0
Customer delayed orders	812.0	845.0	0

Table 13: KPI comparison

Customer in-time orders	1372.0	1339.0	2190.0
Customer orders arrived	2182.0	2180.0	2190.0
Operational performance:			
Maximum capacity usage in the supply chain, m ³	67.8	63.0	63.0
Maximum inventory in the supply chain, units	378.0	330.0	330.0

Results Analysis

Table 9 shows us total profit has increased. This is evidence of the transportation capacity utilization impact on the supply chain costs.

Finally, Davis wants to estimate the effect of reducing lead time from two days to one day since this would increase supply chain competitiveness and might result in a sales increase. Reducing the lead time from two days to one day would likely result in lower inventories (good for Marina!) but higher transportation costs (a problem for Cheng!).

They change **Expected lead time** in the **Demand** table to **1** day, lead time from distribution centers to the customers to [0.6; 0.8], and transportation costs from the distribution centers to the customers to \$0.02.

Figure 91 and Table 14 display the simulation's results:



Figure 91: Financial and customer performance.

Table 14: KPI Compa	arison
---------------------	--------

КРІ	Initial Supply	New Inventory	Lead Time =
	Chain	Control Policy	1 Day
Financial distribution center perfor- mance:			

Carrying cost	117.33	100.04	100.04
Opportunity cost	8 002.63	8 000.88	8,000.88
Profit	63,552,968.6	63,559,914.79	66,865,851.81
Revenue	98,550,000.0	98,550,000.0	98,550,000.0
Total cost	34,997,031.4	34,990,085.21	31,684,148.19
Transportation cost	5,787,314.07	5,786,785.17	2,480,848.15
Customer performance:			
Maximum lead time, days	2.03	2.1	0.90
Min-Max Service level, %	10-100	1-100	100
Current backlog orders	0	0	0
Customer delayed orders	812.0	845.0	2
Customer in-time orders	1372.0	1339.0	2188.0
Customer orders arrived	2182.0	2180.0	2190.0
Operational performance:			
Maximum capacity usage in the sup- ply chain, m ³	67.8	63.0	63.0
Maximum inventory in the supply chain, units	378.0	330.0	630.0

By comparing the results, we can see the reduced lead time has increased supply chain profit. It also improves inventory efficiency, order fulfilment rates and service levels, measures which can all strengthen the company's competitive position.

Chapter 3. Simulation with Production Factories and Sourcing Policies: Four-Stage Supply Chain

Our Learning Objectives

Our learning objectives for this chapter are to:

- 1. Gain insight into the impact of production and sourcing policies on supply chain and logistics performance;
- 2. Develop the anyLogistix skills needed to create four-stage supply chain models, perform experiments and measure performance;
- 3. Understand trade-offs in single vs dual sourcing strategies.

Theoretical background

Before you decide on a supply chain design, you should analyze additional factors, including (Ivanov et al. 2019): production cost, use of available resources, focus on core competencies, cost restructuring, time-to-market, risk sharing, know-how sharing, quality issues, flexibility, and taxes.

By reducing your supplier base, you can order larger volumes from one supplier (single sourcing strategy) with the goal of generating volume bundling (supply chain) effects.

However, your dependence on a single supplier may be too high a risk. Recent disruptions have forced supply chain managers to rethink this lean sourcing strategy. In 2011, tsunamis and floods in Japan and Thailand affected many suppliers based in these countries. Many factories did not operate for months.

With this in mind, you may want to work with a second or third supplier who can provide a part or module. This supplier strategy—typically called dual sourcing—might even grow to be a multiple sourcing strategy which better balances the global flows of material and reduces risk.

The discussion above raises some critical issues that we need to consider before we commit to a single, dual, or multiple sourcing strategy. These include volume, product variety, demand uncertainty, lead time importance, disruption and other risks, transportation costs, manufacturing complexity, coordination complexity, and post-sale issues.

Single Sourcing Advantages

Some common advantages of single sourcing are:

- Long-term agreements,
- Price stability,
- The opportunity to include Suppliers in the product development process at a very early stage,
- Low transactional costs,
- Supply chain effects.

Single Sourcing Disadvantages

Single sourcing also has several shortcomings:

- Inefficient price policy,
- Lead time, quality, and service issues,
- Lack of collaboration with many suppliers.

For *global sourcing*, items of high volume, steady demand, and low transportation costs are preferable. However, the different *chances and risks* associated with costs, service, quality, and sustainability should be part of the analysis.

- Costs: labor, taxes, transportation, insurance, transshipment, duties, and transactions.
- Quality: bill-of-materials, quality control, after-sales service, and certifications.
- Service: on-time delivery, responsiveness, flexibility, technical equipment, image and reliability.
- Sustainability: political, economic, and social issues.

Global sourcing offers many advantages, including access to the broadest available range of suppliers. At the same time, the work required to establish relationships with global vendors or partners is higher, and might even include certain language skills.

Global sourcing also requires time for traveling to suppliers and transporting goods. Topics such as currency risks, political stability, and different cultures, norms and standards are important considerations as well.

Production Factories

Case Study: Smartphone Supply Chain

WHC is a supply chain for smartphone production and distribution (Figure 93).

The smartphone assembly process that takes place at the Chinese factory requires one display and two chips. The Chinese supplier delivers their displays by truck and the Taiwanese supplier delivers their chips by ferry.

The factory delivers the smartphones by air to the distribution center in the U.S. From there, the distribution center ships them by air to the customers. The factory and distribution center are running Min-Max inventory control policy at a 1% interest rate.



Figure 93: WHC supply chain

We need to analyze two demand scenarios: a positive and a negative market for smartphones.

Assessment Questions:

- What strategies—production, distribution, sourcing and transportation—does this case study use?
- What other inventory control policies do you know?

Supply Chain Design

Multi-stage Supply Chain Design

In Figure 94, we start a new scenario and set up the supply chain design to match Figure 93.



Figure 94: Supply chain design.

We'll first rename the default Suppliers and Customers by their locations (**Supplier China**, **Supplier Taiwan**, **US**, **Brazil**, **South Africa**, **Italy** and **India**) and then rename Site 1 to **DC** and Site 2 to **Factory**.

Transportation, Sourcing and Inventory Policy

Afterward our renaming is complete, we then define the following model elements (Figures 95-100):

- products
- demand and lead time
- vehicle types
- sourcing policy
- the paths
- inventory control policy
| # | Name | Unit | | Selling Price | | Cost | | Cost Uni | it |
|---|------------|------|----------|---------------|---|------|---|----------|----------|
| | | T | T | | т | | т | | т |
| 1 | Smartphone | pcs | ∇ | 600 | | 200 | | USD | T |
| 2 | Display | pcs | ∇ | 30 | | 10 | | USD | v |
| 3 | Chip | pcs | v | 20 | | 5 | | USD | ∇ |

Figure 95: Products.

#	Product	Amou	nt from Ur	it from		Amount to	Unit to	
		т	T	T	T	T		T.
1	Smartphone	▼ 1	pc	5 =		0.001	m³	Ŧ
2	Display	∞ 1	pc	5 =		0.0005	m ³	∇
3	Chip	▼ 1	pc	5 =		0.000001	m³	T

Figure 96: Measurement unit conversions.

#	Name	Capacity		Capacity Unit		Speed		Speed Unit		
		r i i i i i i i i i i i i i i i i i i i	т		т		т		Ŧ	
1	Airplane	40		m³	V	800.0		km/h		Ŧ
2	Truck	20		m³	T	50.0		km/h		v
3	Ship	2,000		m³	v	50.0		km/h		Ŧ
4	Ferry	2,000		m ³	V	50.0		km/h		v

Figure 97: Vehicle types.

#	Delivery Destin	at	Product		Туре	Parameters		Sources		Time Period		Inclusion Type
	Filter	T.	Filter	т	Filter Y	Filter	т	Filter		Filter	т	Filter
1	Factory	Ŧ	Display	Ŧ	Closest (Fixed So.	 No parameters	;	Supplier China	Ŧ	(All periods)	Ŧ	Include
2	Factory	v	Chip	Ŧ	Closest (Fixed So.	 No parameters	;	Supplier Taiwan	v	(All periods)	Ŧ	Include
3	DC	Ŧ	Smartphone	Ŧ	Closest (Fixed So.	 No parameters	;	Factory	Ŧ	(All periods)	Ŧ	Include
4	(All customers)	v	Smartphone	Ŧ	Closest (Fixed So.	 No parameters	;	DC	v	(All periods)	Ŧ	Include

Figure 98: Sourcing policy.

#	From		То		Cost Calculation	Cost Calculation	 Curre		Distance	Transp	Time	Straight	Vehicle	Transport
	Filter		Filter	T	Filter T	Filter T	Filter		Filter Y	Filter Y	Filter T	Filter Y	Filter Y	Filter
1	Supplier China	Ŧ	Facto	y -	Distance-based 🔻	0.5 * distance + 0	 USD 🔻 ()	km 🔹	0	day 🦷	\bigcirc	Truck 🔻	LTL
2	Supplier Taiwa	n 🔻	Facto	ry ≖	Distance-based 🔻	0.8 * distance + 0	 USD 🔻 🛛)	km 🔹	0	day 🦷	\bigcirc	Ferry 🔹	LTL
3	Factory	Ŧ	DC	Ŧ	Product&distanc*	0.01 * product (m	 USD 🔻 ()	km 💌	2	day 🦷		Airplan	LTL
4	DC	∇	(All lo	ca.▼	Product&distanc▼	0.01 * product (m	 USD 🔻 🛛)	km 🔹	2	day 🦷		Airplan	LTL

Figure 99: Paths.

#	Facility		Product		Policy Type		Policy Parameters	Initial Stock, units	Periodic Check
	Filter	Т	Filter	т	Filter	т	Filter T	Filter T	Filter
1	DC	Ŧ	Smartphone	Ŧ	Min-max policy	Ŧ	s=20, S=50	40	\bigcirc
2	Factory	Ŧ	Smartphone	∇	Min-max policy	∇	s=30, S=60	40	\bigcirc
3	Factory	Ŧ	Chip	Ŧ	Unlimited inventory	Ŧ	Unlimited	N/A	\bigcirc
4	Factory	∇	Display	v	Unlimited inventory	∇	Unlimited	N/A	\bigcirc

Figure 100: Inventory control policy.

Since our objective is to compare two scenarios with different customer demands, we rename our scenario to **Four-Stage supply chain (Optimistic scenario)**, copy it and name the copy **Four-Stage supply chain (Pessimistic scenario)**. We'll define the demand for both scenarios in the following way (Figure 101-102):

#	Iustomer		Product		Demand	Ту	Parameters	Time Period				Ехр	Tim	Backo
	liter	T	Filter	т	Filter	T	Filter T	Filter	Т			Fily	Filty	Filter
1	US	∇	Smartphone	Ŧ	Periodic	d▼	Order interval=10, Quantity=35	(All periods)	∇	0	Ŧ	30	day≖	Not a
2	Brazil	∇	Smartphone	∇	Periodic	d •	Order interval=10, Quantity=15	(All periods)	∇	0	$\overline{\mathbf{v}}$	30	day≖	Not a
3	South Africa	Ŧ	Smartphone	Ŧ	Periodic	d▼	Order interval=10, Quantity=10	(All periods)	Ŧ	0	Ŧ	30	day≖	Not a
4	Italy	∇	Smartphone	T	Periodic	d •	Order interval=10, Quantity=10	(All periods)	v	0	Ŧ	30	day≖	Not a
5	India	v	Smartphone	v	Periodic	d •	Order interval=10, Quantity=30	(All periods)	v	0	Ŧ	30	day≖	Not a

Figure 101: The optimistic scenario for positive market development.

#	Eustomer		Product		Deman	d Ty	Parameters		Time Period				Ехр	Tim	Backo
	ilter	т	Filter	т	Filter	т	Filter	т	Filter	т			Fil y	Filty	Filter
1	US	Ŧ	Smartphone	Ŧ	Periodi	c d •	Order interval=10, Quantity=	=7	(All periods)	Ŧ	0		30	day≖	Not a
2	Brazil	Ŧ	Smartphone	∇	Periodi	c d •	Order interval=10, Quantity=	=3	(All periods)	Ŧ	0	Ŧ	30	day≖	Not a
3	South Africa	Ŧ	Smartphone	Ŧ	Periodi	c d 🔻	Order interval=10, Quantity=	=2	(All periods)	Ŧ	0	Ŧ	30	day≖	Not a
4	Italy	Ŧ	Smartphone	v	Periodi	c d •	Order interval=10, Quantity=	=2	(All periods)	Ŧ	0	v	30	day≖	Not a
5	India	Ŧ	Smartphone	Ŧ	Periodi	c d ▼	Order interval=10, Quantity=	=6	(All periods)	Ŧ	0	Ŧ	30	day≖	Not a

Figure 102: The pessimistic scenario for negative market development.

Production Policy and Bill of Materials (BOM)

Because our example has a factory and two suppliers, we need to define the parameters for BOM (bill-of-material) and the Production policy (Figures 103-104):

#	Name		End Product		Quantity		Co-products		Components	
	Filter	т	Filter	т	Filter	т	Filter	T.	Filter	т
1	BOM 1		Smartphone	Ŧ	1		0		[Display:1.0, Chip:2.0]	

Figure 103: BOM (bill-of-materials).

#	Site		Product		Туре		Parameters		BOM	Produc	tion Cost	Currer	ncy	CO2 per produ	ict	Time F
	Filter	T.	Filter	т	Filter	т	Filter	т	Filter Y	Filter	т	Filter T		Filter	T.	Filter
1	Facto	ory 🔻	Smartpho	one 🔻	Simple make	pol. •	Time = 0.01 (d	lay)	BOM 1 -	50		USD	w	0		(All pe

Figure 104: Production policy.

Production and Sales Batches

You can use the main menus—**Production Batch** and **Sales Batch**—to set up production and sales batches as additional parameters. For simplicity, we will not consider these options in this example. For more information about these options, see Chapter 4, Sect. 6 "Bullwhip Effect".

AS-IS Simulation

Experiment Preparation and KPI Dashboard

Note: A good modeler tends to modify the existing models for similar problem statements instead of creating models from scratch each time.

Because we chose **pcs** as our product unit, we need to change the value in the **Product statistics unit** field. We do this by changing **"Product statistics unit"** to **pcs** which is **m**³ by default as shown in Figure 105.

vroject					
ature Request					
		×1			
Data 📀	Experiment duration:	•			
Simulation experiment	All periods		-		
Variation experiment	Start date:	1/ 1/19			
Comparison experiment	End date:	12/31/19			
Safety stock estimation					
Risk analysis experiment	Random seed: 0				
Custom experiment	Finances statistics un	it: USD	-		
External tables	Product statistics unit	t: Type to filter	•		
	Time statistics unit:	ncs			
	Distance statistics un	it. m ³			
		ft ³			
Transportation Cost, Revenue, Producti 🞯 🕞 t	ELT Service Level by	Pro	리 [그]	Lead Time	
Statistics name Value Unit		∿6 Ib		2	
	1.5			1.5	
	1			1	
	0.5			0.5	
	0.5			0.5	
	0	150 200 250 2		0	
< []	► 0 30 100	Days	500 500	0 30 100 15	Days

Figure 105: Product statistic unit.

We'll create a KPI dashboard for our example:

Financial and customer performance:

- Cost of Capital, Production cost, Profit, Revenue, Total cost, Transportation cost (table)
- ELT service level by orders (line)
- Lead-time (line)

Operational performance:

- Peak capacity (line)
- Available inventory (line)

Production and Sourcing:

- Production cost, Transportation cost (table, "Object" show by item)
- Demand (Orders Backlog), Demand Placed (Dropped Orders) by Customer, Demand Placed (Orders) by Customer, Fulfillment (Late Orders), Fulfillment Received (Orders On-time), Fulfillment Received (Orders) by Customer, Products Produced

Experimental Result for Pessimistic Scenario

The simulation provides the following results for the pessimistic scenario with low demand (Figures 106-108).

Financial and customer performance	Trans	portation Cost,	Revenue, Proc	I⊞i®(ြ	t	ELT	Ser	vice	Lev	el by	Produ	ucts	Ξ.	H 🚳 🛛	6 🖸	Lead	Tim	e				=	-	60
Operational performance		Statistics name	Value	Unit	Â	4																		-
Production and Sourcing						1	.5									8								
i roddedorr arid Sour enig	1	Cost of Capital	0.0	USD			-									6	-							
Add new tab	2	Production Cost	36,500.0	USD	Ξ	1	1																	
	3	Profit	395,352.7	USD			-									4	1							
	4	Revenue	432,000.0	USD		U 1										2								
	5	Total Cost	36,647.3	USD		6	1									0	1							_
	6	Transportation	147.3	USD	-		Ó	5	0	100	150	200	250	300	366	-	0	50	100	150	200	250	300	366
	•			•							D	ays									ays			

Figure 106: Financial and customer performance.



Figure 107: Operational performance.



Figure 108: Production and sourcing performance.

Why is the **Available inventory** histogram blank? To address this issue, we need to open the **Inventory** table and update our settings.

Experimental Result for Optimistic Scenario

The simulation provides the following results for the optimistic scenario with high demand (Figure 109 to Figure 111).



Figure 109: Financial and customer performance.



Figure 110: Operational performance.

Compare the data in the **Available inventory** histogram with our previous results.

Financial and customer performance	Trans	portation Cost, l	Production (o: 🕂 🚳 🗖 🕻	Dema	and (Orders Bad	klog), Deman	d⊞;® ⊡		
Operational performance		Statistics name	Object	Value			Statistics name	Value	Unit	
Production and Sourcing										
	1	Production Cost	Factory	90,750.0		1	Demand (Orde	0.0	Order	
Add new tab	2	Transportation	DC	107.41		2	Demand Place	109.0	Order	=
	3	Transportation	Factory	196.38		3	Demand Place	180.0	Order	
						4	Fulfillment Rec	71.0	Order	
		5	Fulfillment Rec	71.0	Order					
						6	Products Prod	1,815.0	pcs	Ŧ
	٠	III		•		•		III	•	

Figure 111: Production and sourcing performance.

Result Analysis

Table 15 shows the KPI from the pessimistic and optimistic scenarios.

КРІ	Pessimistic Scenario	Optimistic Scenario		
Financial and customer performance:				
Opportunity cost, \$	0.0	0.0		
Production cost, \$	36 500.0	90 750.0		
Profit, \$	395 352.7	979 946.2		
Revenue, \$	432 000.0	1 071 000.0		
Total cost, \$	36 647.3	91 053.8		
Transportation cost (distribution center), \$	69.62	107.41		
Transportation cost (Factory), \$	77.8	196.38		
Service level, %	100%	100%		
Lead time, days	10	4		
Operational performance:				
Maximum capacity usage in the supply chain, pcs	50	50		
Maximum inventory in the supply chain (distribution center), pcs	50	50		
Maximum inventory in the supply chain (Factory), pcs	60	60		
Production and sourcing performance:				

Current backlog orders	0	0
Customer delayed orders	0	0
Customer dropped orders	0	109.0
Customer in-time orders	180.0	71.0
Customer orders	720.0	180.0
Customer orders arrived	180.0	71.0
Produced, pcs	730.0	1815.0

In Table 15, we can see higher demand has led to increased supply chain profit. At the same time, order fulfilment rates have fallen. This analysis shows the supply chain design's limits and provides evidence the company will need to redesign their supply chain if they believe the optimistic scenario is realistic.

Sourcing Policies

Our Case Study: Extended Supply Chain for Smartphones

WHC's supply chain manager suggests we analyze two options for improving the supply chain performance for a positive market development:

Option	Fixed Costs					
Increase distribution center capacity and imply new Min- Max values 100-200 at distribution center and 120-240 at factory in the inventory control policy	\$10,000					
Build a second distribution center in China and imply Dual Sourcing	\$50,000					

Improvement Action: Single Distribution Center - Increased Capacity

Experimental Result

The simulation provides the following results for the optimistic scenario with high demand and supply chain redesign in the **single distribution center-increased capacity** option (Figures 112-114).

Financial and customer performance	Trans	portation Cost,	Revenue, Pr	od⊞i@(ြ	t	ELT Se	rvice	Lev	el by	Orde	rs	E	- 🖾 [5 🖸	Lead	Time	2					- 🚳 [60
Operational performance		Statistics name	Value	Unit	Â																		-
Production and Sourcing						1.5-									8	1							
0	1	Cost of Capital	0.0	USD											6								
Add new tab	2	Production Cost	198,000.0	USD	Ξ																		
	3	Profit	1,961,240.54	USD		0.5									4	-							
	4	Revenue	2,160,000.0	USD		0.5-									2								
	5	Total Cost	198,759.46	USD		0									0	<u>]</u> .,							
	6	Transportation	759.46	USD	Ŧ	C) 5	0	100	150	200	250	300	366	-	ò	50	100	150	200	250	300	366
	٠	4 III +								D	ays								D	ays			

Figure 112: Financial and customer performance.



Figure 113: Operational performance.

Financial and customer performance	Transportation Cost, Production Cost						Demand (Orders Backlog), Products⊞c@ଖြ							
Operational performance		Statistics name	Object	Value			Statistics name	Value	Unit					
Production and Sourcing							_							
	1	Production Cost	Factory	198,000.0	Ш	1	Demand (Orde	0.0	Order					
Add new tab	2	Transportation	DC	348.09		2	Demand Place	180.0	Order					
	3	Transportation	Factory	411.37		3	Fulfillment Rec	180.0	Order					
						4	Fulfillment Rec	180.0	Order					
						5	Products Prod	3,960.0	pcs					
	4					•		III	•					

Figure 114: Production and sourcing performance.

Result Analysis

Table 16 shows us the redesigned supply chain's impact on the KPI.

Table	16:	KPI	comparison
			oompanoon

КРІ	Optimistic Scenario AS-IS Supply Chain Design	Optimistic Scenario Redesign "single distribution center - increased capacity"				
Financial and customer performance:						
Opportunity cost, \$	0.0	0.0				
Production cost, \$	90 750.0	198 000.0				
Profit, \$	979 946.2	1 961 240.54				
Revenue, \$	1 071 000.0	2 160 000.0				
Total cost, \$	91 053.8	198 759.46				
Transportation cost (distribution cen- ter), \$	107.41	348.09				
Transportation cost (Factory), \$	196.38	411.37				
Service level, %	100%	100%				
Lead time, days	4	10				
Operational performance:						

Maximum capacity usage in the supply chain, pcs	50	200
Maximum inventory in the supply chain (distribution center), pcs	50	200
Maximum inventory in the supply chain (Factory), pcs	60	240
Production and sourcing performance:		
Current backlog orders	0	0
Customer delayed orders	0	0
Customer dropped orders	109.0	0
Customer in-time orders	71.0	180.0
Customer orders	180.0	180.0
Customer orders arrived	71.0	180.0
Produced, pcs	1815.0	3 960.0

Table 16 shows us the redesigned supply chain performs far better than the AS-IS supply chain design. Financial, customer, and operational performance have all improved and the WHC can almost double its total profit. The results also point to the maximum capacity the extended distribution center will need (200 pcs) as well as the required production capacity (3,960 units).

Improvement Action: New Distribution Center - Dual Sourcing

Changing the Scenario's Sourcing Policy

To perform an experiment that uses dual sourcing, we need to update our scenario. First, we need to go to **Sourcing** to change the single sourcing policy to multiple source policy for deliveries from the distribution centers to the customers by changing sourcing policy from **"Closest Fixed Source"** to **"Closest Dynamic Sources"**. Do not forget to create the new distribution center in China! (Figure 115).



Add Remove Expand...

#	Delivery Destination		Product		Туре		Parameters		Sources		Time Period	
	Filter	T.	Filter	T	Filter	T	Filter	т	Filter	T.	Filter	T
1	Factory	$\overline{\mathbf{v}}$	Display	∇	Closest (Fixed	So.▼	No parameters	;	Supplier China	$\overline{\mathbf{v}}$	(All periods)	
2	Factory	Ŧ	Chip	T	Closest (Fixed	So.▼	No parameters	;	Supplier Taiwa	n -	(All periods)	
3	DC US	Ŧ	Smartphone	Ŧ	Closest (Fixed	So.▼	No parameters	;	Factory	Ŧ	(All periods)	
4	DC China	Ŧ	Smartphone	v	Closest (Fixed	So. 🔻	No parameters	;	Factory	v	(All periods)	
5	(All customers)	Ŧ	Smartphone	Ŧ	Closest (Dynar	ni▼	No parameters	;	DC US, DC Chi	na 🔻	(All periods)	

Figure 115: Sourcing policy selection.

Second, we set up inventory control parameters (Figure 116).

Inventory [5]	#	Facility		Product		Policy Type		Policy Parameters	Initial Stock, units	Periodic Check
Locations [10]		Filter	T.	Filter	т	Filter	т	Filter T	Filter T	Filter Y
Paths [6]	1	DC US	v	Smartphone	v	Min-max policy	Ŧ	s=20, S=50	40	\bigcirc
Periods [1]	2	Factory	Ŧ	Smartphone	v	Min-max policy	v	s=120, S=240	150	\bigcirc
Production [1] Products [3]	3	Factory	Ŧ	Chip	Ŧ	Unlimited inventory	Ŧ	Unlimited	N/A	\bigcirc
Sourcing [5]	4	Factory	∇	Display	T	Unlimited inventory	T	Unlimited		\bigcirc
Suppliers [2]	5	DC China	Ŧ	Smartphone	V	Min-max policy	Ŧ	s=60, S=120	100	\bigcirc

Figure 116: Inventory control policy.

Third, we consider **\$50,000** as fixed costs for opening the new distribution center in China (Figure 117).

Demand [5]	#	Facility		Expense Type		Value		Currency		Time Unit		Product Unit		Tir
Facility Expenses [1]		Filter	т	Filter	т	Filter	т	Filter	т	Filter	т	Filter	т	Filt
Inventory [5]	1	DC China	Ŧ	Initial cost	Ŧ	50,000		USD	Ŧ					(^

Figure 117: Distribution center/factory settings.

Finally, we add paths to and from the new distribution center in China (Figure 118).

Locations [10]	#	From		То	Cost Calculation	Cost Calculation	 Curre		Distance	Transp	Time	Straight	Vehicle	Trans
Paths [6]		Filter Y		Filter Y	Filter T	Filter T	Filter		Filter Y	Filter				
Periods [1]	1	Supplier China	Ŧ	Factory 🔻	Distance-based 🔻	0.5 * distance + 0	 USD 🔻	0	km 💌	0	day 🤻	\bigcirc	Truck 🔻	LTL
Production [1]	2	Supplier Taiwar	n v	Factory *	Distance-based 🔻	0.8 * distance + 0	 USD .	0	km .	0	day 🔻	\bigcirc	Ferry 🔹	LTL
Sourcing [5]	3	Factory	Ŧ	DC US 🔻	Product&distanc*	0.01 * product (m	 USD 🔻	0	km -	2	day 🤟		Airplan	LTL
Suppliers [2]	4	DC US	Ŧ	(All loca.⊤	Product&distanc*	0.01 * product (m	 USD 🔻	0	km	0	day 🦷		Airplan	LTL
Unit Conversions [3]	5	Factory	Ŧ	DC Chin 🔻	Product&distanc*	0.005 * product (USD 🔻	0	km 🔻	0	day 🤻	\bigcirc	Truck 🔻	LTL
Vehicle Types [4]	6	DC China	Ŧ	(All loca. 🔻	Product&distanc*	0.005 * product (USD 🔻	0	km	0	day 🦷		Airplan	LTL

Figure 118: Transportation policy.

Note: Inventory control policies immediately interact with production policy. Production is controlled by parameters of inventory policies.

Experimental Result

The simulation provides the results for the following optimistic scenario with high demand and supply chain redesign in the **new distribution center – dual sourcing** option (Figures 119-122).



Figure 119: Dual sourcing experiment.



Figure 120: Financial and customer performance.



Figure 121: Operational performance

Financial and customer perfor	Trans	portation Cost, l	Production (Cost 🕂 🕲 🖆 🗋	Demand (Orders Backlog), Products P 🗄 🦉 👘 🗔					
Operational performance		Statistics name	Object	Value			Statistics name	Value	Unit	
Production and Sourcing			F .	100.050.0				1.0	0.1	
Add new tab	2	Transportation	DC China	61.76		2	Demand Placed (Dropped Demand Placed (Orders)	1.0	Order	
	3	Transportation	DC US	107.41		3	Fulfillment Received (Ord	179.0	Order	
	4	Transportation	Factory	199.89		4	Fulfillment Received (Ord	179.0	Order	
						5	Products Produced	3,605.0	pcs	
	• III • •						III		Þ	

Figure 122: Production and sourcing performance

Result Analysis

Table 17 shows the redesigned supply chain's impact on the KPI.

КРІ	Optimistic Sce- nario AS-IS Supply	Optimistic Sce- nario Supply Chain Re-	Optimistic Scenario Supply Chain
	Chain Design	design "single distribu-	Redesign "new distribu-
		tion center - in- creased capacity"	tion center – dual sourcing"
Financial and customer perfor- mance:			
Opportunity cost, \$	0.0	0.0	0.0
Production cost, \$	90 750.0	198 000.0	180 250.0
Profit, \$	979 946.2	1 961 240.54	1 970 380.94
Revenue, \$	1 071 000.0	2 160 000.0	2 151 000.0
Total cost, \$	91 053.8	198 759.46	180 619.06
Transportation cost (distribution center US), \$	107.41	348.09	107.41
Transportation cost (distribution center China), \$	-	-	61.76

			1
Transportation cost (Factory), \$	196.38	411.37	199.89
Service level, %	100%	100%	100%
Lead time, days	4	10	2.09
Operational performance:			
Maximum capacity usage in the supply chain, pcs	50	200	170
Maximum inventory in the sup- ply chain (distribution center US), pcs	50	200	50
Maximum inventory in the sup- ply chain (distribution center China), pcs	-	-	120
Maximum inventory in the sup- ply chain (Factory), pcs	60	240	240
Production and sourcing perfor- mance:			
Current backlog orders	0	0	0
Customer delayed orders	0	0	0
Customer dropped orders	109.0	0	1.0
Customer in-time orders	71.0	180.0	179.0
Customer orders	180.0	180.0	180.0
Customer orders arrived	71.0	180.0	179.0
Produced, pcs	1815.0	3 960.0	3 605.0

Table 17 shows us the redesigned supply chain performs much better than the AS-IS supply chain design and the first supply chain redesign option. Financial, customer and operational performance have all improved, and the WHC can double its total profit compared to the first supply chain redesign option.

The results are also evidence of the maximum distribution center capacity that the new distribution center in China (170 m^3) needs as well as the production capacity (3,605 units). For a more detailed analysis, you need to include warehousing costs for the second distribution center in China.

Comparison to New Distribution Center – Single Sourcing

To estimate whether a dual sourcing policy will perform better than a single sourcing policy, we simulate the same example but with single sourcing policy. The U.S.-based distribution center ships to customers in the U.S. and Brazil, and the China-based distribution center ships to all other customers (Figure 123).

DCs and Factories [3]	#	Delivery Destir	nat	Product		Туре		Parameters	Sources		Time Period		Inclusion Ty
Demand [5]		Filter	Ŧ.	Filter	т	Filter Y		Filter Y	Filter	r.	Filter	т	Filter
Facility Expenses [1]	1	Factory	Ŧ	Display	Ŧ	Closest (Fixed So		No parameters	Supplier China	Ŧ	(All periods)	v	Include
Inventory [5]	2	Factory	~	Chin	~	Closest (Eived So	-	No parameters	Supplier Taiwan		(All periods)	~	Include
Locations [10]	2	ractory		Chip		Closest (Lixed So	•	No parameters	Supplier raiwai		(All periods)		include
Paths [6]	3	DC US	Ŧ	Smartphone	Ŧ	Closest (Fixed So		No parameters	Factory	Ŧ	(All periods)	V	Include
Periods [1]	4	DC China	∇	Smartphone	v	Closest (Fixed So		No parameters	Factory	Ŧ	(All periods)	V	Include
Production [1]	5	Brazil	Ŧ	Smartphone	Ŧ	Closest (Fixed So		No parameters	DC US	Ŧ	(All periods)	Ŧ	Include
Products [3]	6	India	Ŧ	Smartphone	Ŧ	Closest (Fixed So		No parameters	DC China	Ŧ	(All periods)	V	Include
Sourcing [9]	7	Italy	Ŧ	Smartphone	v	Closest (Fixed So		No parameters	DC China	Ŧ	(All periods)	v	Include
Suppliers [2]													
Unit Conversions [3]	8	South Africa	v.	Smartphone	v	Closest (Fixed So	• * .	No parameters	DC China		(All periods)	V	Include
Vehicle Types [4]	9	US	Ŧ	Smartphone	Ŧ	Closest (Fixed So		No parameters	DC US	Ŧ	(All periods)	Ŧ	Include

Figure 123: A supply chain design that uses a single sourcing policy with a second distribution center.

The simulation provides the following results for the optimistic scenario with high demand and supply chain redesign in the **new distribution center – single sourcing** option (Figure 124).



Figure 124: Supply chain performance.

Table 18 displays the results.

 Table 18: KPI comparison.

КРІ	Optimistic	Optimistic	Optimistic	
	Scenario	Scenario	Scenario	
	Supply Chain	Supply Chain	Supply Chain	
	Redesign	Redesign	Redesign	

	"single distribution center - increased capacity"	"new distribu- tion center – dual sourcing"	"new distribu- tion center – single sourc- ing"
Financial and customer per- formance:			
Opportunity cost, \$	0.0	0.0	0.0
Production cost, \$	198 000.0	180 250.0	180 250.0
Profit, \$	1 961 240.54	1 970 380.94	1 970 380.94
Revenue, \$	2 160 000.0	2 151 000.0	2 151 000.0
Total cost, \$	198 759.46	180 619.06	180 619.06
Transportation cost (distribu- tion center US), \$	348.09	107.41	107.41
Transportation cost (distribu- tion center China), \$	-	61.76	61.76
Transportation cost (Fac- tory), \$	411.37	199.89	199.89
Service level, %	100%	100%	100%
Lead time, days	10	2.09	2.09
Operational performance:			
Maximum capacity usage in the supply chain, pcs	200	170	170
Maximum inventory in the supply chain (distribution center US), pcs	200	50	50
Maximum inventory in the supply chain (distribution center China), pcs	-	120	120
Maximum inventory in the supply chain (Factory), pcs	240	240	240
Production and sourcing per- formance:			
Current backlog orders	0	0	0
Customer delayed orders	0	0	0
Customer dropped orders	0	1.0	1.0

Customer in-time orders	180.0	179.0	179.0
Customer orders	180.0	180.0	180.0
Customer orders arrived	180.0	179.0	179.0
Produced, pcs	3 960.0	3 605.0	3 605.0

Table 18 shows us the major impact of building a new distribution center is lower lead time. The SXC design with a new distribution center allows us to achieve the highest total profit with single and dual sourcing policy.

Chapter 4. Risk Management in Supply Chains

Our Learning Objectives

Our learning objectives for this chapter are to:

- 1. Develop analytical and management skills to analyze bullwhip and ripple effects in the supply chain;
- 2. Develop technical skills on batching, ordering rules and events;
- 3. Performing variation, comparison, and risk analysis experiments in AnyLogistix;
- 4. Understand major trade-offs in supply chain risk management.

Theoretical Background

Operational and disruption risks: Bullwhip effect and Ripple effect

Risk is a measure of the set of possible (negative) outcomes from a single rational decision and their probabilistic values. Supply chain risk management has become one of the most important topics in practice over the last two decades. This paper is devoted to risk management in the supply chain and the power of simulation to help supply chain managers make decisions regarding operational and disruption risks. In supply chain design and planning, we need to take uncertainty and risk into account as we develop problem statements and decision-oriented solutions. Recent literature suggests we need to consider recurrent or *operational* risks and *disruptive* risks (Dolgui et al. 2018, Ivanov 2018).

Risks in supply chains appear at different times and have different impacts on performance. High-frequency-low-impact disruptions are considered by the bullwhip-effect and refer to demand and lead-time fluctuations. The bullwhip effect considers weekly/daily demand and lead-time fluctuations as primary drivers of the supply chain changes which take place at the parametric level and can be eliminated in a short-term perspective. In light of low-frequency-high-impact disruptions, the ripple effect has also been identified as an important consideration (Ivanov et al. 2014).

In the last two decades, considerable advancements have been achieved in research regarding the mitigation of inventory and production shortages and the response to demand fluctuations. In particular, the *bullwhip-effect* in a supply chain subject to *ran-domness uncertainty* has been extensively studied with the help of stochastic and simulation models.

In recent years, the research community has also begun to investigate severe supply chain disruptions with long-term impacts that can be caused, for example, by natural disasters, political conflicts, terrorism, maritime piracy, economic crises, destruction of information systems, or transport infrastructure failures. When changes in the supply chain occur at the structural level as a result of natural and man-made disasters and recovery may take mid- and long-term periods of time with a significant impact on output performance, such as annual revenues, we refer to this as the ripple effect. In this context, supply chain disruption management is a critical capability which helps to create cost-efficient supply chain protection and facilitates the implementation of appropriate actions to recover from supply chain disruptions and performance.

The ripple effect, which deals with low-frequency-high-impact *disruption* or *exceptional risk*, is the inverse of the bullwhip effect, which considers for low-frequency-high-impact risks, which are *operational* and *recurrent*. Ivanov et al. (2014) were the first to explore the term in depth and define it as resulting "from disruption propagation of an initial disruption towards other SC stages in the supply, production, and distribution networks". The ripple effect often quickly follows a singular disruption and consequences worsen with each new propagation (Dolgui et al. 2018, Ivanov 2018).

Let us consider in detail the different levels according to which the ripple effect in the supply chain can be investigated with the help of simulation research methodology.

Structural dynamics level

Randomness in disruptions. The first stage is to decide how to model the disruptions. Realistic estimations are important here in regard to the frequency and duration of disruptions. One possible option is to work with homogenous or heterogeneous probabilities of disruptions at different supply chain elements. The second option is to perform a preliminary analysis and to derive the most critical elements in the supply chain in regard to the ripple effect's impact on supply chain performance. For these critical elements, random or scheduled disruption events can be modelled and the duration of the events actuated according to a probability distribution.

Randomness in recovery. The ripple effect's impact on supply chain performance depends both on the severity of disruptions and the speed and scale of recovery actions. Recovery can be modelled in two basic ways. The simplest is to schedule different periods for capacity restoration and assign recovery costs such that the quickest recovery implies the highest recovery cost. The second is to program individual recovery policies and define the rules of recovery policy activation depending on the occurrence time, expected duration, and the severity of the disruption in regard to both local disturbances and ripple effect propagation and impact on supply chain performance.

Operational parameter dynamics level

Inventory, supply, production and transportation dynamics are major supply chain processes which are influenced by disruptions and recoveries and which, in turn, influence supply chain behavior and ripple effect severity. At this stage, inventory control policies, back-ordering rules, production batching and scheduling algorithms as well as shipment rules and policies need to be defined and balanced with each other for both normal and disrupted modes. Some preliminary analysis may be helpful in this area in regard to safety stocks, reorder points, etc.

Performance impact dynamics level

The direct impact of the ripple effect is reflected in the changes of key performance indicators (KPI). Revenue, sales, service level, fill rate, and costs are typically considered in this setting. A number of issues need to be addressed in this area. The first decision whether planned performance should be fully recovered or changes to KPI targets accepted. The second decision is whether the planned KPI targets should be recovered as soon as possible or at the end of the planning horizon. The final decision concerns how to aggregate the individual performance impacts of the ripple effect at different nodes and arcs in the network.

Simulation and optimization applications to supply chain risk management

Simulation and optimization are two dominant techniques in supply chain risk management. With the help of optimization and simulation, current research generates new

knowledge about the influence of disruption propagation on supply chain output performance while considering disruption location, duration, and propagation and recovery policies.

Optimization models produce notable insights for managers and can be applied where the probability of disruption can be roughly estimated. Optimization studies on ripple effect analysis apply linear or non-linear mathematical programming approaches using mixed-integer programs. Using parametric variations, these models allow analysis of the impact of disruptions on supply chain performance. The optimization problem statements with multiple products and many periods consider inventory, backordering, and available capacity levels in settings with *redundancies*, such as backup suppliers, reserved capacity, and risk mitigation inventory, that satisfy demand at higher prices without the disrupted facility. Non-linear optimization models have been applied to develop a resilient supply chain topology that is able to recover from and react quickly to disruptions.

Naturally, simulation is used to study disruption propagation and the ripple effect in the supply chain, and existing studies account for the time and length of disruption in recovery policies. For complex problem settings with situational system behavior changes in time, simulation can be even more powerful than analytical closed form analysis.

Optimization and simulation studies on supply chain dynamics and disruptions differ from each other regarding problem statements, complexities, and analysis objectives. Optimization studies empower decision makers to determine performance impact and resilient supply chain redesign policies within rigorous analytical solutions. These studies consider a large variety of parameters, variables, and objectives. However, in many cases simulation can enlarge the scope of a ripple effect investigation.

In optimization studies, performance impact analysis has typically been performed for disrupted elements while assuming that other elements are not affected by that disruption and continue operation in the planned mode. Optimization studies typically reduce real complexity to obtain feasible solutions in a reasonable time. By nature, randomness and time-related factors of disruptions and recovery actions are difficult to represent in closed forms of mathematical equations.

Since ripple effect analysis includes both dynamic and static parametrical sets, the next objective of this study is to identify recommendations on the preferable applications of simulation and optimization methods. A rich diversity of knowledge has been developed for the integration of optimization and simulation methods for managing supply chain disruptions and the ripple effect. However, analysis of the research reviewed shows that knowledge and findings are diversified, but still fragmented and contextually-limited across the literature. Thus, this section aims to explore how combinations of optimization and simulation can enhance decision-making in the age of risk analytics.

Ivanov et al. (2018) identified several problem classes and datasets for which optimization, simulation, and hybrid optimization-simulation methods can be recommended. The following classification have been obtained (Figure 125).



Figure 125: Three problem classes in the ripple effect analysis

Let us consider these three classes of ripple effect analysis in detail.

Problem class 1. Static ripple effect analysis

The models in the problem class allow computation of the performance impact of disruption and recommendation of a resilient supply chain design based on aggregate location and flow data subject to cost minimization or profit maximization. This problem class considers the following dataset:

Parameters

- Possible site locations and connections (nodes and paths) with back-ups
- Discrete and limited number of time periods
- Deterministic or stochastic demand in periods
- Production, storage, and shipment capacities in periods
- Lead time and service levels
- Operational costs

Variables

- Location opening or closure
- Beginning and ending inventory in periods
- Production, shipment, setup, holding, delay, lost sales, fixed, processing, ordering, backordering quantities in periods

Performance impact: service level, costs, lost sales at the end of planning horizon

Network optimization has typically been used for this class. These models are done on the supply chain design level and assist analysis of the impact of disruptions on supply chain performance by deactivating some structural elements, changing some operational parameters (e.g., capacity), and observing the resulting changes on costs or sales. This analysis is helpful at the strategic decision-making level. At the same time, these models do not take into account the dynamics of inventory, sourcing, shipment, and production control policies.

Problem class 2. Dynamic ripple effect analysis

The models in the problem class allow supply chain behavior to be analyzed over time, computation of the performance impact of the disruption, and recommendation of a resilient supply chain design based on detailed and real time data and control policies subject to a variety of financial, customer, and operational performance indicators. In addition to the more detailed data from the Class 1 dataset, this problem class considers additional *logical* and *randomness constraints*, such as randomness in disruptions, inventory, production, sourcing, and shipment control policies, and gradual capacity degradation and recovery. For problems in this class, simulation has been dominantly applied. Since simulation studies on the ripple effect deal with time-dependent parameters, duration of recovery measures, and capacity degradation and recovery, they have earned an important place in academic research. Simulation has the advantage that it can extend the handling of the complex problem settings in Class 1 with situational behavior changes in the system over time.

Problem class 3. Dynamic ripple effect analysis with recovery considerations

The models in this problem class extend Classes 1 and 2 through recovery policy considerations. Independent of proactive or reactive policy domination, optimization and simulation techniques can mutually enhance each other. For problems in this class, a combination of network optimization and simulation (e.g., simulation runs over optimization results) is recommended. An integrated optimization-simulation framework with consideration of disruption risks and ripple effect is shown in Figure 126. More specifically, two problems are integrated within the framework. The first problem is network optimization to minimize total supply chain cost. The second problem is dynamic analysis of ordering, production, inventory, and sourcing control policies using simulation.



Figure 126: Integrated simulation-optimization modeling of resilient supply chain

According to Figure 126, the first step is to set and solve a multi-period, multi-stage network optimization problem. The second step is to set and experimentally run simulations to investigate the dynamics of the aggregate flows found in step 1.

Severe disruptions may ripple quickly through global supply chains and cause significant losses in revenue, sales, service level and total profits. These risks are a challenge for industries that face the *ripple effect* that arises from vulnerability, instability and disruptions in supply chains (Ivanov et al. 2014).

We can talk about ripple effect in a supply chain if a disruption at a supplier or a transportation link spreads to other parts of the supply chain. Unlike the well-known bullwhip effect that considers high-frequency-low-impact *operational risks*, the ripple effect studies low-frequency-high-impact *disruptive risks* (Table 20).

Feature	Ripple Effect	Bullwhip Effect
Risks	Disruptions (for example, an explosion)	Operational (for example, a de- mand fluctuation)
Affected areas	Structures and critical parameters (such as supplier unavailability or lost sales)	Operational parameters such as lead-time and inventory
Recovery	Middle- and long-term; significant coor- dination efforts and investments	Short-term coordination to balance demand and supply
Decreased performance	Output performance such as annual sales or profits	Current performance such as stock-out/overage costs

	Table 20): Bullw	/hip effe	ct and r	ipple (effect.
--	----------	----------	-----------	----------	---------	---------

Ripple effect describes the impact of a disruption on supply chain performance, disruption propagation, and disruption-based scope of changes in the supply chain structures and parameters (Ivanov 2017). The ripple effect's scope and its impact on economic performance depends on the amount in reserve (for example, redundancies like inventory or capacity buffers), flexibility in products and processes, disruption duration, and speed and scale of recovery measures.

The ripple effect is a phenomenon of disruption propagations in the supply chain and their impact on output supply chain performance (for example, sales, on-time delivery and total profit). If a disruption occurs in the supply chain, three questions are important:

- What is the disruption's impact on operational and financial performance?
- What parts of the supply chain are affected by the disruption (that is, what is the scope of disruption propagation)?
- Is stabilization or recovery needed? If yes, what changes are necessary? When are those changes necessary?

Two basic approaches to hedging supply chain against the negative impacts of disruptions – *proactive* and *reactive*. A proactive approach creates certain protections and takes into account possible perturbations during the supply chain design. A reactive approach aims to adjust supply chain processes and structures in the presence of unexpected events.

It is natural to use *simulation* to study the disruption propagations and ripple effect in the supply chain considering time and length of disruptions and recovery policies.

Bullwhip Effect in the Supply Chain: Our Case-Study

We consider a supply chain for beer production and distribution made up of a supplier, a brewery, a distribution center and a customer (Figure 127).



information flow

on flow material flow

Figure 127: Supply chain structure.

The customer demand (in units) fluctuates and is distributed over 36 days (Table 19).

1-5	6-10	11-15	16-20	21-25	26-30	31-35	36
4	4	9	7	11	14	8	9
4	4	7	8	9	8	11	
4	10	8	6	4	9	7	
2	11	6	10	11	6	9	
5	7	10	7	9	9	10	

 Table 19: Demand distribution by periods

Experiment and Bullwhip Effect Analysis

Supply Chain Design and Policies

First, we create a new scenario (BWE) and set up the locations (Figure 128).



Figure 128: Our scenario's supply chain locations.

Our next step is to create a new product (**Beer**) and a new vehicle (**Truck**), and set up demand (**historic demand**), inventory control policy (**Min**=5; M**ax**=20), and sourcing policy and production time (Figures 129-136).

#	Name	Unit	Selling Price	Cost	Cost Unit	
		T	T	T	T	т
1	Beer	DCS	▼ 2	1	USD	~

 #
 Product
 Amount from
 Unit from
 Amount to
 Unit to

 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •
 •

Figure 130: Unit Conversions.

Figure 129: Product.

#	Name	Capacity	Capacity l	Jnit Speed	Speed Unit	
		т	T	T	T	т
1	Truck	6	m³	▼ 50.0	km/h	

Figure 131: Vehicle Type.

#	From		То	Cost Calculation	Cost C	CO2	Curre		Dista	Transp	Time	Straight	Vehicle	Transportation P.		Min
	Filter	т	Filter Y	Filter Y	Filter Y	Filter	Filter		Filtey	Filter Y	Filter T	Filter Y	Filter Y	Filter Y		Filter
1	Supplier 1	v	Site 1 🔹	Fixed delivery 🔻	0	0	USD 🔻	0	km 💌	3	day 🤻		Truck 🔻	LTL	Ŧ	0
2	Site 1	∇	Site 2 🔹	Fixed delivery 🔻	0	0	USD 🔻	0	km 💌	2	day 🔻		Truck 🔻	LTL	Ŧ	0
3	Site 2	∇	Custom.*	Fixed delivery 🔻	0	0	USD 🔻	0	km 💌	1	day 🔻		Truck 🔻	LTL	Ŧ	0

Figure 132: Transportation policy(Paths).

#	Delivery Destin	at	Product		Туре		Parameters		Sources		Time Period		Inclusion Typ	e
	Filter	T	Filter	т	Filter	T	Filter	T	Filter	т	Filter	т	Filter	т
1	Customer 1	∇	Beer	$\overline{\mathbf{v}}$	Closest (Fixed S	io. •	No parameters		Site 2	∇	(All periods)	Ŧ	Include	Ŧ
2	Site 2	∇	Beer	∇	Closest (Fixed S	io	No parameters		Site 1	∇	(All periods)	v	Include	∇
3	Site 1	Ŧ	Beer	Ŧ	Closest (Fixed S	o	No parameters		Supplier 1	Ŧ	(All periods)	Ŧ	Include	Ŧ

Figure 133: Sourcing policy.

#	Site	Product	Туре	Parameters	BOM	Production Cost	Currency	CO2 per product	Time Period	
	Filter T	Filter T	Filter Y	Filter T	Filter T	Filter T	Filter Y	Filter T	Filter	Т
1	Site 1 🔹	Beer	Simple make pol. 🔻	Time = 2.0 (day)	·	0	USD 💌	0	(All periods)	ч

Figure 134: Production policy.

#	Facility		Product		Policy Type		Policy Parameters	Initial Stock, u	nits	Periodic Chec	k	Per
	Filter	T.	Filter	т	Filter	т	Filter T	Filter	т	Filter	т	Filter
1	(All sites)	Ŧ	Beer	Ŧ	Min-max policy	∇	s=5, S=20	12		\bigcirc		1

Figure 135: Inventory control policy.

#	Customer		Product			Demar	nd Ty	Parameters				Time Period				Exp	Tim	Backorder Policy
		Y			T		T	Filter			T		T			Fil y	Filty	Filter Y
1	Customer 1	v	Beer		Ŧ	Histori	ic de.▼	total q=277				(All periods)	v	0	v	2	day▼	Allowed total
					Add	Re	move				-							
				#	Date			Quantity										
					Filter		T	Filter	T									
				1	6/19/1	9 2:07	PM	4										
				2	6/20/1	9 2:07	PM	4										
				3	6/21/1	9 2:07	PM	4										
				4	6/22/1	9 2:07	PM	2										
				5	6/23/1	9 2:07	PM	5										
				6	6/24/1	9 2:07	PM	4										
				7	6/25/1	9 2:07	PM	4										
								OK		Cancel								

Figure 136: Demand data.

Note *backordering* is allowed in this case.

KPI Dashboard

For bullwhip effect analysis, we design the following two-part KPI dashboard (Figures 137 and 139).



Figure 137: KPI dashboard for bullwhip-effect analysis.

The **Demand Received(Products)** / **Demand Placed (Products) by Site** diagrams will display the quantities of incoming and outgoing deliveries. The program's computation of the variation of incoming and outgoing deliveries allows us to compute the BWE (bullwhip-effect) index as shown in Figure 138 (based on Heizer and Render 2014).



Figure 138: BWE computation

The **Products bullwhip effect** diagram will use the BWE index. If the BWE measure is:

- > 1 Variance amplification is present
- = 1 No amplification is present
- < 1 Smoothing or dampening is occurring



Figure 139: Dashboard with customer and financial KPI.

Experiments and Result Analysis

We start a new simulation experiment for the data described in the case study. You'll find our results in Figures 140-142.



Figure 140: Customer and financial KPI.



Figure 141: KPI dashboard for bullwhip-effect analysis.



Figure 142: A detailed view of bullwhip-effect analysis.

We can see two things in Figure 140: our revenue was \$54 and our already-low service level is decreasing. The one to seven-day lead time for some orders is increasing both the number of delayed products and the backlog. We can see the production speed is very low compared to the incoming customer orders. Moreover, Figures 141 and 142 show us the supply chain does not display a bullwhip effect. The variability of delivered quantities is decreasing.

Note: The Products bullwhip effect diagram is cumulative.

The simulation shows our supply chain has two major problems: our inventory is too low and our production time is too long. We'll use the following parameters to conduct the next experiment:

- Production time is changed from 2 days to 0.1 day;
- Min-Max levels are changed from 5-20 to 20-40.

Figures 143-144 display our results:



Figure 143: Customer and financial KPI.



Figure 144: KPI dashboard for bullwhip-effect analysis.

Figure 143 shows us we received a revenue of more than \$500 (compared to \$54 in the initial supply chain), our service level is 100% and our lead time is 1 day. This results in 100% on-time delivered products and no backlog: we can see production speed is aligned with the incoming customer orders.

Moreover, Figure 144 shows the supply chain does not display a bullwhip effect. The variability of delivered quantities is decreasing. By comparing the results from the two experiments, you can see the second setting has reduced the BWE.

Batching and Ordering Rules

Knowing production, sales and transportation quantities can be batched, we'll review how to set up batching and ordering rules and analyze their effect on the bullwhip effect.

Transportation Batches

To aggregate transportation orders to a batch, we use the **Paths** table to set up the amount of time or a minimum load (Figure 145).

#	From		То		Cost Calc	Cost	CO2	Curren	су	D	Distan	Tran	Time	Straight	Vehicle	Trans	Min L	Aggre	Aggregation Peri
	Filter	T.	Filter	Ŧ.	Filter Y	Filter	Filter	Filter	T.	Y.	Filter Y	Filt y	Filter	Filter T					
1	Supplier 1	Ŧ	Site 1	Ŧ	Fixed de. •	0	0	USD	Ŧ	0	km 🔻	3	day 🤻		Truck 🔻	LTL v	0	\bigcirc	1
2	Site 1	V	Site 2	∇	Fixed de. –	0	0	USD	T	0	km =	2	day 🤻		Truck 🔻	LTL v	0		5
3	Site 2	v	Customer	1 =	Fixed de. 🔻	0	0	USD	v	0	km	1	day 🔻		Truck 🔻	LTL -	0	\bigcirc	1

Figure 145: Transportation order aggregation

In Figure 145, we used the **Aggregation Period** column to set a five-day aggregation period for shipments from the factory to the distribution center. This means our simulation will batch five days of shipments. As an alternative, we could have used a batching rule that set the minimum load of trucks. As an example, we could enter 0.6 to set the minimum truck capacity to 60%. (cf. Sect. 1.6.3).

Sales and Production Batches

We need to set up the batch sizes in **Sales Batch** and **Production Batch**, respectively (Figures 146-147) to batch sales and production orders.



Figure 146: Setting sales batch sizes.



Figure 147: Setting production batch sizes.

In Figure 146, we set up a sales batch with a size of 5 units and a size step (that is, the amount the batch can be increased) of 5 units. In Figure 147, we set up a production batch with a size of 10 units and a size step of 0.

Our production batch function uses the following rule:

- Inventory policy for finished goods warehouse tells how much to order (Q)
- If **Production batch** > Q, then nothing is produced
- If **Production batch** < Q, then the factory produces the closest number of products using the policies we defined for the batch but not more than Q.

Example 1: Batch: 100; Q=90 → Nothing produced

Example 2: Batch: 100, Size step: 100, Q: 290 \rightarrow factory will produce 200 and the rest 90 will be added to the next order

Ordering Rules

We use the Ordering rules table to set the batch size requirements (Figure 148).

#	Destination	Product	Rule	Limit, units	
		T	T	Т	r.
1	Customer 1	▼ Beer	 Can Increase 	▼ 5	
2	Customer 1	▼ Beer	 Can Decrease 	▼ 5	
3	(All sites)	▼ Beer	 Can Increase 	▼ 5	
4	(All sites)	 Beer 	 Can Decrease 	v 5	

Figure 148: Ordering rules.

- Destination defines the product destination
- Product defines the product
- Rule allows to choose an ordering rule

Can Increase – allows an increase in order size up to the number in the **Limit** column *Can Decrease* – allows a decrease in order size up to the number in the **Limit** column

• **Limit, units** – the number of units within the order size can be adjusted In our example, we allow five-unit increases and decreases in batch size.

Impact of Batching and Ordering Rules on Bullwhip Effect

In this section, we'll perform a simulation experiment that uses the batching and ordering rules we described above. First, we aggregate transportation orders for five days.

Note: We increased the transportation quantity, but we also need to increase the inventory control policy's MAX-Level. If we do not, an insufficient warehouse capacity will stop our simulation experiment. We should also increase the MIN-level to account for the increased replenishment interval.

We change the inventory control policy parameters from 20-40 to 50-100. Figures 149 and 150 display our results:



Figure 149: KPI dashboard for bullwhip effect analysis.



Figure 150: Customer and financial KPI.

Figure 150 shows us we received more than \$500 of revenue and our service level is very low. With our lead time unequally distributed between 1 and 9 days, we can see the transportation batch rule is not aligned with the incoming customer orders, an issue which leads to a backlog and a reduced service level.

Moreover, Figure 149 shows the bullwhip effect in the supply chain started on day 10. The variability of delivered quantities increases from day 10 because the quantities of incoming products that arrive at the distribution center exceed the outgoing deliveries.

This experiment shows us batching can lead to bullwhip effect. But what will happen if we increase our maximum stock level from 100 to 200? Figures 151-152 display our simulation's results.



Figure 151: Customer and financial KPI.



Figure 152: KPI dashboard for bullwhip-effect analysis.

Figure 151 shows us our revenue hasn't changed and our service level is low. The lead time is unequally distributed between 1 and 13 days, which results in an increasing number of delayed products and a backlog. Our transportation batch and inventory control rules--that are not aligned with the incoming customer orders--has led to a backlog and a lower service level.

However, Figure 151 also shows us the bullwhip effect has reduced. The variability of incoming products to the distribution center is balanced with outgoing deliveries. This experiment show us an inventory increase leads to a reduced bullwhip effect.

Finally, we perform simulation experiment using sales and production batching and ordering (cf. Figures 146-148). There are no transportation batches and inventory MIN-MAX levels are 20-40, respectively. We copy the **BWE** scnenario and use the new **Copy of BWE** scenario for this simulation. Figures 153-154 show the results.



Figure 153: KPI dashboard for bullwhip-effect analysis.



Figure 154: Customer and financial KPI.

Figure 154 shows us we received less than \$500 of revenue and our service level is low. With lead time between 1 and 6 days, we can see our production speed aligns with the incoming six orders and our supply chain does not have a bullwhip effect. The variability of delivered quantities is decreasing.

140

Comparison Experiment

A convenient way to compare the KPI and statistics of experiments is the **Comparison** experiment that allows us to compare supply chain structures.

To perform a comparison, we need to select scenarios for our comparison and use the **Configure statistics** table to activate the respective KPI. Our comparison of the experiments (cf. Figures 143-144 and 152-154) gives us the following results (Figures 155-156).

Data 🗸	Use replications:
Simulation experiment \sim	Replications per iteration: 10
Statistics	Number of threads to use:
Variation experiment	Select scenarios to compare:
Comparison experiment	Copy of Copy 2 of SIM Distributio
Safety stock estimation	15. Four-Stage SC (Pessi
Risk analysis experiment	16. Four-Stage SC (Optimi 17. Four-Stage SC (Optimi
Custom experiment	18. Four-Stage SC (Optimi
External tables	19. Four-Stage SC (Optimi
	✓ 20. BWE
	Finances statistics unit: USD 🔻
	Product statistics unit: m ³ v
	Time statistics unit: day 🔹
	Distance statistics unit: km 🔻
	🔅 Configure statistics

Figure 155: Selecting supply chain scenarios for our comparison experiment.

#	Enabled	Name	Value type		Filters		Туре
	Filter Y	Filter Y	Filter	Υ.	Filter	т	Filter
1		Bullwhip Effect by Product	Ratio		0		\bigcirc
2		ELT Service Level by Products	Ratio		0		
3		Revenue	Finances		0		\bigcirc
4	\bigcirc	Account Payable	Cash to Serve		0		
5	\bigcirc	Account Receivable	Cash to Serve		0		
6	\bigcirc	Available Inventory	Products		0		\bigcirc
7	\bigcirc	Available Inventory Including	Products		0		
8	\bigcirc	Available Inventory in Produ	Products		0		
9	\bigcirc	Available Staff (DC with Stora	Other		0		\bigcirc
10	\bigcirc	Average Cost per Item	Finances		0		
_							



	Iteration	Description		Bullwhip Effect by Pro	Revenue			
				mean		mean		mean
	Filter Y	Filter	т	Filter	т	Filter	т	Filter
1	Iteration 1	21. Copy of BWE		1		0.31		554
2	Iteration 2	20. BWE		1		1		554

Figure 157: A comparison for three KPI.

Figure 157 shows us the Comparison experiment is a useful tool for comparing the KPIs from different scenarios without running full simulations. In this case, we see batching (the **Copy of BWE** scenario) leads to a service level reduction from 100% to 31%.

Ripple Effect in the Supply Chain

Case Study: A Distribution Center Stops Working for a Month

The goal of this case study is to show you how you can use anyLogistix to perform a disruption risk analysis.

Consider the smartphone supply chain described in Sect. 5.1-5.2 and Figure 93. A fire disrupts a U.S.-based distribution center and prevents it from making or accepting deliveries during the one-month recovery time. The supply chain manager needs to estimate the disruption's impact on the supply chain performance for the following KPI:

- Products received (incoming orders)
- Products delivered (outgoing orders)
- Expected magnitude (that is, lost sales)
- Customer service level

Afterward, the supply chain manager needs to select the most efficient proactive and reactive strategies. He or she can use two proactive strategies: an inventory increase in the supply chain and a backup distribution center or two reactive strategies: fast and expensive distribution center recovery and slow and efficient distribution center recovery.

Events

We change the inventory policy at distribution center to s=100, S=200 and then use the **Event** option (Figure 158) to create a disruption in the supply chain simulation model.

🔗 Tany Logistix PLE - Non-commercial use only - New project 💿 🖉 💌											
File Extensions Settings Help Get Support Feature Request											
GFA [1] NO [1] SIM [12] TO	Letind Demuk Republic	7									
15. Four-Stage SC (Pessimistic scen	Data 📀 🔽 🖏 💭 🖓 Rance Romania Kazakhstan Mongola										
16. Four-Stage SC (Optimistic scena	Simulation experiment Control States Control Norda Portugal Control Turkey Turkey Turkey										
17. Four-Stage SC (Optimistic scena	Variation experiment	Japar									
18. Four-Stage SC (Optimistic scena	Comparison experiment Mexico Cuba	Laos Vietnam									
19. Four-Stage SC (Optimistic scena	Guatemala Aduntic Senegal Mai Word Chad Venen Vietnam Ocean Nigeria Ethiopia Ocean										
20. BWE 1	Risk analysis experiment Pacific Colombia Surname Liberia Democratic Kenya Malypia Malypia	0.00									
20. BWE	Custom experiment Peru Brazi brazi indian	Gu									
21. Copy of BWE	External tables Bolivie Mozandogue	7									
Four-Stage SC (Optimistic scenario)	South Africa	Istralia									
	Argentina	: 1									
	South Pacific Ocean Attantio										
- Import Scenario	USE USE USE										
Basic All In use [15]	Add Remove										
BOM [1]	# Name Event Type Parameters Occurrence Type Occurrence Time Trigger Probability										
Customers [5]	Filter Y Filter Y Filter Y Filter Y Filter	Υ.									
DCs and Factories [2]	1 Fire Facility state V Site: DC new state Date V 8/10/17 12:00 AM V 1										
Demand [5]											
Events [2]	2 Full recovery Facility state site: DC, new state Delay (days) 30 Fire 1										

Figure 158: Events as disruptions in the supply chain.

You use the **Events** table to dynamically open and close supply chain sites or change demand:

- **Name** Name of the event
- **Event type** The type of the event, which defines an object's parameter that will change when the event occurs.
- **Parameters** The value that is assigned to the parameter when the event occurs
- Occurrence type The event occurrence type, which defines when the event will occur.
- > Date the event will occur on the specified date
- > Random the period of time, within which the event will occur at random.
- Delay the event occurrence will be delayed for the number of days specified in the Occurrence Time column.
- Occurrence time The event occurrence time, which you set according to the event's Occurrence Type.
- **Trigger** A trigger is a condition that schedules an event. If an event is not triggered, it will not occur.
- **Probability** The probability value (between 0 and 1) of the current event to occur.

Events is a powerful function that allows us to model conditions such as:

- Seasonality
- Closing/opening sites
- Closing/opening paths
- Some paths may be available only during winter time
- Change the demand for a particular customer
- One Event may be triggered by another Event that allows you to model very complex behavior
- We may add their own Event through extension of anyLogistix with AnyLogic

In our case, we created two events. The first event – **Fire** – takes place at a specific time: August 10, 2017. In the **Parameters** column, we switch off the distribution center on this date. The second event – **Full recovery** – switches on the distribution center after a 30-day delay triggered by the first event **Fire**.

Simulation Experiment for Ripple Effect

Let's analyze how the disruption at the distribution center will affect the following KPI:

- Products received (incoming orders)
- Products delivered (outgoing orders)
- Expected magnitude (that is, lost sales)
- Customer service level

First, we run the simulation experiment for the non-disruption case (that is, we set the probabilities in the **Events** tab to **0**), see Figure 159.



Figure 159: Simulation results for the non-disruption case.

We can see the opportunity to receive a profit of \$1,970,240.54 and total revenue of \$2,160,000.0. The service level is 100% and there is no interruption in replenishment and customer-in-time orders.

Second, we perform the simulation experiment for the disruption case (that is, we set the probabilities in the **Events** tab to **1**). see Figure 160.



Figure 160: Simulation results for the disruption case.

Figure 160 displays a profit of \$1,765,302.37 (instead of \$1,968,173.76) and total revenue of \$1,980,000.0 (instead of \$2,160,000.0) due to an interruption in replenishment and customer-in-time orders.
Analysis of Proactive and Reactive Policies

The supply chain manager needs to select the most efficient proactive and reactive strategies. They can opt for proactive strategies such as an inventory increase in the supply chain and a backup distribution center. They can also apply reactive strategies, including a fast and expensive distribution center recovery and a slow and efficient distribution center recovery.

Impact of Inventory Increase

We change the distribution center's inventory policy from s=100, S=200 to s=100, S=400. Figure 161 shows our simulation's results:



Figure 161: Impact of the change to the distribution center's inventory policy from s=100, S=200 to s=100, S=400.

Figure 161 shows the supply chain's performance could not be improved. In fact, higher opportunity costs have reduced our supply chain's performance. We can see inventory increase is sensible downstream but not at this point.

What would happen to the supply chain if the area within the distribution center that accepts incoming deliveries was destroyed? What effect would the inventory increase have if the distribution center's storage and outgoing areas operated normally? How would you simulate this in anyLogistix?

Impact of a Backup Distribution Center

We now add a backup distribution center near the main distribution center. This distribution center isn't part of our normal supply chain, but it's available should the need arise. We define this policy by new events 3 and 4 (Figure 162).

#	Name		Event Type		Parameters		Occurrence Ty	ype		Occurrence Time	Trigger		Probability	
	Filter	т	Filter	т	Filter		Filter	т		Filter T	Filter	Ŧ.	Filter	т
1	Fire		Facility state	Ŧ	Site: DC, new state: Temporarily closed		Date		Ŧ	8/10/17 12:00 AM		Ŧ	1	
2	Full recovery		Facility state	∇	Site: DC, new state: Open		Delay (days)		v	30	Fire	V	1	
3	In back-up DC		Facility state	Ŧ	Site: Back-up DC, new state: Open		Date		Ŧ	8/10/17 12:00 AM	Fire	Ŧ	1	
4	Out back-up D	С	Facility state	∇	Site: Back-up DC, new state: Temporarily clos	5	Date		v	9/10/17 12:00 AM	In back-up DC	V	1	

Figure 162: New events for backup distribution center.

The capacity *flexibility* is costly: the backup distribution center creates initialization costs of \$40,000 (Figure 163).

#	Facility	Expense Type		pense Type Value		Currency			Time Unit	Product Unit	Time Period			
	Filter	т	Filter	т	Filter	т	Filter	T.	Filter	т	Filter	T.	Filter	T
1	Back-up DC	T	Initial cost	Ŧ	40,000		USD	T					(All periods)	

Figure 163: Data for backup distribution center.

We also need to extend the sourcing, inventory and transportation policies for the backup distribution centre (Figures 164-166).

#	Delivery Destinat Product		Туре		Parameters	Sources	Time Period	Inclusion Type	
	Filter		Filter	т	Filter T	Filter T	Filter T	Filter T	Filter T
1	Factory	Ŧ	Display	Ŧ	Closest (Dynami 🔻	No parameters	Supplier China 🔹	(All periods)	 Include
2	Factory	Ŧ	Chip	Ŧ	Closest (Dynami 🔻	No parameters	Supplier Taiwan 🔻	(All periods)	 Include
3	DC	Ŧ	Smartphone	∇	Closest (Dynami 🔻	No parameters	Factory •	(All periods)	 Include
4	(All customers)	Ŧ	Smartphone	Ŧ	Closest (Dynami 🔻	No parameters	DC, Back-up DC 🔻	(All periods)	 Include
5	Back-up DC	Ŧ	Smartphone	v	Closest (Fixed So. 🔻	No parameters	Factory •	(All periods)	 Include

Figure 164: Extended sourcing policy.

#	Facility Product			Policy Type	Policy Parameters	Initial Stock, units	Periodic Check	Period	
	Filter	T.	Filter	т	Filter T	Filter T	Filter T	Filter T	Filter T
1	DC	Ŧ	Smartphone	Ŧ	Min-max policy 🔻	s=100, S=200	150	\bigcirc	1
2	Factory	Ŧ	Smartphone	∇	Min-max policy 🔻	s=30, S=60	40	\bigcirc	1
3	Factory	Ŧ	Chip	Ŧ	Unlimited invent.	Unlimited	N/A	\bigcirc	1
4	Factory	Ŧ	Display	v	Unlimited invent.	Unlimited	N/A	\bigcirc	1
5	Back-up DC	Ŧ	Smartphone	v	Min-max policy 🔻	s=100, S=200	50	\bigcirc	1

Figure 165: Extended inventory policy.

#	From		То		Cost Calc	Cost	CO2	Currency		D	Distan	ı	Tran	Time		Straight	Vehicle	Trans
	Filter T		Filter	r.	Filter Y	Filte	Filter y	Filter T		Y.	Filter T		Filty	Filter Y		Filter T	Filter T	Filter Y
1	Supplier China	v	Factory	Ŧ	Distance. 🔻	0.5 *	0 * di	USD	Ŧ	0	km	Ŧ	0	day	Ŧ	\bigcirc	Truck 🔻	LTL v
2	Supplier Taiwan	v	Factory	Ŧ	Distance.	0.8 *	0 * di	USD	Ŧ	0	km	Ŧ	0	day	∇	\bigcirc	Ferry 🔻	LTL .
3	Factory	Ŧ	DC	Ŧ	Product 🔻	0.01	0 * pr	USD	Ŧ	0	km	Ŧ	2	day	Ŧ		Airpla▼	LTL .
4	DC	Ŧ	(All location	ns.	Product •	0.01	0 * pr	USD	v	0	km	Ŧ	2	day	Ŧ		Airpla	LTL .
5	Back-up DC	Ŧ	(All location	ns▼	Product 🔻	0.01	0 * pr	USD	Ŧ	0	km	Ŧ	2	day	Ŧ		Airpla▼	LTL 🔻
6	Factory	Ŧ	Back-up D	C 🔻	Product •	0.01	0 * pr	USD	v	0	km	Ŧ	2	day	Ŧ		Airpla	LTL .

Figure 166: Extended transportation policy.

Figure 167 shows the simulation results.



Figure 167: The backup distribution center's impact on supply chain performance.

We compare this result with Figure 160. We can see Profit of \$1,942,236.19 (instead of \$1,765,302.37) and total revenue of \$2,160,000.0 (instead of \$1,980,000.0) can be achieved. The service level is 100% and both replenishment and customer-in-time orders are uninterrupted.

The supply chain manager needs to decide if they want to invest in the supply chain. Should they avoid investing to receive the highest possible profit in the case of the disruption-free scenario? Or should they make an investment (that is, invest in the backup distribution center)? If a disruption occurs, this investment would increase profits. But if nothing happens, it would reduce profits.

Impact of Recovery Strategies

Instead of or jointly with proactive actions, we can consider different recovery strategies and analyze their impact on performance. In our example, you can compare two reactive strategies: a fast and expensive distribution center recovery and a slow and efficient distribution center recovery.

Let's assume using the backup distribution center is referred to as the fast and expensive distribution center recovery (Sect. 8.4.2). We'll also assume a recovery in 30 days without any proactive strategy (Sect. 8.3) is referred to as the slow and efficient distribution center recovery. In this case, we follow the discussion about Figure 167 and find we can recommend the fast and expensive distribution center recovery strategy that uses the backup distribution center.

Safety Stock Estimation Experiment

You use the **Safety Stock Estimation experiment** to simulate how much safety stock you need (cf. Figs. 33-35 in "Inventory control" section of theoretical introduction to this Chapter). We select Safety Stock Estimation, the desired service level (98%), and run this experiment for the ripple effect scenario (Fig. 168).

Dat	ta		\bigcirc	Experim	nent duration	:		
Sim	nulation experir	ment	\sim	All per				
9	Statistics			Start da	to:	1/ 1/17		
Var	iation experime	ent		Start ua	ie.	1/ 1/1/		
Cor	mparison exper	iment		End dat	e: 1	2/31/17		
Safe	ety stock estimation	ation	\sim	Number	r of replicatio	ns: 10		
Jun	Result			Number	r of threads to	use: 3		
Diel	k analysis ovno	rimont		Desired	service level	%: 98		
KI2I	k analysis expe	ment						
Cus	stom experimer	nt		Finance	s statistics ur	it: USD		
Exte	ernal tables			Product	statistics uni	t: m ³		
afety	y stock in produ	ict units						
	Statistics name	Object	Pro	duct	Period	Replication	Value	Unit
22	Safety Stock in	Factory	Sm	artphone	Basic period	Replication 1	110.0	Product unit
23	Safety Stock in	Factory	Sm	artphone	Basic period	Replication 2	110.0	Product unit
24	Safety Stock in	Factory	Sm	artphone	Basic period	Replication 3	110.0	Product unit
25	Safety Stock in	Factory	Sm	artphone	Basic period	Replication 4	110.0	Product unit
26	Safety Stock in	Factory	Sm	artphone	Basic period	Replication 5	110.0	Product unit
27	Safety Stock in	Factory	Sm	artphone	Basic period	Replication 6	110.0	Product unit
28	Safety Stock in	Factory	Sm	artnhone	Racic period	Replication 7	110.0	Product unit

Figure 168: Safety stock estimation experiment.

We can observe that for service level of 98%, it is recommended to carry 110 smartphones as safety stock at factory. This number is equal in all the replications. In case of stochastic demand or lead time, different replications would suggest different safety stocks.

The management implications of **Safety Stock Estimation** experiment are multiple. On one hand, different service levels can be analyzed in terms of their influence on the safety stock and inventory costs. On the other hand, the suggested safety stock estimations can be used in multiple simulation runs to analyze the system behavior and adjust the safety stocks if needed. Such an analysis can also be supported by **Variation Experiment**.

Variation Experiment

A simulation experiment runs the model once, but which experiment should you use if you want to do 20 iterations and look at minimums, maximums, means and standard deviations?

Our goal for this section is to show you how to use the **Variation** experiment and how you can use it to address problems. We will create a variation experiment, vary the backup distribution center's initialization costs, and measure the performance impact.

Create New Variation Experiment

We need to complete the following steps to create a variation experiment (Figures 169-170):

- 1. Create the experiment.
- 2. Replications number (anyLogistix's Personal Learning Edition limits you to 10 replications).
- 3. Configure statistics.
- 4. Select parameters to vary and the variation range and step.
- 5. Run the variation experiment.

			1									
Data			Use replications	iteration: 20								
Simu	lation experiment	\sim	Number of three	ads to use: 3								
Varia	tion experiment		Variable parame	eters:								
Comp	parison experime	nt			ι.							
Safet	y stock estimation	\sim			ι.							
Re	sult				In:							
Risk a	inalysis experime	nt			н.	Object type:		v]			
Exter	m experiment				н.	Object:]				
Extern	nar tables				н.	Parameter:	▼ ▼					
			Add Edit	Remove		Variation:						
					н.	Variation paramet	ers:					
			Finances statisti	cs unit: USD v	н.			_				
			Product statistic	s unit: m ³ v	н.		OK	Cancel				
			Time statistics u	nit: day 🔻								
			Distance statisti	cs unit: km 🔻								
			🐯 Configure	e statistics								
#	Enabled T	Name		Value type		Filters		Type				
"	change -	The second		vulue type	_	The second		iype				
	Filter Y		Ť		T		Ť	Filter				
1		Profit		Finances		0						
2	\bigcirc	Account	Payable	Cash to Serve		0						
3	\bigcirc	Account	Receivable	Cash to Serve		0						
4	\bigcirc	Available	e Inventory	Products		0		\bigcirc				
5	\bigcirc	Available	e Inventor	Products		0						
6	\bigcirc	Available	e Inventor	Products		0						
7	\bigcirc	Available	e Staff (DC	Other		0		\bigcirc				

Note: You can filter the **Enabled** column's contents according to the activated statistics by typing **True** in the field below the column name. This helps you find enabled statistics and avoid including unwanted statistics in the experiment results.

Figure 169: KPI selection.

Object type:	Paths	Ψ
Object:	Path: from Factory to DC, vehicle type: Airplane, time period: (All periods)	T
Parameter:	costPerUnit	Ψ.
Variation:	NumberRange	
Variation par Min: 0.01 Max: 0.2	ameters:	
Step: 0.01		
	ОК	Cancel

Figure 170: Variation parameter and range selection.

Performing a Variation Experiment

We run the variation experiment to see the impact of the transportation costs. Figure 171 displays the results.

	Itoution	Description	Profit	•
	iteration	Description	mean	
	Filter T	Filter T	Filter Y	
1	Iteration 1	costPerUnit: 0.01	1,942,236.191	
2	Iteration 2	costPerUnit: 0.02	1,941,941.889	
3	Iteration 3	costPerUnit: 0.03	1,941,647.587	
4	Iteration 4	costPerUnit: 0.04	1,941,353.286	
5	Iteration 5	costPerUnit: 0.05	1,941,058.984	
6	Iteration 6	costPerUnit: 0.06	1,940,764.682	
7	Iteration 7	costPerUnit: 0.07	1,940,470.38	
8	Iteration 8	costPerUnit: 0.08	1,940,176.078	
9	Iteration 9	costPerUnit: 0.09	1,939,881.776	
10	Iteration 10	costPerUnit: 0.1	1,939,587.474	
11	Iteration 11	costPerUnit: 0.11	1,939,293.172	
12	Iteration 12	costPerUnit: 0.12	1,938,998.87	
13	Iteration 13	costPerUnit: 0.13	1,938,704.568	
14	Iteration 14	costPerUnit: 0.14	1,938,410.266	
15	Iteration 15	costPerUnit: 0.15	1,938,115.964	
16	Iteration 16	costPerUnit: 0.16	1,937,821.662	
17	Iteration 17	costPerUnit: 0.17	1,937,527.36	

Figure 171: Variation results

Figure 171 shows a linear relation between the transportation costs and profit.

Risk Analysis Experiment

The **risk analysis** experiment allows the performance impact of supply chain disruptions to be measured. We consider **Four-Stage supply chain (Optimistic scenario)** (see Figure 172). This scenario was used at the beginning of this section (cf. Figure 158 and sub-section Events).

SanyLogistix PLE - Non-commercial use only - Ne	ew project	x
File Extensions Settings Help Get Support	Feature Request	
GFA [1] NO [1] SIM [12] TO	Lean A Market Lean Lean Lean Lean Lean Lean Lean Lean	7
15. Four-Stage SC (Pessimistic scen	Data 👽 🔽 📅 📅 🖓 Gonania Kazakhstan Mongolia	J
16. Four-Stage SC (Optimistic scena	Simulation experiment (a) United States (2) Norda Atlantiko Portugal (2) Turkey Tajikistan	
17. Four-Stage SC (Optimistic scena	Variation experiment	Japa
18. Four-Stage SC (Optimistic scena	Comparison experiment Mexico Cuba Lloya Saud Araba Chda Laos	
19. Four-Stage SC (Optimistic scena	Gustemala Atlantic Senegal Mail regen Chad Verteen Vietnam Safety stock estimation Ocean Nigeria Ethiopia Sel asla	
20. BWE 1	Risk analysis experiment Pacific Colombia Suriname Elberia Democratic Kenya Maleysia Maleysia	
20. BWE	Custom experiment Peru Brazil Brazil Cocean Ocean	G
21. Copy of BWE	External tables Bulvia Mazambigue	
Four-Stage SC (Optimistic scenario)	South Africa	ustralia •
	Argentina	: 1
	South Pacific Ocean Atlantiko N Atlantiko N	•
Import Scenario	USE USE USE	
Basic All In use [15]	Add Remove	
BOM [1]	# Name Event Type Parameters Occurrence Type Occurrence Time Trigger Probability	
Customers [5]	Filter Y Filter Y Filter Y Filter Y Filter	τ.
DCs and Factories [2]	1 Fire Facility state Site: DC new state Date 8/10/17.12:00 AM 1	
Demand [5]	2 Ellesser	
Events [2]	2 Full recovery Facility state Site: DC, new state Delay (days) 30 Fire 1	

Figure 172: Disruption scenario for risk analysis experiment

Create New Risk Analysis Experiment

When creating a new Risk Analysis experiment in the SIM tab, we can define several settings (Figure 173).

🕑		anyLo	gistix PLE - New project			_ O ×
File Extensions Settings Help Get Support						
GFA [1] NO [5] SIM [7] TO						
9. NO (SIM)	Data 🔮	Experiment of	duration:			
2. GFA 1. Results 2	Simulation experiment	All periods	v			
New scenario	Variation experiment	Start date:	End date:			
3. Copy of GFA 1. Results 2 1	Comparison experiment	1/1/17	1/1/18			
12. 8 SIM Distribution Network inside 4 W	Risk analysis experiment	Number of r	eplications: 10			
18. Four-Stage SC (Optimistic scenario, du	Result	Number of t	hreads to use: 7 🔻			
15. Four-Stage SC (Pessimistic scenario)	Custom experiment	Target servic	e level:			
	External tables	Service Lev	el by Products 🔹			
		Failure servi	ce level, %: 96			
		Recovery ser	vice level, %: 98			
		🛞 Config	ure statistics			
		Pre-process	or.			
		The process				
+ New Scenario			Ÿ			
🔶 Import Scenario		Post-process	sor			
Events and Recovery	Events Table	0 G C	Recovery Time	Ø 6	Total Time to Recover	
Total Cost					2	100
Revenue					1.6	80
Profit					9	
Fulfillment Received (Products) by Custo)				U 1.2	
Demand Received (Dropped Products)					ž 0.8	40
Eulfillment Received (Products On-time)					0.4	20
Fulfillment (Late Products)						
					0 0.1 0.2 0.3 0.4 0.5	0.6 0.7 0.8 0.9 1
~						

Figure 173: Preparing a risk analysis experiment

First, we can define the number of replications to be used. Second, failure and recovery service levels can be set.

Performing New Risk Analysis Experiment

Next, we click the red triangle on the top of the screen and run the **Risk Analysis** experiment (Figures 174-177).



Figure 174: Service level impact

SanyLogistix PLE - Non-commercial use only - Ne	w project				-								
File Extensions Settings Help Get Support	Feature Request												
GFA [1] NO [1] SIM [13] TO													
Copy of Copy 2 of SIM Distribution	Data		Experime	nt du	ration:	1							
15. Four-Stage SC (Pessimistic scen	Simulation experi	nent -	∧ All perio										
16. Four-Stage SC (Optimistic scena	Statistics		Start date		1/ 1/17								
17. Four-Stage SC (Optimistic scena	Statistics 2		End date		10/01/17								
18. Four-Stage SC (Optimistic scena	Statistics 3		End date:										
19. Four-Stage SC (Optimistic scena	Variation experim	ent	Number	Number of replications: 10									
20. BWE 1	Comparison expe	Number	of thre	eads to use:									
20. BWE	Safety stock estimation				evel:								
21. Copy of BWE	Risk analysis experiment				by Products								
Four-Stage SC (Optimistic scenario)	Result		Failure se	rvice	level, %: 96								
+ New Scepario	Custom experime	nt	Recovery	servi	ce level, %: 98								
	External tables		Finances	statist	tics unit: USD								
Import Scenario													
Target Service Level	Events Table			Reco	very Time			L) T	otal Time to	o Recove	r		
Events and Recovery	D F F		<u>^</u>		D F F	0.1.1	0.11	^	22				
Total Cost	Replication	Event	Date		Replication	Product	start day	=	315				-80
TOTALCOST	1 Replication 2	Fire	8/10/17 12:00	1	Replication 2	Smartphone	230						⁶⁰ 🔒
Revenue	2 Replication 2	Full recovery	9/9/17 12:00	2	Replication 2	Display	No failure		10				40
Profit	3 Replication 1	Fire	8/10/17 12:00	3	Replication 2	Chip	No failure		5, /				
Eulfillment Received (Products) by		9/9/17 12:00 .	4	Replication 1	Smartphone	230						-20	
Fulfiliment Received (Products) by 5 Replication 4 Fire 8/10			8/10/17 12:00	5	Replication 1	Display	No failure	-	0			+	0
b Replication 4 Full recovery 9/9/				٠	meprication 1	Crip	No failure	-	U 5	10	15 2	.0 25	31.1

Figure 175: Disruption and recovery time for different replications



Figure 176: Profit impact



Figure 177: Delayed products due to disruption (impact on supplier reliability)

Figures 174-177 depict the impact of DC disruption on August 10, 2017 for the period of 30 days on supply chain service level, profit, and supplier reliability. We can observe a decrease in service level and profits (Figures 174 and 176) and an increase in non-fulfilled orders resulting from delayed products (Figure 177).

If we change the probability of disruption (cf. Figure 172) from 1 to say 0.5, different replications in Figure 175 would show different event and recovery times (Figure 178).

153

🤒 anyLogistix PLE - Non-commercial use only - Ne	ew project															
File Extensions Settings Help Get Support	Feature Request															
GFA [1] NO [1] SIM [13] TO				\triangleright												
Copy of Copy 2 of SIM Distribution	Data			Experime	ent du	ration:										
15. Four-Stage SC (Pessimistic scen	Simulation experiment		^	All periods												
16. Four-Stage SC (Optimistic scena	Statistics			/ ii perie												
17. Four-Stage SC (Optimistic scena	Statistics 2			Start date	2:	1/ 1/17										
18. Four-Stage SC (Optimistic scena	Statistics 3		- 12	End date:		12/31/17										
19. Four-Stage SC (Optimistic scena	Variation experiment		- 12	Number	of rep	ications: 10										
20. BWE 1	Comparison exp	eriment	- I.	Number	of thre	ads to use:	3									
20. BWE	Safety stock esti	mation	11	Target se	rvice l	evel:										
21. Copy of BWE	Risk analysis exp	periment	^	Service												
Four-Stage SC (Optimistic scenario)	Result			Failure se	ervice	level, %: 96										
	Result 2			Recoverv	servio	e level. %: 98										
+ New Scenario	Custom experim	ent	11	,												
← Import Scenario	External tables		11	Finances	statist											
Target Service Level	Events Table		1	360	Reco	very Time			🖸 To	tal Tim	ne to	Recove	r	(8 G C
				*					A	29						100
Events and Recovery	Replication	Event	Date			Replication	Product	Start day	=							- 80
Total Cost	1 Replication 2	Fire	8/10/1	7 12:00	1	Replication 1	Smartnhone	No failure	enc	20-						60 0
Revenue	2 Replication 2	Full recovery	9/9/17	7 12:00. ≡	2	Replication 1	Display	No failure	5	- /						1
Brofit	3 Replication 6	Fire	8/10/1	17 12:00	3	Replication 1	Chip	No failure	ä	10						-40
FIOIL	4 Replication 6	Full recovery	9/9/17	7 12:00	4	Replication 2	Smartphone	230		1						- 20
Fulfillment Received (Products) by	5 Replication 8	Fire	8/10/1	17 12:00	5	Replication 2	Display	No failure		0						E.
-	6 Replication 8	Full recovery	9/9/17	7 12:00	6	Replication 2	Chip	No failure	-	0	5	10	15	20	25	31.1
·				,				•								

Figure 178: Disruption and recovery time for different replications with disruption and recovery probability 0.5

As we can see in Figure 178, different replications return different recovery times. This is because the disrupted DC was not restored in 30 days since the probability of this restoration was 0.5. Further analysis may include adding other events at possible times of DC disruption and recovery and assigning different probabilities to these events.

Literature

Chopra S, Meindl P (2015) Supply chain Management. Strategy, planning and operation. 5/e

Dolgui, A., Ivanov, D., Sokolov, B. (2018) Ripple Effect in the Supply Chain: An Analysis and Recent Literature. International Journal of Production Research, 56(1-2), 414-430.

Heizer J., Render B. (2014) Principles of Operations Management, 9/e*, Pearson

Ivanov D. (2016). Operations and Supply chain Simulation with AnyLogic available at www.anylogic.com/books

Ivanov D., Tsipoulanidis A., Supply chainhönberger J. (2017). Global Suppy Chain and Operations Management. Springer, 1st edition.

Ivanov, D., Sokolov, B., Dolgui, A. (2014) The Ripple effect in supply chains: trade-off 'efficiency-flexibility-resilience' in disruption management, International Journal of Production Research, 52:7, 2154-2172.

Ivanov D. (2017) Simulation-based ripple effect modelling in the supply chain. International Journal of Production Research, 55(7), 2083-2101.

Ivanov D., Sokolov B., Pavlov A. (2014) Optimal distribution (re)planning in a centralized multi-stage network under conditions of ripple effect and structure dynamics, *European Journal of Operational Research*, 237(2), 758-770.

Ivanov D., Tsipoulanidis, A., Schönberger, J. (2017) *Global Supply Chain and Operations Management: A decision-oriented introduction into the creation of value*, Springer, ISBN 978-3-319-24217-0.

Ivanov D. (2018). *Structural Dynamics and Resilience in Supply Chain Risk Management*. Springer, New York.

Ivanov D., Dolgui A., Ivanova M., Sokolov B. (2018) Simulation Vs. Optimization Approaches to Ripple Effect Modelling in the Supply Chain. In: Freitag M., Kotzab H., Pannek J. (eds) Dynamics in Logistics. LDIC 2018, Bremen 20-22, 2018. Lecture Notes in Logistics. Springer, Cham, pp. 34-39

Watson, M. (2013) Supply Chain Network Design: Applying Optimization and Analytics to the Global Supply Chain. Upper Saddle River, N.J: FT Press, 2013.

Summary and Discussion Questions

Chapter 1

In Chapter 1, we learned how to create a new supply chain model, design the KPI dashboard, and perform simulation, network optimization and simulation-based optimization experiments.

We learned how to create a scenario and define its customers, products, supply chain facility locations, sourcing and transportation policies. We used the created supply chain model for facility location planning and network optimization tasks. We learned how to apply anyLogistix to green field analysis for single and multiple warehouse locations and different objectives, that is, costs and service distance.

We extended our analysis to network optimization using mathematical programming models. We learned the similarities, differences and application areas of simulation and optimization methods in supply chain design. Using anyLogistix, we reviewed the advantages and disadvantages of different facilities, facility costs, transportation costs and response time.

Finally, we learned how to create new KPI dashboard, collect statistics, prepare and run simulation and network optimization experiments of supply chain design analysis improvement.

Discussion questions:

- Imagine you are selling lithium batteries for electric vehicles. How would you create a scenario for GFA analysis? What parameters do you need? What optimization criteria can you use?
- Now imagine you are responsible for reverse logistics and you need to design the closed-loop supply chain. You need to define optimal number and locations of the collection centers and then analyze the dynamics of the collection processes. How can you use anyLogistix for these decisions?
- If you want to build two distribution centers in the US and use a green field analysis experiment to find the suggested areas, will you get the same results for the following experiment settings?
 - \checkmark Number of distribution centers –2
 - ✓ Service distance 2100 km (data about US: West to East –4200 km, North to South-2500 km)
- What is the difference between Network Optimization and Simulation-based Network Optimization experiments?
- What is the difference between alpha, beta and ELT service levels?
- When does it make sense to use simulation-based network optimization instead of analytical network optimization?
- How can you include capacity limitations in the analysis?

Chapter 2

In Chapter 2, we took several inventory control policies (for example, fixed period or reorder point policies) and transportation policies (for example, FTL – full truck load and LTL – low truck load) into consideration. In practice, inventory control and transportation policies often impact decisions on supply chain design and operations. In this

chapter, we gained skills on impact of inventory control and transportation policies on supply chain and logistics performance.

We created a three-stage supply chain structure, performed experiments and measured performance. Using this model, we learned about the trade-offs among the various inventory control policies, transportation frequencies, and lead times. We also learned how to use AnyLogic to extend anyLogistix.

Discussion Questions:

- You need to increase the frequency of transportation from your suppliers to your distribution center to respond to customer demand changes. How would you model this situation in anyLogistix? What tradeoffs should you consider for inventory control and warehouse capacity?
- How can you use anyLogistix to analyze capacity utilization at your warehouse?
- Imagine we want to ship a product to the US from China. Which experiment should we use to decide which port is the best option?
- Imagine your chief asks you to analyze the impact of current inventory control policy on total supply chain costs. How would you model this in anyLogistix?
- Is there a difference in NO results if you use LTL or FTL transportation policy?
- Is there a difference in NO results if you use incapacitated or capacitated throughputs?
- Let's assume you supply luxury goods and you want to analyze the service level you will be able to provide to your customers with the given supply chain structure. How could you estimate it with anyLogistix?

Chapter 3

In Chapter 3, we considered the effect of different production and sourcing policies. We used anyLogistix to create a four-stage supply chain structure, perform experiments and measure performance. Using this model, we learned about the trade-offs among single and multiple sourcing, production times, transportation frequencies, inventory control policies and lead time. We also learned how to create BOM (bill-of-materials) and how to include soft facts to move from a model-based result to a management decision.

Discussion Questions:

- Imagine increased demand requires you to increase the amount you ship from your factory to your distribution center. How would you model this situation in anyLogistix? What trade-offs should you consider for transportation policy, inventory control and warehouse capacity?
- How can you use anyLogistix to analyze lead time at your customers in dynamics?
- Imagine you want to ship a product to the US from China and from India. How would you decide if single or dual sourcing is more efficient?
- Imagine your manager asks you to analyze the impact of currently used sourcing policy on the lead time. How would you model this situation in anyLogistix?

Chapter 4

In Chapter 4, we considered anyLogistix applications to risk management and control in supply chains. Risks in supply chains are characterized by different frequency and performance impact.

High-frequency-low-impact disruptions are typically considered in light of bullwhip-effect and refer to demand and lead-time fluctuations. Bullwhip effect considers weekly/daily demand and lead-time fluctuations as primary drivers of the changes in the supply chain which occur at the parametric level and can be eliminated in a shortterm perspective. In light of low-frequency-high-impact disruptions, we also considered ripple effect.

We learned how to use anyLogistix to model and quantify bullwhip effect and ripple effect. We developed technical skills on batching, ordering rules and events. Later, we learned how to prepare and run variation and comparison experiments.

Finally, we focused on understanding the major trade-offs in supply chain risk management and their effect on efficiency and resilience. We included proactive and reactive recovery strategies in analysis.

Discussion questions:

- What is the difference between bullwhip effect and ripple effect?
- How can you explain the meaning of the **Products Bullwhip Effect** statistics in anyLogistix?
- Imagine you need to increase the sales batch size because of transportation policy optimization. How might this decision affect other decisions or policies in the supply chain? How can you use anyLogistix to analyze them?
- What does BWE mean? Why does it allow to identify a bullwhip effect?
- What does it mean if BWE = 1?
- Does it make sense to measure BWE for a number of products?
- How does the BWE depend on the inventory control policy?
- Create three scenarios with different demand distributions and use the Comparison experiment to compare them
- What kinds of events can you add to your model?
- Imagine you need to analyze performance impacts of a strike at a transportation company, a fire at a distribution center, and an explosion at a factory. How would you model this in anyLogistix? Which experiments would you use?
- How can you analyze different ways an event may happen?
- If you want to vary the location of a factory how would you do this?
- How do you vary suppliers in sourcing policy?
- How do Variation and Comparison experiments differ?
- Which supply chain parameters can be varied and in what decisions?
- How can you use the Risk Analysis experiment to compare supply chain performance for different probabilities of disruption and recovery events?

Avoiding Typical Conceptual Mistakes

Number	Description	Possible Remedies
1	Your simulation experiment does not start; the supply chain objects are not connected on the map.	You need to define sourcing rules.
2	Your simulation experiment does not start or it starts, but ends quickly.	 Check maximum warehouse or factory capacity Too long production time or processing time Check the assignments of objects and products to groups You need to define Inventory policies need for all sites You need to define Paths for all stages in the supply chain
3	In the network optimization experi- ment, you cannot select some sites for optimization.	In Factory/distribution centers, the Inclu- sion type should be Consider.
4	After an order aggregation in transportation policy, your simula- tion experiment does not run.	Our decision to increase the transportation quantity means we also need to increase the inventory control policy's MAX-Level. If we don't increase the MAX-Level, the insufficient warehouse capacity will stop our simulation experiment. It's also a good idea to increase the MIN-level since the replenishment interval will be in- creased. or— Ensure the aggregation policy is aligned with the inventory control policy's Max value.
5	Your experiment with BOM does not show any activities between the suppliers and the assembly factory.	In Inventory, you need to define the inventory policy for all products of BOM, not only for the final product.
6	You cannot see the experiment's complete results.	Click any other experiment or scenario and then return to your experiment. You should see the complete results.
7	In the experiment's results, you only see transportation costs for the connection between the cus- tomers and distribution center. You don't see costs for the con- nection between the distribution center and factory.	Activate transportation costs for the factory in your experiment's Configure statistics area.

8	In your simulation experiment, time is running but nothing is shipped.	Check demand parameters, backorder policy and initial inventory.
9	Orders are not shipped to custom- ers.	Check LTL and FTL policies and the corre- sponding minimum ratio, aggregation periods as well as product characteristics and trans- portation capacities.
10	Orders are not shipped to customers.	The inventory policies, vehicle types and transportation policies are not compatible. For example, some large vehicles with a LTL policy of min. load 0.8 and an aggregation period of 10 days waste time waiting to load the vehicles. You can fulfill more customer orders by re- ducing the vehicle size and increasing your inventory policy's parameters.
11	In NO experiment, only one itera- tion is shown in the results.	You entered some initial stock for all sites; ALX presumes in this case that these sites need to be included in supply chain design.
12	In NO experiment, transportation costs equals zero even but the goods are delivered.	In Paths, Distance-based policy is selected. This means that transportation costs is com- puted for orders. NO operates in terms of flows. As such, select Product&distance- based policy.

Convenience Hints

In this section, we elaborate useful hints for making data processing in ALX more convenient.

1. If you export a scenario, you need to double click on the right-hand side of the scenario name to select the folder and save the scenario. Then press "OK".



2. To enter the same number in many cells, just select the area of cells and enter the number you want, then click OK.



3. In Network Optimization (NO), you can select either **Compact View** or **Detailed View** to show or hide some columns, e.g., **Min und Max Throughputs**



4. On the map, you can select different views, such as with or without flows and with or without the names of supply chain objects



Appendix 1: Examples of Case Study Problem Statements

Example 1

Our learning objective: students become familiar with model-based decision-making principles in supply chain management on the example of optimization and simulation application to analysis of a real-life location-allocation problem in a global retail supply chain.

Management Problem Statement

Object of Investigation

A global retail company comprises producers of fruits and vegetables and regional distributions centers (distribution center).

Investigation Process

We investigate the process of fruit and vegetable delivery from suppliers to regional distribution centers.

The Problem and its Relationship to the Literature

The products are shipped from suppliers to regional distribution centers directly using LTL policy with an average of 15 pallets per delivery. This causes high coordination complexity, low fleet capacity utilization, higher transportation costs and higher inventory holding costs.

The retail company wants to build central distribution centers between the suppliers and the regional distribution centers (Figure 1).



Figure 1: Initial and planned supply chain design.

The problem is how to determine the number of central distribution centers, their locations, and the allocation of regional distribution center demands to central distribution centers. It is to balance the distribution center capacities, transportation policy, sourcing policy and inventory control policy in the most efficient way subject to a predetermined customer service level.

This problem statement corresponds to the standard location-allocation problem in the literature.

Two scenarios need to be analyzed and compared subject to Figure 1:

- Direct shipments
- Shipments via central distribution centers

In addition, we need to account for future shifts in demand up to 30% to 50% at some regional distribution centers in regard to population growth forecasts and local farmer market development forecasts.

The Goal of Investigation

The goal of our investigation is to increase supply chain efficiency without decreasing the customer service level.

Our Main Decision

The main decision is to determine the number of central distribution centers, their locations, and the allocation of regional distribution centers to central distribution centers. In addition, we need to decide:

- what capacity we should use at the distribution centers
- our fleet size and transportation policy
- our inventory control policy and its parameters
- our sourcing policy
- our resilience policy

Research Question

The main research question is to analyze the impact of supply chain redesign on (i) location-allocation options, (ii) impact of transportation, sourcing, and inventory control policies as well as (iii) future capacity and demand changes on supply chain financial, customer, and operational performance.

Questions to be Answered to Make the Decision

- compare supply chain without central distribution centers and with central distribution centers on supply chain financial, customer and operational performance
- compare different location-allocation variants on supply chain financial, customer and operational performance
- compare the impact of LTL and FTL shipment policies on supply chain financial, customer, and operational performance
- compare inventory control policies on supply chain financial, customer and operational performance
- compare the impact of sourcing policies on supply chain financial, customer and operational performance
- analyze the impact of future demand changes on supply chain financial, customer and operational performance
- analyze the impact of capacity disruption risks on supply chain financial, customer and operational performance

- analyze the impact of distribution center capacity changes on supply chain financial, customer and operational performance

Table 1: KPI to measure the results of investigation.

Financial Distribution Center Performance	Customer Performance
total profit (EBIDTA), \$	Maximum lead time, days
total revenue, \$	Min-Max Service level, %
opportunity costs, \$	OTD (on-time delivery), orders
production costs, \$	Total incoming orders from customers
inventory holding costs, \$	Total outgoing orders to customers
transportation costs at suppliers, \$	Total orders shipped to customers
transportation costs at distribution center, \$	Operational performance:
profit and lost statement, \$	Maximum capacity usage at distribution centers, m ³
total costs at distribution center, \$	Maximum inventory in the supply chain, units

Data Needed to Solve Management Problem

The following data is needed to solve the problem described above:

Table 2: Demand at regional di	istribution centers.
--------------------------------	----------------------

Regional Distribu- tion Center	Forecasted Demand (Pallets per Day)	Initial Inventory (Pallets)
1		
n		

	RDC 1	 	 RDC m
Supplier 1			
Supplier k			

 Table 4: Costs and profits.

Costs and profits	\$
distribution center inbound operating costs	
distribution center outbound operating costs	
Initial costs for building distribution center	
Facility operating costs	
Opportunity costs	
Inventory carrying costs	
Fixed distribution center costs	
Transportation costs	
Sales price	

Table 5: Further estimations.

Parameters	
Lead time	
Transportation mean capacity	
Distribution center capacity	
Expected lead time	

Direct shipment analysis

It is to compute for initial scenario's financial, customer, and operational performance subject to KPI in §1.8 for:

- AS-IS parametric setting
- Changed parametric settings subject future shifts in demand up to 30% to 50% at some regional distribution centers in regard to population growth forecasts and local farmer market development forecasts
- Changed parametric settings subject to severe disruptions in supplier and regional distribution center capacities

Experiment used: Simulation (inventory control policy parameters can be computed analytically prior to simulation)

Central Distribution Center Shipment Analysis

We need to analyze the scenarios with central distribution centers:

- How many central distribution centers should we use?
- Where should we locate the distribution centers?

 How should we allocate regional distribution centers to central distribution centers?

Experiments: Analytical: Green Field Analysis and Network Optimization

- what capacity at the distribution centers should be used
- fleet size and transportation policy
- inventory control policy and its parameters
- sourcing policy
- resilience policy

Experiment: Simulation (inventory control policy parameters can be computed analytically prior to simulation)

Comparing Two Scenarios

You need to compare the financial, customer and operational performance of:

- A supply chain with and without central distribution centers
- Different location-allocation variants
- LTL and FTL shipment policies
- Inventory control policies
- compare the impact of sourcing policies on supply chain financial, customer and operational performance
- analyze the impact of future demand changes on supply chain financial, customer and operational performance
- analyze the impact of capacity disruption risks on supply chain financial, customer and operational performance
- analyze the impact of distribution center capacity changes on supply chain financial, customer and operational performance

Experiments: Comparison and Variation

Project report structure

- 1. Management problem statement (object of investigation, process of investigation, main goal of investigation, decision to be taken, sub-questions to be answered to take the decision, KPI to measure results of investigation)
- 2. Data needed to solve management problem
- 3. Model description (objective function, constraints, parameters, variables; if optimization models: set of equations, if simulation model: process diagrams and themes)
- 4. Description of software
- 5. Implementation in software
- 6. Description of experiments
- 7. Presentation of computational results
- 8. Analysis of results
- 9. Recommendations on the solution of the management problem stated in 1) on main goal of investigation, decision to be taken, sub-questions we need to answer to make the decision, and KPI to measure the investigation's results.

Example 2

The demand for the ETC company's high-quality wines led them to build distribution centers in Europe, Asia, and North and South America. Now that demand is fluctuating, ETC's management wants to know:

- After taking all the available information into account—customer demand, the locations of their customers and the distances from their warehouses to their customers—where should ETC locate their distribution centers?
- Would closing ETC's South American distribution center make the company's supply chain more cost-effective?
- ETC's CEO wants to compare the important KPIs from scenario 1 (which uses 4 distribution centers) to those from scenario 2 (which uses 3 distribution centers). Which scenario's KPIs are better?

Example 3

ZSE is a Berlin-based e-commerce company that wants to be the European Union's most successful online shopping platform. To reach their goal, the company has developed a four-year strategy focused on fast product delivery, excellent customer service and an efficient supply chain.

To expand the business in Europe and meet the expected increase in demand, ZSE needs to decide whether they should open a new distribution center or expand their German distribution center.

If they decide to open a new distribution center, they'll need to determine the best location to help them minimize their supply chain costs and meet their minimum service level requirements.

Example 4

Pharmapacks ships everything you expect to find in a drug store. The company sells almost 25,000 different products, ships 570,000 orders each month, and has agreements with 16 suppliers.

Their pricing management software—"Master Mind"—has helped the company to dominate their market. It calculates the best price and manages their whole stock and sales/demand forecasts. They have increased their sales six fold in a year. Their revenue in 2016 amounted to \$160 million and from 2011 to 2013 they grew by 3,035 percent. When looking at the performance indicators, the delivery time is slow, which is caused by having only one warehouse, in New York City.

Does it make sense to open a second warehouse on the West coast to speed delivery to the Western United States and meet customer expectations?

Example 5

The case-study is based on a FMCG company that produces juices/beverages for four regional markets. The supply chain comprises four production plants and four regional distribution centers (DCs). So in each of four regions, there is a market, a plant, and a regional DC. Former supply chain manager of the company decided to close a production plant in one of the regions (and we have the highest demand in this region among

all four regions!) and to supply the DC in this region from three other plants which are located quite distant from this DC. Just a couple of months after the plant closure, the DC in this region crashed due to construction quality problems. A huge amount of juice inventory has been destroyed.

As new supply chain manager of this company, you are now responsible to react to this disruptive event. You first estimate the immediate impact and time-to-recovery. The inventory in this DC was supposed to supply the regional market with the juices for three months. The re-construction of the DC will take about six months. You understand that a short-term and mid-term recovery policy is needed. You consider four options, i.e.;

- Increasing capacities of three other production plants in other, geographically distant regions. You understand that those capacities are limited (but some potential for an increase still exists) and these plants are far away from the regional market
- Using capacity of the milk producing plant of your company in the same region where the DC crashed. The technological process is quite similar, but some adaptations will be needed
- Using capacity of your other plants in neighborhood countries
- Finding a subcontractor

In addition, this disruption forces the CEO of your company to develop a business continuity plan. The supply chain contingency plan should become a part of this company business continuity plan. You need to suggest new supply chain design that contains proactive and reactive policies for making your supply chain resilient.

You will need the following data (but not limited to):

- 1. SC design: locations of SC elements (factories and DCs) and links in between them
- 2. Demand in the markets and its uncertainty
 - 3. Parameters of SC elements (e.g., production capacities, throughputs, prices, costs) 4. Operating policies of SC elements (e.g., inventory control policy, production control policy, shipment control policy, sourcing control policy)

You will need to perform the following experiments:

- 1. Network optimization to determine how many plants and DCs you actually need and where they should be located, without disruption considerations
- 2. Simulation experiment with the DC disruption with and without the closed factory
- 3. Simulation experiments with four immediate recovery policies:
 - back-up contractors (you might want to use GFA and network optimization experiment to determine their optimal location)
 - capacity flexibility (capacities of milk producing plant)
 - increasing capacities at other plants in other regions
 - using capacity of your other plants in neighborhood countries
- 4. Network optimization and simulation experiments with two resilience policies for new supply chain design:
 - new central DC that would be installed instead of or in addition to many regional DCs and serve as a hub in the normal mode and as a back-up in the disruption

mode (you might want to use GFA and network optimization experiment to determine the optimal location)

• suggest another possible option for new resilient supply chain design

5. Variation experiment to validate your model by analyzing result sensitivity to changing some parameters

6. Comparison experiment to compare results obtained in 3) and 4). You may use as KPIs profits, costs, service level, lead time, etc.

Appendix 2: Case-Studies on Combined Usage of Optimization and Simulation for Supply Chain Design

Case Study 1: Multi-Product Supply Chain Redesign

Alexander, a supply chain manager at a U.S.-based FMCG company, needs to reduce supply chain costs in a distribution network. The supply chain is made up of customers with the following periodic demands and lead time requirements (Table 1):

Customer	Product	Parameters	Expected lead time
New York City 1	Lighting	Quantity=8.0;Period, days=5.0	30
Philadelphia 2	Gardening equipment	Quantity=20.0;Period, days=5.0	30
New York City 8	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Fort Worth	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Boston	Gardening equipment	Quantity=20.0;Period, days=5.0	30
New York City 2	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Portland	Furniture	Quantity=16.0;Period, days=5.0	30
Phoenix 3	Lighting	Quantity=8.0;Period, days=5.0	30
San Jose 2	Gardening equipment	Quantity=20.0;Period, days=5.0	30
San Francisco	Small appliances	Quantity=4.0;Period, days=5.0	30
Memphis	Large home appliances	Quantity=12.0;Period, days=5.0	30
New York City 14	Small appliances	Quantity=4.0;Period, days=5.0	30
Charlotte	Large home appliances	Quantity=12.0;Period, days=5.0	30
Oklahoma City	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Nashville	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Columbus	Furniture	Quantity=16.0;Period, days=5.0	30
Chicago 3	Lighting	Quantity=8.0;Period, days=5.0	30
Philadelphia 3	Furniture	Quantity=16.0;Period, days=5.0	30
New York City 12	Large home appliances	Quantity=12.0;Period, days=5.0	30
Los Angeles 3	Furniture	Quantity=16.0;Period, days=5.0	30
New York City 6	Lighting	Quantity=8.0;Period, days=5.0	30
San Jose 1	Small appliances	Quantity=4.0;Period, days=5.0	30
Tucson	Small appliances	Quantity=4.0;Period, days=5.0	30
Columbus	Large home appliances	Quantity=12.0;Period, days=5.0	30
San Antonio 1	Large home appliances	Quantity=12.0;Period, days=5.0	30
Chicago 2	Gardening equipment	Quantity=20.0;Period, days=5.0	30
New York City 15	Lighting	Quantity=8.0;Period, days=5.0	30
Nashville	Large home appliances	Quantity=12.0;Period, days=5.0	30
Washington D.C.	Lighting	Quantity=8.0;Period, days=5.0	30
Houston 4	Furniture	Quantity=16.0;Period, days=5.0	30
Dallas 1	Large home appliances	Quantity=12.0;Period, days=5.0	30
Baltimore	Small appliances	Quantity=4.0;Period, days=5.0	30

Table 1: Customer demand

Denver	Lighting	Quantity=8.0;Period, days=5.0	30
Austin	Small appliances	Quantity=4.0;Period, days=5.0	30
Houston 3	Small appliances	Quantity=4.0;Period, days=5.0	30
Indianapolis	Small appliances	Quantity=4.0;Period, days=5.0	30
New York City 11	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Louisville	Furniture	Quantity=16.0;Period, days=5.0	30
Memphis	Furniture	Quantity=16.0;Period, days=5.0	30
New York City 7	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Chicago 4	Large home appliances	Quantity=12.0;Period, days=5.0	30
Dallas 2	Small appliances	Quantity=4.0;Period, days=5.0	30
Phoenix 2	Small appliances	Quantity=4.0;Period, days=5.0	30
San Diego 1	Furniture	Quantity=16.0;Period, days=5.0	30
Los Angeles 2	Lighting	Quantity=8.0;Period, days=5.0	30
Boston	Large home appliances	Quantity=12.0;Period, days=5.0	30
Jacksonville	Furniture	Quantity=16.0;Period, days=5.0	30
Chicago 5	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Los Angeles 1	Large home appliances	Quantity=12.0;Period, days=5.0	30
Albuquerque	Furniture	Quantity=16.0;Period, days=5.0	30
Fresno	Furniture	Quantity=16.0;Period, days=5.0	30
Jacksonville	Lighting	Quantity=8.0;Period, days=5.0	30
New York City 16	Small appliances	Quantity=4.0;Period, days=5.0	30
Houston 1	Furniture	Quantity=16.0;Period, days=5.0	30
El Paso	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Chicago 1	Lighting	Quantity=8.0;Period, days=5.0	30
Portland	Lighting	Quantity=8.0;Period, days=5.0	30
Los Angeles 7	Small appliances	Quantity=4.0;Period, days=5.0	30
Baltimore	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Albuquerque	Large home appliances	Quantity=12.0;Period, days=5.0	30
Milwaukee	Small appliances	Quantity=4.0;Period, days=5.0	30
Austin	Gardening equipment	Quantity=20.0;Period, days=5.0	30
New York City 5	Large home appliances	Quantity=12.0;Period, days=5.0	30
San Diego 2	Small appliances	Quantity=4.0;Period, days=5.0	30
Los Angeles 4	Small appliances	Quantity=4.0;Period, days=5.0	30
Houston 2	Furniture	Quantity=16.0;Period, days=5.0	30
Seattle	Furniture	Quantity=16.0;Period, days=5.0	30
El Paso	Large home appliances	Quantity=12.0;Period, days=5.0	30
New York City 10	Large home appliances	Quantity=12.0;Period, days=5.0	30
San Antonio 2	Lighting	Quantity=8.0;Period, days=5.0	30
Detroit	Large home appliances	Quantity=12.0;Period, days=5.0	30
Detroit	Furniture	Quantity=16.0;Period, days=5.0	30
San Francisco	Lighting	Quantity=8.0;Period, days=5.0	30

New York City 9	Small appliances	Quantity=4.0;Period, days=5.0	30
New York City 13	Furniture	Quantity=16.0;Period, days=5.0	30
Phoenix 1	Large home appliances	Quantity=12.0;Period, days=5.0	30
Los Angeles 6	Large home appliances	Quantity=12.0;Period, days=5.0	30
Milwaukee	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Fort Worth	Small appliances	Quantity=4.0;Period, days=5.0	30
Philadelphia 1	Gardening equipment	Quantity=20.0;Period, days=5.0	30
Los Angeles 5	Small appliances	Quantity=4.0;Period, days=5.0	30
New York City 4	Lighting	Quantity=8.0;Period, days=5.0	30
New York City 3	Lighting	Quantity=8.0;Period, days=5.0	30
Las Vegas	Large home appliances	Quantity=12.0;Period, days=5.0	30

Note: This data is included in the sample Microsoft Excel workbook (**US Distribution Network**) you can find by pointing to the **Help** menu and clicking **Import Example**. We avoid a detailed description of different parameters and simulation policies in the example considered and refer to the aforementioned sample scenario.

The supply chain handles five products:

#	Name	Unit	
		T	т
1	Small appliances	pcs	∇
2	Large home appliances	pcs	∇
3	Lighting	pcs	∇
4	Gardening equipment	pcs	∇
5	Furniture	pcs	v

Figure 1: Product list.

The supply chain is made up of three distribution centers. Figure 2 shows all three distribution centers and their operating parameters.

Non-commercial use only - I anyLogistix PLE - Non-commercial use only - I	New proje	ect		10.1 1		-			
File Extensions Settings Help Get Support	Featur	e Request							
GFA [2] NO [1] SIM [13] TO								121.	-
1. Green Field Analysis	Da	ta	(✓ 4					was a set
GFA US Distribution Network	GF	A experimer	nt	~	8.shin	GTON	MONTANA	ORTH DAKOTA	office in section
		Result			90		Banna -	MINNESOT	A MAINE
	GF	A with roads	s experiment		C GRAGO	N IDAHO	O WYOMING	nez	MICHIGAN NEW HAMPSHIRE
	Cu	stom experi	ment	-C	0, , , ,	Str. alle		NEBRASKA IOW	A CONNEMICUT
	Ext	ternal tables		40.		NEVADA	UTAH 8	nited States of America	
+ New Scenario				ł	ommercia		Guil of altromia	OKLAROMA ARC. TEXAS 6 - 00 - 00	ANSA TE SSEE
Product Flows	Produ	uct Flows							
New Site Locations		From	То	Product	Period	Flow, m ³	Distance, km	Flow Cost Esti	Â
Distance Coverage by Demand									
Demand Courses by Distance	1	GFA DC	Portland	Furniture	Time period: 2	934.4	1,250.71	1,168,666.28	
Demand Coverage by Distance	2	GFA DC	San Diego 2	Gardening equ	Time period: 2	116.8	258.47	30,189.63	
Add new tab	3	GFA DC	Albuquerque	Furniture	Time period: 2	934.4	965.66	902,316.13	
	4	GFA DC	Phoenix 1	Large home ap	Time period: 2	350.4	493.87	173,053.38	
	5	GFA DC	Albuquerque	Large home ap	Time period: 2	350.4	965.66	338,368.55	
	6	GFA DC	Phoenix 2	Gardening equ	Time period: 2	116.8	539.0	62,954.63	
	7	GFA DC	Portland	Liahtina	Time period: 2	233.6	1.250.71	292.166.57	*

Figure 2: The supply chain's distribution centers.

Scenario Settings

During the executive meeting, Alexander suggests the company improve their supply chain's performance by locating their distribution centers no more than 1,000 km from their customers. A Green Field Analysis gives him the following results (Figure 3):



Figure 3: The optimal supply chain design for a maximum service distance of 1,000 km.

The green field analysis suggests the company needs to place three distribution centers in new locations. In the next step, we'll build a KPI dashboard like the example you saw in Section 1.

Simulation Experiments

Before we compare simulation experiment results of our AS-IS and redesigned supply chain scenarios, we convert both green field analysis results to SIM scenarios. Then put the following data to related tables in both scenarios:

- New DC group (activate all objects in the Sites column);
- A **Truck** vehicle type with a capacity of 20 m³ and an average speed of 50 km/hour (to be defined in **Vehicle Types**);
- Transportation costs computation is based on the rule <u>"product x distance x</u> <u>\$15".</u> LTL shipments are allowed;
- Unlimited inventory policy type for all products (this policy assumes the specified products are always in stock at the given facility at any required quantity);

#	Name	Unit		Selling Pric	e Cos	t Co	Cost Unit		
		т	т		т	T	т		
1	Small appliances	pcs	v	2,000	700	U	SD .		
2	Large home appliances	pcs	v	6,000	2,50)0 U	SD 💌		
3	Lighting	pcs	Ψ.	5,000	2,00	00 U	SD 🔻		
4	Gardening equipment	pcs	∇	5,500	2,50)0 U	SD 💌		
5	Furniture	pcs	v	8,000	300	U	SD 🔻		

• Product cost parameters:

AS-IS Supply Chain Simulation

To analyze the existing supply chain, Alexander needs to define variable processing and fixed warehousing costs (Figure 4).

Demand [84]	#	Facility		Expense Type		Value		Currency		Time Unit	t	Product Un	it	Time Period
Demand Forecast		Filter	т	Filter	т	Filter	т	Filter	T.	Filter	T	Filter	т	Filter
Events	1	GFA DC		Other costs	Ŧ	12		USD	~	dav	v			(All periods)
Facility Expenses [3]	2	GEA DC 2	~	Other costs	V	13.6			~	dav	v			(All periods)
Fleet Size	2	GIADC2		Other costs		13.0		050		uay				(Air periods)
Groups [16]	3	GFA DC 3	V	Other costs	V	14.3		USD	V	day	V			(All periods)
Periods [1]	#	Source		Product		Туре		Units		Cost		Currency		Time Period
Processing Cost [1]		Filter	т	Filter	т	Filter	т	Filter	т	Filter	т	Filter	т	Filter
Processing Time	1	[DC]		(All products)	÷	Outbou	und ship 🔻	m³		5		USD		(All periods)
Product Groups				,						-				,

Figure 4: Distribution center-related costs for the existing supply chain

Our first experiment simulates the AS-IS supply chain. Figure 5 displays the results.

SanyLogistix PLE - Non-commercial use only - New project				100 Aug 200	special sector where the					- 0 ×		
File Extensions Settings Help Get Support Feature F	Request											
GFA [2] NO [1] SIM [15] TO					max							
19. Four-Stage SC (Optimistic scenario, sing	Dat	a		Experiment dur	ation:	1/1/20 12:0	1/1/20 12:00 AM					
20. BWE 1	Sim	ulation experir	ment			1/1/20 12.0		VI Cont St				
20. BWE	Var	iation experim	ent	Start date:			Card	20				
21. Copy of BWE	Safe	Safety stock estimation		End date:					FUDODE			
Four-Stage SC (Optimistic scenario)	Four-Stage SC (Optimistic scenario) Copy of Four-Stage SC (Optimistic scenario) Risk analysis experime		riment	Random seed:	0			NUM H AMERIC	No	orda Spain 1		
GFA US Distribution Network GFA Result GFA US Distribution Network GFA Result 2		tom experimer	nt	Finances statist	ics unit: USD	pan th P. Does		00	Atla	ntiko Eg		
		External tables		Product statistic	cs unit: m³			Pacific		antic cean AFRICA		
+ New Scenario				Time statistics u	unit: day	okela ANIA	u	Ocean	Peru OUTH AMER			
🤶 Import Scenario				Distance statist	ics unit: km				Argentina	2000 km		
Dashboard	Other	Cost, Outbour	nd Process	ng Cos Phil	Revenue, Total Cost, Profit		Dem	and (Orders Bad	cklog), Dema	and P @efic		
Add new tab		Statistics name	Value	Unit	597,384,000			Statistics name	Value	Unit		
	1	Other Cost	14,563.5	USD	300,000,000		1	Demand Place	29,346.0	m³		
	2	Outbound Pro	144,720.0	USD			2	Demand Recei	29,346.0	m³		
	3	Profit	133,555,056	38 USD	200,000,000		3	Fulfillment Shi	6,048.0	Order		
	4	Revenue	361,440,000	0 USD			4	Fulfillment Shi	28,944.0	m ⁴		
	5	Total Cost Transportation	227,884,943 227,725,660	62 USD 12 USD	100,000,000							
				•	0		•		m			

Figure 5: Experimental results for AS-IS supply chain.

Supply Chain Redesign

Alexander will now analyze supply chain efficiency by changing the distribution center locations to match the outcome of the green field analysis. He first estimates distribution center-related operational costs as shown in Figure 6.

Customers [70]	#	Facility		Expense Type		Value		Currenc	y	Time Unit		Product Un	it	Time P
DCs and Factories [4]		Filter	т	Filter	т	Filter	т	Filter	Ŧ	Filter	т	Filter	Ŧ	Filter
Demand [84]	1	[DC]	Ŧ	Initial cost	v	10,000		USD						(All pe
Facility Expenses [5]	2	CEADC	-	Other secto	-	10		LICD			-			(4)
Groups [17]	2	GFADC	×	Other costs	×	10		USD		uay				(All pe
Inventory [17]	3	GFA DC 2	Ŧ	Other costs	V	16.6		USD		day				(All pe
Locations [74]	4	GFA DC 3	v	Other costs	V	15		USD		day	v			(All pe
Paths [1]	5	GFA DC 4	∇	Other costs	∇	13.3		USD		day				(All pe
<u>م</u>														
Locations [74]	#	Source		Product		Туре		Units		Cost		Currency		Time Pe
Paths [1]		Filter	т	Filter	т	Filter	т	Filter	T.	Filter	Ŧ	Filter	Ŧ	Filter
Periods [1]	1	[DC]	v	(All products)	Ŧ	Outbound	ship 🔻	m ³	~	5		USD		(All peri
Processing Cost [1]		[0.0]		(in produces)		o diso di la l	p.			-		000		(al peri

Figure 6: Distribution center-related costs for new supply chain design.

Alexander now simulates this new supply chain design. Figure 7 and Table 2 display the results.

SanyLogistix PLE - Non-commercial use only - New project	1										_ 0 %		
File Extensions Settings Help Get Support Feature F	Request												
GFA [2] NO [1] SIM [15] TO					ma	x							
19. Four-Stage SC (Optimistic scenario, sing	Dat	a		Experiment dur	ation:		1/1/20 12:0				1000		
20. BWE 1	Sim	ulation experir	nent	All periods			1/1/20 12:0	JU AI	VI	11	. 10		
20. BWE	Var	lation experime	ent	Start date:	1/ 1/19						Carles)		
21. Copy of BWE	Safe	ety stock estim	ation	End date:	12/31/19		U 4			17	0		
Four-Stage SC (Optimistic scenario)	Risk	analysis expe	riment	Random seed:				United	States	8-8-63			
Copy of Four-Stage SC (Optimistic scenario)	Cus	tom experimer	nt	Finances statisti	ics unit: USD		8-6	01 AI					
GFA US Distribution Network GFA Result 2				Product statistics unit: m ³									
+ New Scenario				Time statistics u	ne statistics unit: day								
- Import Scenario					Km				Me	exico	Cuba 500 km		
Dashboard	Other	Cost, Outbour	id Processi	ng Cosl®? िit	Revenue, Total Cost,	, Profit	E @ 6 C	Dema	and (Orders Ba	klog), Dem	and P@efcC		
Add new tab		Statistics name	Value	Unit	357,384,000				Statistics name	Value	Unit		
	1	Other Cost	20,038.5	USD	300,000,000			1	Demand Place	29,346.0	m³		
	2	Outbound Pro	144,720.0	USD	-			2	Demand Recei	29,346.0	m³		
	3	Profit	165,923,155.	39 USD	200,000,000			3	Fulfillment Shi	6,048.0	Order		
	4	Revenue	361,440,000.0	0 USD				4	Fulfillment Shi	28,944.0	m³		
	5	Total Cost Transportation	195,516,844.0 195,352,086.3	61 USD 11 USD	100,000,000								
4 [0			•		m	•		

Figure 7: Experiment results for the green field analysis.

Table 2: KPI comparison

КРІ	AS-IS	Redesigned Supply Chain
Financial Distribution Center Performance:		
Other cost, \$	14 563.5	20 038.5
Outbound processing cost, \$	144 720.0	144 720.0
Profit, \$	133 555 056.38	165 923 155.39
Revenue, \$	361 440 000.0	361 440 000.0
Total cost, \$	227 884 943.62	195 516 844.61
Transportation cost, \$	227 725 660.12	195 352 086.11
Customer performance:		
Current backlog orders	0	0
Customer ordered items	29 346.0	29 346.0
Incoming replenishment items	29 346.0	29 346.0
Items shipped	28 944.0	28 944.0
Orders shipped	6 048.0	6 048.0
Outgoing replenishment orders	0	0

Table 2 shows us a supply chain design that uses four distribution centers is more efficient and profitable. It could reduce total supply chain costs and increase total profit by almost 33 million U.S. dollars without affecting customer performance.

Alexander understands it will be too expensive to build four new warehouses. He notes the suggested locations on the East and West coasts are close to the company's current locations. The south location in Texas is also near the current location in Houston. With that in mind, he decides to analyze the supply chain efficiency for three current locations and a new distribution center in Portland (GFA DC 4).

Let's create a copy of AS-IS supply chain scenario, then add new site and activate it in our group distribution centers.

Adding a site may change inventory policies and sourcing paths. That means we first need to remove all records from the **Inventory** table other than the last one, remove all records in the **Sourcing** table and then add the new row as shown in Figure 8.

Processing Cost [1]	#	Delivery Desti	nat	Product		Туре		Parameters		Sources		Time Period		Inclusion
Products [5]		Filter	т	Filter	т	Filter	т		т	Filter	т	Filter	T.	
Sourcing [1]	1	(All customers) =	(All products)	v	Closest (Fixed	l So. 🔻	No parameter	5	(All sites)		(All periods)		Include

Figure 8: Inclusion type.

Every site has facility expenses. Find all records about Louisville distribution centerrelated costs in the redesigned supply chain scenario and then add them to the related tables. Figure 9 and Table 3 show the results.

Note: To accurately compare different runs, ensure each completed scenario has the same data, especially while converting the green field analysis or optimization results into a scenario. You should check the groups, paths and sourcing policies that make up the scenario you are converting from an experimental result.



Figure 9: Redesigned supply chain with adapted green field analysis result.

Table 3: KPI Comparison

КРІ	AS-IS	Redesigned Supply Chain	Adapted GFA Result
Financial DC performance:			
Other cost, \$	14 563.5	20 038.5	19 418.0
Outbound processing cost, \$	144 720.0	144 720.0	144 720.0
Profit, \$	133 555 056.38	165 923 155.39	172 059 974.32
Revenue, \$	361 440 000.0	361 440 000.0	361 440 000.0
Total cost, \$	227 884 943.62	195 516 844.61	189 380 025.68
Transportation cost, \$	227 725 660.12	195 352 086.11	189 215 887.68
Customer performance:			
Current backlog orders	0	0	0
Customer ordered items	29 346.0	29 346.0	29 346.0
Incoming replenishment items	29 346.0	29 346.0	29 346.0
Items shipped	28 944.0	28 944.0	28 944.0
Orders shipped	6 048.0	6 048.0	6 048.0
Outgoing replenishment or- ders	0	0	0

Figure 9 and Table 3 show the supply chain design that uses three current distribution centers and one new distribution center is even more efficient and profitable than the green field analysis result. You can see the explanation in the transportation policy (LTL) and expected lead time's effect on the number of deliveries and—by extension—the effect on transportation costs.

Are other improvements possible? If yes, where? If no, why? The fundamental problem with the green field analysis has been it only considers transportation costs during the facility location optimization only. The corresponding distribution center-related costs could be included in the simulation phase only.

As such, the green field analysis results are valid only for similar distribution center-related costs at different distribution centers. In the case the distribution center-related costs at different distribution centers are not equal, green field analysis results became sub-optimal and the search for supply chain design improvement is only possible on the "*what happens if* …" rule.

If we need to optimize supply chain design by considering transportation and distribution center-related costs, we need to use network optimization. We exemplify the network optimization and optimization-based simulation on an example of a smaller dimensionality to make our analysis more detailed.

Case Study 2: Network Optimization Approach and Optimizationbased Simulation

Case Study

We'll use a U.S.-based beverage distributor that has six demand regions and five distribution centers. As a first step, create a simulation experiment, add their six customers and five sites, and then name them as shown in Figure 1.

SanyLogistix PLE - Non-commercial use only - Ne	v project			
File Extensions Settings Help Get Support	Feature Request			
GFA [2] NO [1] SIM [17] TO			MINNESOTA	MAINE
19. Four-Stage SC (Optimistic scena	Data 🔮 🚺	но на	TA WISCONSIN MICHIGAN VERMO	ONT P
20. BWE 1	Simulation experiment	NEBRASK	CONVEC	TICUT COT
20. BWE	Variation experiment	NEVADA UTAH DI di Amorin	es INOIS 💼 NEW JERSEY	
21. Copy of BWE	Comparison experiment	of America	MISSOURI WEST VIRGINIA DELAWARE	
Four-Stage SC (Optimistic scenario)	Safety stock estimation	CALIFORNIA		
Copy of Four-Stage SC (Optimistic s	Risk analysis experiment	ARIZONA NEW MEXICO		
GFA US Distribution Network GFA I	Custom experiment	TEXAS	GEORGIA	
GFA US Distribution Network GFA I	External tables	see a la l	B	
Copy of GFA US Distribution Netwo		Gulforia	arbs Cial or	—
+ New Scenario			Gulf of Bahamas	
- Import Scenario	7- ^{CO}	Mexico	Cuba	
				1.0
Basic All In use [12]	Add Remove Generate			
DCs and Factories [5]	# Name Type	Location Initially Open	Inclusion Type Capacity	Capacity Unit
Demand [6]	Filter T Filter	Y Filter Y Filter Y	Filter Y Filter Y	Filter
Facility Expenses [5]	1 Lancaster DC	 Lancaster location 	Include 🔻 0	m ³
Inventory [1]	2 El Paso DC	▼ El Paso location ▼	Include v 0	m ³
Locations [11]				
Paths [1]	3 Denver DC	 Denver location 	Include 🔻 0	m³
Periods [1]	4 Memphis DC	 Memphis locatior 	Include v 0	m ³
Processing Cost [1]	5 Colambus DC	 Colambus locatio 	Include 🔻 0	m ³

Figure 1. Distribution centers.

Now, create a new product ("Juice") and define each customer's periodic demandio

Products		# Name	2	Unit		S	elling Price	Cost		Cost Unit								
Sale Batch			т			T		T	T	T								
Site States Changes		1 Juice		m ³		· 2	,000	500		USD	∇							
Sourcing																		
Demand [6]	#	t Customer		Product		Demand Type		Parameters		Time Period				Expected Lead Ti	Tim	Backorder Polic		
Facility Expenses [Filter	т	Filter	т	Filter	T	Filter			т	Filter	т			Filter Y	Filty	Filter
Inventory [1]	1	Customer 1	Ŧ	Juice	Ŧ	Period	dic dem▼	Order in	terval=10	, Quantity	=20	(All periods)	v	0	∇	3	day⊤	Not allowed
Paths (1)	2	Customer 2	v	Juice	V	Period	lic dem▼	Order in	terval=10	, Quantity	=50	(All periods)	V	0	v	3	day≖	Not allowed
Periods [1]	3	Customer 3	Ŧ	Juice	Ŧ	Period	lic dem▼	Order in	terval=10	, Quantity	=30	(All periods)	v	0	Ŧ	3	day⊤	Not allowed
Processing Cost [1	4	Customer 4	v	Juice	V	Period	dic dem≖	Order in	terval=10	, Quantity	=40	(All periods)	∇	0	v	3	day⊤	Not allowed
Products [1]	5	Customer 5	Ŧ	Juice	Ŧ	Period	dic dem▼	Order in	terval=10	, Quantity	=50	(All periods)	v	0	Ŧ	3	day⊤	Not allowed
Sourcing [1]	6	Customer 6	∇	Juice	∇	Period	dic dem	Order in	terval=10	, Quantity	=20	(All periods)	∇	0	Ŧ	3	day⊤	Not allowed

Define variable processing and fixed warehousing costs (Figure 2).
